

From: Sharon Woods (b)(6)
Sent: Tuesday, May 01, 2018 9:34 AM EDT
To: Meyers, Kathleen M Lt Col USAF OSD Odcmo (b)(6); Tim Van Name (b)(6); (b)(6) CIV OSD OGC (US) (b)(6)
Subject: Fwd: Cloud Report: Gartner Presentation
Attachment(s): "180430 Cloud CESC - Gartner Presentation.pptx"

Jamie sent all this stuff to try to respond to Bob's comments.

----- Forwarded message -----

From: Graybeal, James W HQE (US) (b)(6)
Date: Mon, Apr 30, 2018 at 9:33 AM
Subject: Cloud Report: Gartner Presentation
To: "Daigle, Robert B HON (US)" (b)(6)
Cc: Sharon Woods (b)(6); CIV OSD CAPE (US)" (b)(6)

Vr, Jamie

Jamie Graybeal
Executive for Reform Outreach
Cost Assessment and Program Evaluation
Office of the Secretary of Defense
Room # (b)(6)
O: (b)(6)
C:

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)
(b)(6)

(b)(4)

From: (b)(6) CTR OSD DOTE (US) (b)(6)

Sent: Monday, April 09, 2018 12:22 PM EDT

To: Sharon Woods (b)(6)

CC: (b)(6) Col USAF OSD DOTE (US) (b)(6)

(b)(6) CIV OSD (US) (b)(6)

Subject: RE: ***HOT*** Non-Disclosure Agreement for CESC -- 11 Apr, 1300-1400hrs

Attachment(s): "smime.p7s"

Hello Sharon,

(b)(5)

Please let me know when you would like to schedule time to meet with him and I'll let you know his availability.

Thank you,

(b)(6)

Executive Secretary
OSD/DOI&E

(b)(6)

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)]

Sent: Monday, April 9, 2018 11:57 AM

To: (b)(6) CTR OSD DOTE (US) (b)(6)

Cc: (b)(6) Col USAF OSD DOTE (US) (b)(6)

(b)(6) CIV OSD (US) (b)(6)

Subject: Re: ***HOT*** Non-Disclosure Agreement for CESC -- 11 Apr, 1300-1400hrs

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

(b)(5)

v/r,
Sharon

On Mon, Apr 9, 2018 at 11:35 AM, (b)(6) CTR OSD DOTE (US) (b)(6) < Caution-mailto:(b)(6) > > wrote:

Hello Ms. Woods,

(b)(5)

Thank you,

(b)(6)

Executive Secretary
OSD/DOI&E

(b)(6)

< Caution-mailto:(b)(6) >

(b)(6)

< Caution-mailto:(b)(6) >

-----Original Message-----

From: Sharon Woods [Caution-mailto:(b)(6) < Caution-mailto:(b)(6) >]

Sent: Monday, April 9, 2018 11:33 AM

To: (b)(6) CIV OSD (US) (b)(6) < Caution-

mailto:(b)(6) > >

Cc: Tillotson, David III SES OSD ODCMO (US) (b)(6) < Caution-

mailto:(b)(6) > >; (b)(6) Lt Col USAF SAF-AQ (US)

(b)(6) < Caution-mailto:(b)(6) >
(b)(6) < Caution-mailto:(b)(6) > CTR OSD DOTE (US)
(b)(6) < Caution-mailto:(b)(6) > >; Meyers, Kathleen M.
(Kaight) Lt Col USAF OSD ODCMO (US) <(b)(6)> < Caution-
mailto:(b)(6) > < Caution-
mailto:(b)(6) > CIV OSD ODCMO (US) (b)(6)
Caution-mailto:(b)(6) > >; Chris Lynch (b)(6) < Caution-
mailto:(b)(6) > < Caution-mailto:(b)(6) > Col
USAF OSD ODCMO (US) <(b)(6)> < Caution-mailto:(b)(6) > >; Tim
Van Name <(b)(6) < Caution-mailto:(b)(6) > >
Subject: Re: ***HOT*** Non-Disclosure Agreement for CESG -- 11 Apr, 1300-1400hrs

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

(b)(5)

v/r,
Sharon

Sharon Woods
General Counsel, Defense Digital Service

On Mon, Apr 9, 2018 at 11:15 AM, (b)(6) CIV OSD (US)
<(b)(6) < Caution-mailto:(b)(6) > > < Caution-
Caution-mailto:(b)(6) < Caution-mailto:(b)(6) > > >
> wrote:

Good Morning Sir/Ma'am,

(b)(5)

Thank you in advance and please let me know if you have any questions.

Attendees:
Mr. Daigle
Ms. Miller
Mr. Tillotson
Mr. Roper
Mr. Lynch
Mr. Behler
Lt Col Meyers
(b)(6)
Ms. Woods
Mr. Van Name

V/R,
(b)(6)
Executive Assistant
Office of the Chief Management Officer
(b)(6)

--

Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)
(b)(6)

(b)(6) < Caution-mailto:(b)(6) > < Caution-Caution-mailto:(b)(6)
Caution-mailto:(b)(6) > > (b)(6) < Caution-mailto:(b)(6)
> < Caution-Caution-mailto:(b)(6) < Caution-mailto:(b)(6)

--

Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)

(b)(6) < Caution-mailto:(b)(6) < Caution-
mailto:(b)(6) >

From: (b)(6) CIV (US) (b)(6)
Sent: Wednesday, March 28, 2018 10:15 AM EDT
To: Baldanza, Michelle L LTC USARMY OSD PA (US) (b)(6) CIV
OSD ODCMO (US) (b)(6)
CC: (b)(6) CDR USN OSD PA (US) (b)(6) Mooney, Thomas F SES OSD ODCMO (US)
(b)(6) Sharon Woods (b)(6) CIV OSD OGC (US)
(b)(6) Kaight Meyers
Subject: RE: Industry Day Transcripts
Attachment(s): "0312jedi.cloud.conf.doc","smime.p7s"

(b)(6)

Attached is the transcribed conference call. We do not have a transcript of Industry Day presentations since all the presenters spoke from prepared scripts.

