

**The Chairman's Dining Room  
Budget Overview: FY2013**

	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Total
<b>Income</b>													
Carry Out	2,133.33	2,133.33	2,133.34	2,133.33	2,133.33	2,133.34	2,133.33	2,133.33	2,133.34	2,133.33	2,133.33	2,133.34	25,900.00
Catering	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	15,000.00
CJCS/VJCS ORP	900.00	800.00	600.00	600.00	500.00	500.00	600.00	500.00	500.00	600.00	600.00	600.00	7,200.00
CJCS/VJCS Tray Service	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Coffee Meals	3,216.67	3,216.67	3,216.66	3,216.67	3,216.67	3,216.68	3,216.67	3,216.67	3,216.66	3,216.67	3,216.67	3,216.68	36,800.00
Dining Room	666.67	666.67	666.66	666.67	666.67	666.66	666.67	666.67	666.66	666.67	666.67	666.68	8,000.00
Employee Meals	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
Tank	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	720.00
<b>Total Income</b>	<b>2 \$ 8,276.67</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.66</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.68</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.66</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.67</b>	<b>\$ 8,276.68</b>	<b>\$ 98,320.00</b>
<b>Cost of Goods Sold</b>													
Coffee Purchases	1,166.67	1,166.67	1,166.66	1,166.67	1,166.67	1,166.66	1,166.67	1,166.67	1,166.66	1,166.67	1,166.67	1,166.68	14,000.00
Food Purchases	4,333.33	4,333.33	4,333.34	4,333.33	4,333.33	4,333.34	4,333.33	4,333.33	4,333.34	4,333.33	4,333.33	4,333.34	52,000.00
<b>Total Cost of Goods Sold</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 5,500.00</b>	<b>\$ 66,000.00</b>
<b>Gross Profit</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.66</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.68</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.66</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.67</b>	<b>\$ 2,776.68</b>	<b>\$ 32,320.00</b>
<b>Expenses</b>													
Bank Service Charges	6.33	6.33	6.34	6.33	6.33	6.34	6.33	6.33	6.34	6.33	6.33	6.34	70.00
Credit Card Fees	6.67	6.67	6.66	6.67	6.67	6.66	6.67	6.67	6.66	6.67	6.67	6.68	80.00
Credit Card Payments	0.00	0.00	0.00	308.33	308.33	308.34	308.33	308.33	308.34	308.33	308.33	308.34	2,775.00
Credit Card Processing Expense	208.33	208.33	208.34	208.33	208.33	208.34	208.33	208.33	208.34	208.33	208.33	208.34	2,460.00
Dining Room Supplies Expense	66.67	66.67	66.66	66.67	66.67	66.66	66.67	66.67	66.66	66.67	66.67	66.68	800.00
Laundry Expenses	308.33	308.33	308.34	308.33	308.33	308.34	308.33	308.33	308.34	308.33	308.33	308.34	3,700.00
Miscellaneous Expenses	333.33	333.33	333.34	333.33	333.33	333.34	333.33	333.33	333.34	333.33	333.33	333.34	4,000.00
Office Supplies	66.67	66.67	66.66	66.67	66.67	66.66	66.67	66.67	66.66	66.67	66.67	66.68	800.00
Restaurant Supplies	666.67	666.67	666.66	666.67	666.67	666.66	666.67	666.67	666.66	666.67	666.67	666.68	8,000.00
Uniform Expense	33.33	33.33	33.34	33.33	33.33	33.34	33.33	33.33	33.34	33.33	33.33	33.34	400.00
<b>Total Expenses</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.34</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.34</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.34</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.33</b>	<b>\$ 1,788.34</b>	<b>\$ 21,352.00</b>
<b>Net Operating Income</b>	<b>\$ 878.34</b>	<b>\$ 878.34</b>	<b>\$ 878.32</b>	<b>\$ 878.01</b>	<b>\$ 878.01</b>	<b>\$ 878.00</b>	<b>\$ 878.01</b>	<b>\$ 878.31</b>	<b>\$ 878.00</b>	<b>\$ 878.01</b>	<b>\$ 878.01</b>	<b>\$ 878.00</b>	<b>\$ 8,968.00</b>
<b>Net Income</b>	<b>\$ 878.34</b>	<b>\$ 878.34</b>	<b>\$ 878.32</b>	<b>\$ 878.01</b>	<b>\$ 878.01</b>	<b>\$ 878.00</b>	<b>\$ 878.01</b>	<b>\$ 878.31</b>	<b>\$ 878.00</b>	<b>\$ 878.01</b>	<b>\$ 878.01</b>	<b>\$ 878.00</b>	<b>\$ 8,968.00</b>