Sincerely,

(b)(6)

(b)(6)

Office of the Secretary of Defense-Public Affairs
Defense Press Operations-Pentagon, (b)(6)
direct: (b)(6)
mobile: (b)(6)
NIPR: (b)(6)
SIPR: (b)(6)
www.defense.gov

-----Original Message-----

From: Baldanza, Michelle L LTC USARMY OSD PA (US)
Sent: Wednesday, March 28, 2018 9:56 AM
To: (b)(6) CIV OSD ODCMO (US) (b)(6)
CIV (US) (b)(6)
Cc: (b)(6) CDR USN OSD PA (US) (b)(6) Mooney, Thomas F SES OSD ODCMO
(US) (b)(6) Sharon Woods (b)(6) CIV OSD OGC
(US) (b)(6) Kaight Meyers
(b)(6)
Subject: RE: Industry Day Transcripts

(b)(6)

We found the audio, but a transcript was never done. We have asked our transcription service to work this and should have something in the next few hours.

Michelle

Lt. Col. Michelle L. Baldanza, U.S. Army
Defense Department Spokesperson
Pentagon (b)(6)
Office: (b)(6)
DSN: (b)(6)
Mobile: (b)(6)
(b)(6)

-----Original Message-----

From: (b)(6) CIV OSD ODCMO (US)
Sent: Wednesday, March 28, 2018 9:03 AM
To: Baldanza, Michelle L LTC USARMY OSD PA (US) (b)(6)
(b)(6) CIV (US) (b)(6)
Cc: (b)(6) CDR USN OSD PA (US) (b)(6) Mooney, Thomas F SES OSD ODCMO
(US) (b)(6) Sharon Woods (b)(6) CIV OSD OGC
(US) (b)(6) Kaight Meyers
(b)(6)
Subject: RE: Industry Day Transcripts

Hi (b)(6) and Michelle,

Since yesterday's request we have received a request from the Secretary's office that requires us to

have the transcript of the JEDI Cloud Industry Day event immediately.

Please provide the transcript or the name of the lead within the Defense Media Activity team who was responsible for transcribing this event. We need to be able to get this transcript by the end of the day.

Best,

(b)(6)

From: (b)(6) CIV OSD ODCMO (US)
Sent: Tuesday, March 27, 2018 5:11 PM
To: Baldanza, Michelle L LTC USARMY OSD PA (US) (b)(6)
Cc: (b)(6) CDR USN OSD PA (US) (b)(6) CIV (US) (b)(6) Mooney, Thomas F SES OSD ODCMO (US)
<(b)(6) Sharon Woods (b)(6) CIV OSD OGC (US)>
(b)(6)
Subject: RE: Industry Day Transcripts

Thank you! Please let me know as soon as you're able to locate the status.

Best,

(b)(6)

From: (b)(6) LTC USARMY OSD PA (US)
Sent: Tuesday, March 27, 2018 4:30 PM
To: (b)(6) CIV OSD ODCMO (US) (b)(6)
Cc: (b)(6) CDR USN OSD PA (US) (b)(6) CIV (US) (b)(6) Mooney, Thomas F SES OSD ODCMO (US)
(b)(6) Sharon Woods (b)(6) CIV OSD OGC (US)
(b)(6)
Subject: Re: Industry Day Transcripts

We will have to look. I am not sure what Pat did on transcripts.

Lt. Col. Michelle L. Baldanza, U.S. Army
Defense Department Spokesperson

Pentagon (b)(6)

Office: (b)(6)

DSN: (b)(6)

Mobile: (b)(6)

(b)(6) <mailto:(b)(6)>

On Mar 27, 2018, at 4:21 PM, (b)(6) CIV OSD ODCMO (US) (b)(6)
<mailto:(b)(6)> wrote:

Hi all,

In our pre-industry day conversations I recall discussing the need for transcripts of both the industry day event and the conference call that followed. Were those events recorded and transcribed?

We have been asked to provide background information on the cloud efforts and need a copy of the transcripts of both events to help prepare for a HASC hearing.

Public Affairs team - could you send this transcript over as soon as possible?

Best,

(b)(6)

Office of the Chief Management Officer
Pentagon Room (b)(6)

(b)(6)

Presenters: John H. Gibson II, Chief Management Officer, Department of Defense; Bob Daigle, Director, Cost Assessment and Program Evaluation, Department of Defense; Sharon Woods, General Counsel, Defense Digital Service; Tim Van Name, Deputy Director, Defense Digital Service; Essye Miller, Acting CIO, Department of Defense; Chris Lynch, Director, Defense Digital Service; Lieutenant Colonel Kaight Meyers, Cloud Computing Program Office; Commander Patrick Evans, Commander, U.S. Navy Press Operations;

March 7, 2018

Industry Day Media Conference Call on the JEDI Cloud Initiative

COMMANDER PATRICK EVANS:

Again, Patrick Evans here. Appreciate you waiting and your patience. The principals are assembled, and because of the interest of time, we're going to go ahead and just jump right into questions.

Again, those who have hit "*" then "1" will be the ones who are identified to ask a question.

And, Amber, we're ready for our first question.

OPERATOR: And once again, as he stated, if you'd like to ask a question, please press "*1". It will take just a moment for those to start coming through.

Okay, our first one who recorded their name, Jason Miller, your line is open. The others will be removed, because I don't know how to announce you.

Q: Hey, I did something right. I appreciate the -- the help.

I -- I guess my first question to start with is -- is, I guess, twofold.

Number one, would you guys do a better job of defining single-award? I think there's a lot of confusion from this event, by talking to vendors, what a single award really means.

And then the follow-up and related question is when you talk about the single award, are you really looking at a cloud broker or some kind of systems integrator-type model? Because I think a lot of vendors are worried that this is a single cloud vendor.

Thank you.