# The Chairman's Dining Room

## PROFIT AND LOSS

October 2012 - September 2013

	TOTAL
Income	
Carry Out	26,280.60
Catering	15,873.17
CJCS/VCJCS ORF	7,442.00
CJCS/VCJCS Tray Service	1,210.25
Coffee Mess	38,598.89
Dining Room	7,984.00
Employee Meals	95.00
Tank	751.25
<b>Total Income</b>	<b>\$98,235.16</b>
Cost of Goods Sold	
Coffee Purchases	12,120.48
Food Purchases	51,075.51
<b>Total Cost of Goods Sold</b>	<b>\$63,195.99</b>
<b>GROSS PROFIT</b>	<b>\$35,039.17</b>
Expenses	
Bank Service Charges	98.45
Credit Card Fees	134.40
Credit Card Processing Expense	3,749.98
Dining Room Supplies Expense	579.65
Flowers and Decorations	90.00
Laundry Expense	3,638.09
Miscellaneous Expense	4,455.05
Restaurant Supplies	9,504.91
Sales Tax	
Shipping and Handling	24.11
Training	1,193.04
Uniform Expense	282.00
<b>Total Expenses</b>	<b>\$23,749.68</b>
<b>NET OPERATING INCOME</b>	<b>\$11,289.49</b>
Other Income	
Interest Income Money Market	107.54
<b>Total Other Income</b>	<b>\$107.54</b>
<b>NET OTHER INCOME</b>	<b>\$107.54</b>
<b>NET INCOME</b>	<b>\$11,397.03</b>

# The Chairman's Dining Room

## PROFIT AND LOSS

October 2013 - September 2014

	TOTAL
Income	
Carry Out	23,078.50
Catering	22,214.89
CJCS/VCJCS ORF	8,716.00
CJCS/VCJCS Tray Service	1,283.00
Coffee Mess	42,938.09
Dining Room	13,225.75
Employee Meals	3,090.00
JS ORF	60.00
Other Sales	34.27
Tank	639.50
<b>Total Income</b>	<b>\$115,280.00</b>
Cost of Goods Sold	
Coffee Purchases	15,987.76
Food Purchases	56,548.36
<b>Total Cost of Goods Sold</b>	<b>\$72,536.12</b>
<b>GROSS PROFIT</b>	<b>\$42,743.88</b>
Expenses	
Bank Service Charges	107.40
Consulting/Training	1,206.00
Credit Card Fees	91.68
Credit Card Processing Expense	4,492.83
Equipment Rental	962.00
Laundry Expense	2,794.11
Miscellaneous Expense	12,991.89
Restaurant Supplies	17,654.74
Sales Tax	
Shipping and Handling	336.21
Training	10,424.26
Uniform Expense	1,155.00
<b>Total Expenses</b>	<b>\$52,216.12</b>
<b>NET OPERATING INCOME</b>	<b>\$ -9,472.24</b>
Other Income	
Interest Income Money Market	70.04
Interest Income Share Account	0.24
Rebate	0.00
<b>Total Other Income</b>	<b>\$70.28</b>
<b>NET OTHER INCOME</b>	<b>\$70.28</b>
<b>NET INCOME</b>	<b>\$ -9,401.96</b>



# The Chairman's Dining Room

## PROFIT AND LOSS

October 2014 - September 2015

	TOTAL
Income	
Carry Out	21,964.50
Catering	25,769.79
CJCS/VJCS ORF	8,467.00
CJCS/VJCS Tray Service	1,884.00
Coffee Mess	56,167.62
Dining Room	10,526.00
Employee Meals	3,732.50
JS ORF	515.00
Other Sales	42.82
Sales of Product Income	300.00
Services	20.50
Tank	409.25
Uncategorized Income	205.00
<b>Total Income</b>	<b>\$130,003.98</b>
Cost of Goods Sold	
Coffee Purchases	31,491.72
Food Purchases	60,437.21
<b>Total Cost of Goods Sold</b>	<b>\$91,928.93</b>
<b>GROSS PROFIT</b>	<b>\$38,075.05</b>
Expenses	
Bank Service Charges	80.55
Credit Card Fees	5,211.47
Credit Card Processing Expense	274.29
Dining Room Supplies Expense	1,973.60
Equipment Rental	410.60
Laundry Expense	2,588.30
Miscellaneous Expense	8,179.91
Restaurant Supplies	12,427.58
Sales Tax	-1,554.18
Shipping and Handling	0.00
Training	420.42
Uncategorized Expense	6,536.75
Uniform Expense	1,937.44
<b>Total Expenses</b>	<b>\$38,486.73</b>
<b>NET OPERATING INCOME</b>	<b>\$ -411.68</b>
Other Income	
Interest Income Money Market	21.20
<b>Total Other Income</b>	<b>\$21.20</b>
Other Expenses	
Other Miscellaneous Expense	-248.27
<b>Total Other Expenses</b>	<b>\$ -248.27</b>
<b>NET OTHER INCOME</b>	<b>\$269.47</b>