SHARON WOODS: Hi, this is Sharon Woods.

(Off mic) So I would just say, as was stated, it's going to be an ID/IQ contract. So, in the FAR that could either be a single award, or a multiple award. In this case, the government made a decision that its best interest is for this to be a single-award, IDIQ contract.

What that means is that the government will put out its requirements in the solicitation, and a team can formulate itself however it wants to.

But ultimately, a proposal is put forth. The government will do a source selection, and award a single contract to whatever proposal team wins that contract.

In terms of what the government is looking for, that is all in the solicitation -- the draft solicitation that was released today, and that's why there was so much emphasis put on the gate criteria that are acceptable, and -- and, you know, not acceptable, so a pass-fail basis. So that lays out, you know, as was stated earlier, the minimum requirements to be a responsive proposal. And then from there, there's just a standard source selection, like any other evaluation process.

CDR. EVANS: Thanks, Jason.

OPERATOR: Our next question comes from Paul Murphy.

As a reminder, if you'd like to ask a question, please press "*1", and be sure to unmute your phone and record your name.

Q: Well, hi. Am I online? Hello?

OPERATOR: Yeah.

CDR. EVANS: You are, Paul. Go right ahead.

Q: Oh, hi. Thanks for taking my call.

So, the Army has a number of initiatives in the managed services space. We're looking at the Army Data Center consolidation, Army cloud computing, common operating environment, guidance to end-use of cloud -- commercial cloud service providers. Joint information environment is also a big initiative at DOD.

How is the new JEDI program going to integrate with these, and perhaps other bureau initiatives in the managed services space?

CDR. EVANS: All right, thanks, Paul.

ESSYE MILLER: Hi, Paul. This is Essye Miller, the acting CIO.

As I mentioned this morning, we've got numerous initiatives going on across the department, and within each of the military departments. The intent is for this opportunity to be complementary to those.

You know, we have hybrid activities going on today, predominately on PRIM. This is our opportunity to maximize commercial capability in an off-PRIM environment, and press ourselves to take advantage of more data analytics, a bit of artificial -- excuse me, artificial intelligence, and other capabilities where we -- we need to grow today.

Q: Thank you.

CDR. EVANS: Thanks, Paul.

OPERATOR: Our next question comes from Troy Schneider. Your line is open.

Q: Thank you.

And this morning, Ms. Miller talked about what she just said: of -- of having JEDI and Mil-Cloud be complementary, as well as these other efforts. I was wondering if you could give an example of one of the -- the missions or use cases where it would really still require Mil-Cloud, because the -- the way speakers were talking this morning, it sounds like the -- the goal, at least long term, is to have JEDI be able to be everywhere, even out to the edge of the battle space.

MS. MILLER: Troy, this is Essye.

The long term is to maximize the use of commercial capabilities. In the meantime, though, I think we've got some high-transaction areas and again, as I said this morning, some areas where the data is considered high value or critical, too critical for us right now to push into the commercial arena.

Q: So, so, okay. So for right now. Great. Thank you.

CDR. EVANS: Thanks, Troy.

OPERATOR: Okay, next, we'll go to Michael Williams. Your line is open.

Q: Hi, thanks.

Going off of the single-award question, would the Department of Defense be -- consider using multiple cloud providers in the contract, like, say, IBM for one thing, AWS for something else?

MS. WOODS: Hi, this is Sharon Woods again.

No, it's a single-award contract. So again, the department is not dictating how teams formulate, but ultimately, it's going to be a contract going to one particular proposal.

Q: But just following up, what if a systems integrator has a particular proposal that has multiple cloud providers?

MS. WOODS: That's why I go back to looking at the evaluation criteria themselves. So, those gate criteria, I mean, really broadcast what the department is looking for and they're on a pass/fail basis. So, I would direct you to the content in the solicitation package around the gate criteria.

And I think industry in particular will really understand what those criteria mean and understand how to position themselves to be competitive in this environment.

CDR. EVANS: Michael, thank you.

OPERATOR: Your next question comes from Phil Goldstein. Your line is open.

Q: Hi. Thanks for taking the question.

This question is for Ms. Miller. You just mentioned that currently DOD has some data that it considers, you know, high value. I'm curious: Is the focus for JEDI going to be, for at least the foreseeable future, on just unclassified data? And at what point might DOD be more comfortable with putting some more sensitive data in the commercial cloud?

MS. MILLER: So, the intent is for it to cover all levels of data.

But again, this is the beginning of the strategy for us. So, long-term, ideally it would go up to level V, but I think it's going to take us some time and a couple of iterations.

Q: Okay.

Is there any specific timeline on that, or just kind of as things develop the department will evaluate?

TIM VAN NAME: This is Tim.

So -- and again, this is laid out in the draft RFP that was released today.

We made fairly clear that we're not expecting that all capabilities will be online on day one, right? With that said, we do want some of the unclassified offerings to be available right out of the gate.

And then as proposed, a series of timelines for phasing in subsequent capabilities, right? So, it's specifically looking for secret level infrastructure and platform offerings to be available in six months, and top secret and above within nine months of contract award.

Q: Thank you.

CDR. EVANS: Okay, Phil. Thanks.

OPERATOR: Next we'll go to Justin Doubleday. Your line is open.

Q: Thank you.

I just wanted to go back to the single-award approach. And when that first, kind of, came out last November a number of industry groups wrote to you guys and said, "Hey, we think the single-award approach is flawed. We think you won't be able to harness innovation over the long term and could lock yourselves into a single-provider situation."

So, I'm wondering, you know, given all that, how did you come to the justification that, you know, a single-award approach is the right one here?

MR. VAN NAME: Sure. So, this is Tim, again.

The department is framing the solicitation in a way to best meet the department's requirements, right? And I think Brigadier General Crumb spoke pretty passionately this morning about the warfighter's specific requirements there.

The lack of standardization and interoperability today creates pretty significant barriers to accessing our data where and when it is needed, especially at the tactical edge on the battlefield.

The decentralized management and our inability to automate provisioning and configuration overburdens our teams and we believe that a multiple-award cloud would exponentially increase the overall complexity, right? The systems

and different clouds, even when designed to work together, would require complex integration which raises the bar for the development, testing and ongoing maintenance. The department would have to manage the seams between the various cloud-hosted applications and deal with the challenges associated with accessing data in multiple-cloud environments.

We're confident that the single-award strategy is the best approach for the department, but I want to reiterate very specifically that this is a full and open competition, right? So, it's about the best proposal.

Q: Got it.

And just to follow up, you know, as was mentioned, there are a number of other cloud programs ongoing in the departments -- (inaudible) -- the services have their own programs. How do you intend to, kind of, you know, crack the whip and get everyone moving toward this single-provider approach?

BOB DAIGLE: Hi. This is Bob Daigle.

So, for starters, we're working on that transition planning right now.

In the short term we have no intention of stopping good work that's going on inside the department.

Essye already mentioned that this is the beginning of a journey. Really, the first part of this is going to be -- the first part -- there's going to be enough room within the Department of Defense for several different efforts running in parallel.

As we learn in this space and as we expand the enterprise solutions, then we start getting into a question of what do we migrate when.

And again, just going back, we don't have any intention right now of -- of stopping good work that's happening inside the Army or the Navy or TRANSCOM or any of the other places.

CDR. EVANS: Thanks, Justin.

Q: Thank you.

OPERATOR: Our next question comes from (Tony Capaccio ?). I apologize if I said you name wrong.

Q: You said it okay.

The large -- the large question out there I'd like you to address is, why should people not believe that this is greased for Amazon Web Services? That's been the impression. Can you help me dispel it?

MR. VAN NAME: Sure. This is Tim, again.

You know, as -- as Ellen Lord spoke about this morning, right, this team is following an acquisition process, and from the onset of this effort has been told that we are being held to an exacting standard, right? We put out a draft solicitation today and are eager to get industry feedback and comments based on the way that we've structured that solicitation.

But as released, right, we believe it's been written to adequately capture the department's requirements and the needs that are in the interest of the department.

Q: Okay. And you feel -- you feel that should be enough to dispel any rumors that this is pretty much greased for Amazon?

MR. VAN NAME: Right.

So, again, you know, it's about the best proposal, right? And the department has put out criteria that we will evaluate those proposals based upon.

But we want the best solution for the department. We have no favorite, right? We -- we want a solution that's going to give us the capabilities that the department so eagerly needs. That's what this is about.

Q: Okay.

A quickie too: Can we describe this as a multibillion-dollar potential program? Realizing you don't have the dollars allocated just yet and things change in negotiations, but can you give some size and scope? Can one of you do that?

JOHN H. GIBSON: (Tony ?), this is Jay Gibson.

I think it's fair to say that -- that we anticipate this will be a multibillion dollar contract. As was laid out today, it's two years with options. But it think it's fair to definitely characterize it that way.

Q: Okay. Thank you, sir.

CDR. EVANS: All right, (Tony ?). Thanks.

OPERATOR: Our next question comes from Lauren Williams. Your line is open.

Q: Hi. So I wanted to see if we could talk a little bit more about the automated provisioning system that's being built out and get more specifics on that.

MR. VAN NAME: Sure. This is Tim again.

The deputy's direction to the Cloud Executive Steering Group was pretty specific, right? It was focused around accelerated cloud adoption.

And so from the onset, we've talked at length about what is required to lower the bar to adoption of these incredible commercial capabilities. And part of that conversation really landed squarely on we need to -- to make it easy for the department to appropriately access and configure the commercial cloud services, right?

So the provisioning tool is designed to enable the department to -- to rapidly access those services, right, to allow us to manage the billing for services in the way that the department must in accordance with law, and then when services are provisioned to assist with the configuration of those, right,

in accordance with the appropriate security, as Essye talked about this morning, to manage the department's risk.

That's what the provisioning tool is really focused on. It is being built right now by the Defense Digital Service, you know, in sort of a provider-agnostic framework. So we're really focused on integrating with the department's systems, and then once the contract has been awarded, sort of, the last mile will be completed and the integration hooked up with the winning proposal.

Q: And as, kind of, a follow-up to that, will DDS be involved in the assessment proposals, rather than just, kind of, the general framing of the RFP?

MS. WOODS: Hi, this is Sharon Woods.

We don't really comment on who's ultimately going to make up the source selection team. I would just say that it will have broad representation across the department to ensure that we have the right people looking at it, so that we're confident that the proposal selected is really going to meet the requirements across the board.

Q: Okay, thank you.

CDR. EVANS: Thanks, Lauren.

OPERATOR: And next we'll go to Chris Davenport. Your line is open.

Q: Hi, thanks. It's Chris Davenport from the Washington Post. I appreciate you guys taking the time and taking the questions.

On the single-source award, do you have any concerns that if you're locked into one provider for as many as 10 years you could lose out on any potential innovation or technology that others might come up with?

MS. WOODS: Hi, this is Sharon Woods again.

So, when you look at the draft solicitation package, I would just say that there are a number of clauses and requirements that we put in place to guard against the kind of situation that you're talking about.

So, for instance, one of the areas that the contracting officer talked about today was the portability. So one of the things the vendor will have to do on a regular basis is prove to us that we can very easily migrate an application in the JEDI cloud environment to another environment. And not only prove that to us on a regular basis, but then actually write out the step-by-step plan so that any user would be able to execute against that plan.

Also, I mean, one of the other key things here is that the contract requires commercial parity. So as -- this is an area where DOD is not the leader, right, this is a commercial marketplace that's extremely vibrant, and so as new capabilities emerge as the commercial marketplace, you know, is competing and innovating, those are things that the contract itself will automatically, you know, ingest. That is another contract requirement.

OPERATOR: Are you ready for the next question?

CDR. EVANS: Thanks, Chris. Yes we are, (Amber ?). Thank you.