# The Chairman's Dining Room

## PROFIT AND LOSS

October 2015 - September 2016

	TOTAL
<b>Income</b>	
Carry Out	15,816.25
Catering	9,424.00
CJCS/VCJCS ORF	51.00
CJCS/VCJCS Tray Service	1,234.00
Coffee Mess	58,921.50
Dining Room	9,441.25
Employee Meals	3,400.00
Other Primary Income	10,000.00
Other Sales	53.78
Services	1,533.76
Tank	135.00
Uncategorized Income	20,114.50
<b>Total Income</b>	<b>\$130,125.04</b>
<b>Cost of Goods Sold</b>	
Coffee Purchases	29,539.71
Food Purchases	53,009.90
<b>Total Cost of Goods Sold</b>	<b>\$82,549.61</b>
<b>GROSS PROFIT</b>	<b>\$47,575.43</b>
<b>Expenses</b>	
Bank Service Charges	107.40
Credit Card Fees	4,034.78
Credit Card Processing Expense	454.67
Dining Room Supplies Expense	428.99
Laundry Expense	1,746.51
Miscellaneous Expense	7,390.67
Office Supplies	2,762.10
Refund	39.50
Restaurant Supplies	23,473.48
Uncategorized Expense	4,795.24
Uniform Expense	6,528.18
<b>Total Expenses</b>	<b>\$51,761.52</b>
<b>NET OPERATING INCOME</b>	<b>\$ -4,186.09</b>
<b>Other Expenses</b>	
Other Miscellaneous Expense	-381.97
<b>Total Other Expenses</b>	<b>\$ -381.97</b>
<b>NET OTHER INCOME</b>	<b>\$381.97</b>
<b>NET INCOME</b>	<b>\$ -3,804.12</b>

	TOTAL
NET INCOME	\$ -142.21

# The Chairman's Dining Room

## PROFIT AND LOSS

October 2016 - September 2017

	TOTAL
Income	
Carry Out	16,662.70
Catering	24,769.59
CJCS/VJCS ORF	998.25
CJCS/VJCS Tray Service	1,120.55
Coffee Mess	57,179.05
Dining Room	7,860.25
Employee Meals	3,782.50
JS ORF	32.00
Other Sales	27.29
Services	4,648.73
Tank	47.00
Uncategorized Income	209.50
<b>Total Income</b>	<b>\$117,337.41</b>
Cost of Goods Sold	
Coffee Purchases	28,636.75
Food Purchases	57,316.84
<b>Total Cost of Goods Sold</b>	<b>\$85,953.59</b>
<b>GROSS PROFIT</b>	<b>\$31,383.82</b>
Expenses	
Bank Service Charges	5,018.41
Credit Card Fees	5,334.62
Credit Card Payments	0.00
Dining Room Supplies Expense	584.41
Laundry Expense	4,373.34
Miscellaneous Expense	4,572.69
Office Supplies	367.09
Refund	397.32
Restaurant Supplies	10,849.09
Uncategorized Expense	5,783.86
Uniform Expense	1,601.76
<b>Total Expenses</b>	<b>\$38,882.59</b>
<b>NET OPERATING INCOME</b>	<b>\$ -7,498.77</b>
Other Expenses	
Other Miscellaneous Expense	905.49
<b>Total Other Expenses</b>	<b>\$905.49</b>
<b>NET OTHER INCOME</b>	<b>\$ -905.49</b>
<b>NET INCOME</b>	<b>\$ -8,404.26</b>

**The Chairman's Dining Room**  
**Sales by Product/Service Summary**  
 October 2016 - September 2017

	Total			
	Quantity	Amount	% of Sales	Avg Price
Breakfast Carry Out	484.00	2,241.10	1.91 %	4.6303719
Breakfast Dining Room	97.00	722.75	0.62 %	7.4510309
Catering	1,748.00	24,769.59	21.15 %	14.170246
CJCS ORF	44.00	998.25	0.85 %	22.6875
CJCS/VJCS Tray Service	154.00	1,120.55	0.96 %	7.2762987
Coffee Mess	2,309.00	57,179.05	48.83 %	24.7635557
Dinner Dining Room	19.00	665.00	0.57 %	35.00
Employee Meals	106.00	3,782.50	3.23 %	35.6839623
GO/FO/SES Tray Service	80.00	1,538.25	1.31 %	19.228125
JS ORF	1.00	32.00	0.03 %	32.00
Lunch Carry Out	1,631.00	14,421.60	12.32 %	8.8421827
Lunch Dining Room	311.00	6,472.50	5.53 %	20.8118971
Miscellaneous	628.00	1,867.05	1.59 %	2.9730096
ORF Coffee	24.00	315.00	0.27 %	13.125
Refund	-4.00	-62.47	-0.05 %	15.6175
Services	29.00	182.40	0.16 %	6.2896552
Tank	34.00	47.00	0.04 %	1.3823529
Tea/Coffee Service	56.00	808.50	0.69 %	14.4375
Test	0.00	0.00	0.00 %	
<b>TOTAL</b>		<b>\$117,100.62</b>	<b>100.00 %</b>	