OPERATOR: The next question comes (Chris Crinily ?). Your line is open.

Q: Hi. Thanks for taking the time to speak with us.

So, this has, kind of, been touched on by others so I'll just be brief. This morning Undersecretary Lord reiterated that the award would be made using a full and open competition and stated that there are multiple vendors capable of delivering against your requirements.

But -- so I've gone through the gate and technical criteria and I think for obvious reasons you've set a fairly high bar for service levels. So, my question is how many vendors would you estimate are realistically capable of meeting these requirements? You know, is it dozens who you think can actually compete for this contract or are there really only one or two?

Thanks.

MR. DAIGLE: Hi, this is Bob Daigle, again.

We don't know. And we won't know until we receive input into the -- until we received proposals from industry.

Q: Okay.

CDR. EVANS: Thanks, (Chris ?).

OPERATOR: We'll move on to another Kris. Kris Osborne, your line is open.

Q: Oh, great. Thank you very much. Warrior Maven, Kris Osborne here. Appreciate the time.

Quick question: When cloud migration is more fully underway, what are some of the innovations or provisions anticipated as far as security as you go to more virtualization? And in particular, will there be more automation and A.I helping the security?

MR. VAN NAME: Yes, this is Tim again.

That is -- that is the intent, right. The intent is to -- to take advantage of automation and -- from two perspectives. The automation that, you know, that we observed and are aware of today in industry that is able to assist with configuration, right, to verify that the appropriate protections are put in place, to protect data as well as applications.

And then the second part is going back to the discussion we had a little bit ago about the provisioning tool is actually building in some hierarchical control into the way that services are provisioned, so that we're giving capability -- pushing the access to capabilities down to the lowest levels within the department, but managing where and how we are accepting risk. And taking advantage of a centralized tool to help adequately manage and automate many of the security decisions.

Q: Great.

Quick follow up. The Army has a Cyber Command lab that's more closely connected, if you will, to ongoing operations. How will this configure in terms of -- the other services do as well -- in terms of a greater integration with cutting-edge developments tied to operation?

MR. VAN NAME: Sure.

So, one of the points that -- that Chris Lynch, who is the director of DDS, talked about this morning was putting in place infrastructure and platform offerings that will allow the department to harness the greatness that is modern software development and also to take advantage of the great commercially available software, right.

I think to the point of your question, we need the ability to actually deploy and use modern software at -- both built in-house and purchased from industry. And so, taking that a step further, you know, I think to the specifics of your question, the Army elements, Army Cyber is doing some great work trying to actually test out both their offensive and defensive capabilities, right? And we see sort of commercial infrastructure and platform offerings as a great place to really take that game to the next level.

Q: Thank you very much.

CDR. EVANS: All right, Chris. Thank you very much.

I wanted to step in for a quick moment to give everyone a five-minute warning. So we have about five more minutes for the call. We'll take additional questions, but, please, due to time -- please be as concise as possible. Thanks.

OPERATOR: Next question comes from (Paul Murphy ?). Your line is open.

Q: Thank you.

Looking at the membership of the CESG makes me question, who will implement JEDI? And, in particular, what role will DISA play? Thank you.

(CROSSTALK)

MR. VAN NAME: Sure. So this is -- this is Tim again. The CIO -- so, Essye Miller -- has been participating and is a standing member of the Cloud Executive Steering Group. And so we've been having some pretty serious conversations about the current security policies that are in place today, and where changes are needed into -- you know, in order to really be able to harness great commercial technology.

DISA has some incredible technical talent and has been core to many of those conversations, right? There are some great folks who, today, manage much of the risk on behalf of the department and advise. And so -- you know, so I think that's a pretty critical component, right? And that's sort of where we are at this point.

And then, I think, turning it over now to Lieutenant Colonel Kaight Meyers, who's leading the Cloud Computing Program Office, to hit the second part of your question about how we're going to do that moving forward.

(CROSSTALK)

LIEUTENANT COLONEL KAIGHT MEYERS: So hi, this is -- this is Lieutenant Colonel Meyers.

Just to feed off that a little, as I mentioned this morning, we're looking to stand up a different type of program office to really bring in a varied skill set so that we can go out and work with all of our partners across DOD and across industry to make sure that what we're doing is done in the best interest of our users, being the warfighter, as well as -- as well as all of the data that we're trying to push through, and make sure that what -- how we're -- how we're pushing it forward is -- done at the speed, the aggressiveness -- but also -- but also mitigating as much risk as possible in doing that.

So we're looking at working through that tailored acquisition process to make all of this happen as efficiently as possible and still follow a good framework and rules moving forward.

Q: (Good ?), thanks.

CDR. EVANS: Thanks, (Paul ?).

OPERATOR: Our next question comes from (Frank Conkel ?). Your line is open.

Q: Thanks, guys.

Is it feasible for DOD to be running entirely, then, on one service provider, here, in, say, 5 to 10 years, going forward?

And then, piggybacking off of that, we've seen the advantage in data, information sharing if DOD and I.C. together are on the same platform in the future.

MS. MILLER: Hi, this is Essye Miller. Interesting question.

I'm spending time with the I.C. community to make sure we are, one, looking at opportunities to merge efforts over the long-term, but to also take advantage of the lessons learned that they've had over the last three to five years of -- of their journey.

Q: (inaudible)

MS. MILLER: So do I see, over the journey here, our efforts coming together? I think, at some points, we will have opportunity to maximize the benefits of what they're doing and -- and look at collaborative capabilities between the two.

Q: Gotcha. Thank you.

CDR. EVANS: All right, (Frank ?), thank you.

We have time for one more phone call -- or, I'm sorry, one more question, and after that, we will have to wrap up the call.

So, (Amber ?), please?

OPERATOR: Our next question comes from (Lee Jean Grickle ?). Your line is open.

Q: Hey. I was worried I wasn't going to get called on, there.

So my question is actually kind of similar to Frank's. But can you just talk about any security concerns with going with one cloud provider versus, you know, spreading it over several cloud providers? It -- it just seems like you'd kind of spread risk if you had, say, Amazon, Microsoft and IBM taking chunks of the cloud.

MR. VAN NAME: Sure. So -- so this is Tim again. I think there's some nuance, right, in the way that that question's posed.

And so we -- we talk about security risk and sort of think about it as logical groupings. But -- but let's -- let's step away from that for just a second, right?

When we -- when the department decides to put data in a cloud environment today, right, we -- we take a pretty good look at -- at, holistically, where our data is going, how that information is being protected. And we also apply our resources into validating the security that is in place.

And so, if you think about, right, moving towards a single provider, right, for the JEDI cloud, right, we will bring the department's considerable technical talents and resources into maximally protecting our data and applications, which I think is incredibly important.

And so the idea of, right, spreading our data into multiple environments, I think, sounds appealing, you know, sort of superficially. But, when we start digging into what that means, you know, (then our ?) taking the department's resources and -- and our technical security talent, and -- and (porting ?) them in a bunch of different places, right, rather than where the majority of our data will reside.

And then I think the second piece is there's considerable security risk that's introduced in the seams between environments, right? That's really -- you know, that's really tough to manage, right? As -- as data moves from one environment to the other, and -- and we -- that's sort of a necessity, right, as the department must process data -- you know, our data, you know, in complex and new ways. Managing those seams is challenging and introduces risk.

And so, instead, right, we're moving in the direction of, right, let's put our considerable resources behind securing an environment, and let's -- and let's minimize the risk points, you know, while leveraging the significant security capabilities that commercial industry has already brought to bear.

The last part, you know, that I'll throw out is, you know, when you look in commercial cloud computing, just in general, today, you know, the sort of industry has taken some security practices that -- you know, that we in the department are really struggling to put in place, like, you know, great encryption at rest and in transit by default. And -- and that's baked into, you know, to -- to all of the solutions, you know, and is a requirement in this contract, right?

So I think, from day one, the department will see significant security benefits that -- you know, that dramatically improve our overall posture, and will -- will benefit from the ability to -- to manage that centrally.

CDR. EVANS: Okay, (Lee ?), thanks.

Q: Thank you.

CDR. EVANS: Okay, everyone. I really, again, appreciate you participating. Feel free to forward any additional questions to me. I'll do my level best to coordinate and respond as soon as possible.

Also, if you haven't checked the (FBO ?) site, documents have been loaded. And continue to check there and to check back with me regarding any additional documents.

We're going to end the call at this moment. Again, thank you very much for participating, and feel free to reach out to me. Thanks, everyone.

OPERATOR: And that concludes the day's conference. Thank you for participating. You may now disconnect.

-END-

From: (b)(6) CDR USN OSD PA (US) (b)(6)
Sent: Friday, March 02, 2018 3:41 PM EST
To: Mooney, Thomas F SES OSD ODCMO (US) (b)(6) CIV OSD
ODCMO (US) (b)(6)
(b)(6) Baldanza, Michelle L LTC
USARMY OSD PA (US) (b)(6) Sharon Woods (b)(6) Tim Van Name
(b)(6) CIV OSD OGC (US) (b)(6) CIV SD
(b)(6)
Subject: CESG Public Affairs Round Up - 02 Mar 2018
Attachment(s): "180307 Industry Day.docx","smime.p7s"

Hello, all.

Today, I'm providing a slight variation in my CESG PA report. The attachment is focused on Industry Day and media. Of note:

- (b)(5)

- I've included 3-5 news stories that were published by the roundtable reporters to give our leadership an idea of their coverage.
- I have 25 registered media on my list as of 1500 today. That list may change, of course, if other media registered via the JEDI email address.

Please let me know if you have questions.

Patrick

V/R,
Patrick L. Evans, APR
Commander, U.S. Navy
Defense Press Operations
1400 Defense Pentagon, Room (b)(6)
Washington, DC 20301-1400
O: (b)(6)
BB: (b)(6)
E: (b)(6)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Stories from Prospective Media Roundtable Attendees

Doug Cameron, Wall Street Journal – Previous Stories

American Rejects O'Hare Expansion Plan – 2/28

Airline complains extra gates for United Continental would give unfair advantage

American Airlines Group Inc. rejected aspects of plans to expand Chicago's O'Hare International Airport that it said would favor rival carrier United Continental Holdings Inc.

Chicago Mayor Rahm Emanuel on Wednesday said O'Hare would receive \$8.5 billion in renovations including a new terminal and a 25% increase in the number of gates at the nation's third-largest hub by passenger traffic.

While most carriers that operate at O'Hare support a plan that has been under discussion for 18 months, American cried foul at a provision it said was inserted earlier in February to provide extra gates to United, the airport's largest tenant.

United defended its deal to secure five extra gates, which it said was more than matched by the additional space already secured by American.

"American Airlines has been aware of our agreement for over a year and has worked to block the implementation at every opportunity," United said in a statement.

A 35-year old lease deal governing space allocated to airlines at O'Hare expires in May. Both American and United are growing their operations at O'Hare by adding flights to midsize U.S. cities, a move that would also push more traffic onto their international flights.

American recently secured eight more gates at O'Hare. The Fort Worth, Texas-based carrier said giving United more gates would give the airline an unfair advantage.

American said it was open to a compromise. The world's largest airline by revenue said it had asked the city to accelerate the construction of three more gates for American. The airline said city officials dismissed that proposal "without explanation."

City officials with knowledge of the negotiations said American had been reticent about the deal for weeks, and opposed the rise in airline fees that would be needed to fund O'Hare's expansion. City officials said they plan to move forward with plans for O'Hare despite American's concerns.

"This is about positioning Chicago to compete with Beijing, Paris and Abu Dhabi, not about positioning in the decades-old competition between two airlines," said Adam Collins, Mayor Emanuel's spokesman.