*Chairman's Dining Room  
Features Menu  
March 12-23, 2018*

**Feature#1**

**Grilled Chicken and Quinoa \$8**

*Spicy Mango Marinated Grilled Chicken Breast Served on a Bed of Red Quinoa and a Mango, Cucumber, Corn and Red Onion Salad*

*(Paleo & Whole 30 Approved)*

*(~ 390 cal.)*

**Feature#2**

**Thai Coconut Curry Shrimp \$12**

*Sauté Shrimp in a Coconut Curry Sauce, served on a Bed of Jasmine garnished with, Snow Peas, Sliced Lime and fresh Cilantro*

*(Paleo & Whole 30 Approved)*

*(~ 860 cal.)*

**Soup of the Day**

*Monday: Pappa al Pomodoro with Chick Peas (430 cal.)*

*Tuesday: Chicken Gumbo (375 cal.)*

*Wednesday: Chicken & Dumplings (380 cal.)*

*Thursday: Hearty Kale and Chorizo (242 cal.)*

*Friday: New England Clam Chowder (250 cal.)*

**CDR NORMAL HOURS OF OPERATION**

*Breakfast 0700-0830 (last order in at 0815)*

*Lunch 1130-1330 (last order in at 1315)*



*Chairman's Dining Room  
Features Menu  
February 26 – March 09, 2018*

**Feature#1**

**Made to Order Artisan Pizza \$8**

*Artisan 8" Pizza Dough, Baked with a House Italian Sauce, Buffalo Mozzarella, Sliced Tomatoes and Garnished with Fresh Basil.*

*Optional addition: Bacon*

*(558 cal. And 627 w/Bacon cal.)*

**Feature#2 \$10**

**Zesty Soba Noodle Salad w/ Miso Orange Salmon**

*Seared Miso Orange Salmon atop Soba Noodles, Thinly Sliced Jalapenos, Cherry Tomatoes, Sliced Cucumbers, Scallions, Roasted Corn and Fresh Herbs.*

*Tossed with a Soy-Mirin Dressing.*

*(822 cal.)*

**Soup of the Day**

*Monday: Four-Bean & Acorn Squash Chili (276 cal.)*

*Tuesday: Chicken, Mushroom & Rice (379 cal.)*

*Wednesday: Kielbasa & Cabbage (222 cal.)*

*Thursday: Zucchini Basil Jalapeno (110 cal.)*

*Friday: Roasted Cauliflower & Potato Curry (272 cal.)*

**CDR NORMAL HOURS OF OPERATION**

*Breakfast 0700-0830 (last order in at 0815)*

*Lunch 1130-1330 (last order in at 1315)*



*Chairman's Dining Room  
Features Menu  
March 26 – April 6, 2018*

**Feature#1**

**Chicken Penne Al Fresco**

*Grilled Chicken Breast with Penne Pasta, Diced Tomatoes, Fresh Basil, Green Peas and Broccoli Rabe all tossed in a White Wine Garlic Sauce and Finished with Shaved Parmesan Cheese*

*(♥~390 cal.)*

**Feature#2**

**Taco Salad**

*Romaine Lettuce tossed with a Cilantro Lime Vinegarette and topped with Seasoned Ground Beef, Pico De Gallo, Shredded Cheese, Sliced Jalapenos, Roasted Corn, and Black Beans all Served in Fried Flour Tortilla Bowl and a side of Avocado Cilantro Dressing*

*(~660 cal. – Without Tortilla Bowl – 350 cal.♥)*

**Soup of the Day**

*Monday: French Onion (580 cal.)*

*Tuesday: Vietnamese Beef Pho (430 cal.)*

*Wednesday: Hearty Navy Bean (240 cal. ♥)*

*Thursday: Thai Style Carrot (300 cal.)*

*Friday: Crab Corn Chowder (370 cal.)*

**CDR NORMAL HOURS OF OPERATION**

*Breakfast 0700-0830 (last order in at 0815)*

*Lunch 1130-1330 (last order in at 1315)*