United, Delta Air Lines Inc., Alaska Air Group Inc. and Spirit Airlines Inc. all said Wednesday that they support the city's plan.

Shibani Mahtani contributed to this article.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Boeing in Deal for Air Force One – 2/28

The Trump administration said it has reached an initial deal with Boeing Co. to buy and convert two jumbo jets to replace the aging planes that fly as Air Force One.

The informal agreement for the heavily modified 747s would save \$1.4 billion from the original estimate, according to administration officials, and the total cost would be capped at \$3.9 billion. The Air Force One deal would take the planned spending on new presidential aircraft and helicopters to \$9 billion over the next five years, based on Tuesday's announcement and Pentagon budget documents.

President Donald Trump had criticized the cost of the Air Force One replacement program before taking office, threatening in December 2016 to cancel it unless the price fell from a total estimated \$4 billion at the time. Talks on replacing the existing jumbo jets that serve as Air Force One have dragged on for months, with the two sides agreeing on a fixed-price structure that would leave Boeing on the hook for any cost overruns, unless these are driven by changes to the jets' capabilities.

"Thanks to the president's negotiations, the contract will save the taxpayers more than \$1.4 billion," White House spokesman Hogan Gidley said Tuesday.

The White House didn't comment on why it believed costs had inflated to more than \$5 billion. Budget documents and officials previously pegged the price tag at around \$4 billion.

Boeing said the \$3.9 billion included the cost of the two planes, some design contracts already awarded and conversion work including "a communications suite, internal and external stairs, large galleys and other equipment." Boeing has yet to be awarded the largest part of the proposed deal, for engineering and conversion work on the planes. The Air Force is also spending more than \$300 million on new hangars for the jets.

The U.S. Navy also is buying a new fleet of helicopters to transport the president and officials. The Sikorsky unit of Lockheed Martin Corp. secured the contract in 2014 to provide 23 helicopters at an estimated cost of \$4.8 billion.

The U.S. Air Force -- which oversees the Air Force One program -- last year agreed to buy two jumbo jets from Boeing previously ordered by a bankrupt Russian airline in an effort to trim costs. The two planes were once destined for sale to Transaero, a Russian carrier that collapsed in 2015. Most of that company has been absorbed into Aeroflot Russian International Airlines, the country's state-owned flag carrier.

Boeing offered the Air Force a substantial undisclosed discount on the \$387 million list price of each plane, according to a person familiar with the negotiations. The White House and the Secret Service changed the specifications for the new Air Force One fleet last year as part of the cost-cutting effort.

Work is due to start in 2019, with the planes entering service in the fall of 2023, but buying the two undelivered 747s would allow this timetable to be accelerated, said a person familiar with the new agreement.

--Michael C. Bender contributed to this article.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Hawaiian Dumps Airbus Order for Boeing Jets – 2/21

Boeing's win is a rare example of a plane maker successfully flipping an airline's choice of intercontinental jets

With Robert Wall

Hawaiian Airlines HA -1.62% is expected to cancel an order for Airbus SE EADSY -0.30% long-haul jets in favor of buying its first new Boeing Co. BA +1.09% 787-9 Dreamliners, according to people familiar with the negotiations.

Boeing's win in a closely watched contest is a rare example of a plane maker successfully flipping an airline's choice of intercontinental jets, and people familiar with the situation said discounts offered by the U.S. company were a key factor.

The competition for wide-body deals has become particularly intense following a lull in orders over the past two years for larger planes, which typically are more profitable for plane makers than single-aisle jets.

The unit of Hawaiian Holdings Inc. had originally ordered six Airbus A330-800neo jets, a version of the European plane maker's popular twin-aisle jet that has struggled to gain customers. Hawaiian was the sole customer for the A330-800 model that typically would seat around 257 passengers.

"We have not signed an agreement with either manufacturer," said a spokesman for the airline. "We look forward to announcing the conclusion of those negotiations when it is appropriate to do so."

Boeing declined to comment.

Hawaiian operates an existing version of the A330 on flights to Asia and the U.S. and has taken the first of its smaller Airbus A321neo jets, which have been affected by problems involving the plane's Pratt & Whitney engines that have limited their flying.

The engine issues didn't influence its decision to buy the Boeing jets, according to people familiar with the situation.

Hawaiian had said it would consider flying direct to London, the single-largest market for U.S. trans-Atlantic flights, if the Airbus plane has the range to perform that mission. The carrier hasn't announced firm plans to fly to the U.K. capital.

Airbus has been pressing ahead with work on the A330-800 despite its weak order book. A test plane to certify the aircraft was painted this month ahead of the start of flight trials.

The first of the larger versions, the A330-900, which would typically seat around 287 passengers, is due for delivery this year to Portugal's TAP airline. Airbus has 214 orders for that model with Malaysian long-haul budget carrier AirAsia X buying 66 of them.

Analysts have expressed concern Airbus may have to lower A330 production rates because of a dearth of orders for the new version, which competes not only with Boeing's 787 Dreamliner but also its own, newer A350 long-range jetliner.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Defense Firms to Get Lift – 2/20

Lockheed, Northrop and others to benefit under proposed rise in military spending

The recent budget deal has handed U.S. defense companies an extra \$75 billion over the next two years as the Pentagon boosts spending on aircraft, missiles, tanks and maintaining older equipment.

The Pentagon proposal unveiled Monday alongside the White House budget request for fiscal 2019 -- which starts on Oct. 1 -- includes spending more than \$470 billion over the next two years on buying weapons and military research, a 20% increase from the Obama administration's final plan in fiscal 2017.

"I had to actually go practice how to say the word 'growth' a few times before this call," Mike Petters, chief executive of Huntington Ingalls Industries Inc., told analysts after the Navy shipbuilder reported quarterly earnings on Thursday.

Even Boeing Co.'s defense arm, which has shrunk in recent years, forecasts rising military sales, and its combat-aircraft and missile-defense systems are among the biggest beneficiaries of the new Pentagon budget, which still has to be vetted and approved by lawmakers.

The federal budget deal reached last week raised the statutory cap on military spending over the next two years and paved the way for the release of President Donald Trump's first stand-alone defense budget. This followed a series of White House-commissioned strategic reviews that officials said emphasized tackling the threat of potential adversaries such as Russia and China, rather than fighting terrorism.

The increase in planned spending on everything from bullets and missiles to F-35 combat jets has eased investor concerns about any abrupt end to the two-year bull run in shares of companies including Lockheed Martin Corp., Northrop Grumman Corp. and Raytheon Co., analysts say.

A basket of U.S. defense stocks rose 27% in 2017, according to Vertical Research Partners, and have continued to outperform the market this year, even with valuations near historic highs. The industry is returning to growth after five years of declining domestic sales, raising optimism among investors that higher profits will follow.

Companies can also plan with more certainty as they and the military have operated under a series of temporary budgets for much of the past nine years.

"As important as the increase in the dollar amount is the predictability," said Michèle Flournoy, a former Pentagon policy chief.

The budget for tanks and armored vehicles is up by an average of 59% over the next two years compared with 2017, benefiting companies including Abrams tank maker General Dynamics Corp. and BAE Systems PLC, which makes armored cars. Jim McAleese at consultant McAleese and Associates, said the factories producing them are concentrated in Ohio and Pennsylvania, battleground states in coming midterm elections.

Another winner is the space budget, up almost 50% in a reflection of U.S. concerns about vulnerable satellites and losing access to the Global Positioning System. Northrop Grumman, Boeing and Lockheed Martin all stand to benefit.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Spending on military aircraft and on ships and submarines would rise 9% and 8%, respectively, boosting all of the main prime contractors and their suppliers.

However, some analysts are concerned spending could taper off in the early 2020s, just as big bills to modernize U.S. nuclear forces fall due. Building new submarines, bombers and intercontinental ballistic missiles is forecast to cost an average of \$17 billion a year from 2021 through 2043, said Bob Work, a former deputy defense secretary. "There is a big chance that 2018 and 2019 are the high point of the defense buildup," Mr. Work said.

Still, defense-company executives said they are more confident in their outlooks, helped in part by strong exports. Raytheon CEO Tom Kennedy said at a recent investor conference that budgets are also rising in Europe and Asia, as well as the Middle East, big markets for the company's Patriot missile-defense system.

Tax reform has spurred additional investment as the industry starts a return to job growth. Raytheon is adding 2,000 jobs over the next five years at its missiles plant in Tucson, Ariz., and Lockheed announced plans last week to add 1,800 workers over the next three years, mainly at plants in Florida, Texas and Alabama. It is already hiring 1,800 employees to support increased production of the F-35 jet.

General Dynamics In Major IT Deal – 2/12

With Cara Lombardo

General Dynamics Corp. said it agreed to buy CSRA Inc. for \$6.8 billion as part of the defense contractor's expansion in government information-technology services.

The maker of Abrams tanks and Gulfstream business jets would double its annual IT services sales to become one of the largest providers to the Pentagon and agencies such as the Central Intelligence Agency and the Department of Health and Human Services.

Government departments are going through a major refresh of IT systems, including switching more services to the cloud and boosting cybersecurity. That has triggered a round of deals among providers seeking greater scale to handle ever-larger projects as the government bundles contracts to secure savings.

Other big providers include Leidos Inc., which bought the IT arm of Lockheed Martin Corp. to create an industry leader with annual sales of \$10.1 billion, and Booz Allen Hamilton Holding Corp.

CSRA has annual sales of almost \$5 billion, with some of the highest margins in the sector. The company, formed two years ago when Computer Sciences Corp. merged its federal arm with SRA International Inc., has joined with the web-services arm of Amazon.com Inc. to provide government with cloud services.

General Dynamics said that CSRA would expand its access to intelligence agencies, and that rising federal defense spending outlined by the White House on Monday would reduce pricing pressure on providers that forced many smaller players to combine.

Falls Church, Va.-based General Dynamics has lagged behind the broader increase in defense stock prices, in part because sales of business jets have remained flat.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

General Dynamics is offering \$40.75 a share for CSRA, a 32% premium to its close on Friday. The stock closed up 31% at \$40.39 on Monday. Including the assumption of \$2.8 billion of CSRA's debt, the deal has a value of \$9.6 billion.

General Dynamics shares fell 1.2% Monday on concerns about it doubling down on IT as other contractors have cut exposure. Most defense stocks rose after the release of the Pentagon's 2019 budget request.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Tony Capaccio, Bloomberg – Previous Stories

Navy Presses Mattis to Delay 'Shock Testing' Costliest Carrier
Bloomberg, Anthony Capaccio - Feb. 7, 2018

- Decision pits push to add carriers against key resilience test
- Pentagon tester cites need to know if systems work in combat

U.S. Defense Secretary Jim Mattis is weighing a Navy request to delay for at least six years the shock testing intended to determine how well its new \$12.9 billion aircraft carrier could withstand attack.

The decision pits the Navy's push to have an 11-carrier fleet ready to deploy as soon as possible against warnings from the Pentagon's testing office that the USS Gerald R. Ford shouldn't be deployed for initial combat duty until it's gone through the tests, which involve setting off underwater charges to check the resilience of a ship's key systems.

Mattis's decision will be an indication of how he balances the need for rigorous weapons testing against delivering on his national defense strategy, which calls for deploying a more lethal force. In its proposed budget for fiscal 2019, the Navy removed funding for the test, which had been scheduled to start late next year.

The Ford is now scheduled to be ready for initial combat duty in 2022. The service wants to put off the shock testing and do it on the second carrier in the new class, the USS John F. Kennedy, which is scheduled for delivery in September 2024.

In a shock trial, a crew is on board, and the test isn't intended to damage equipment. The results are used to judge vulnerabilities and design changes that may be needed.

New Systems

"There are four major new systems on this aircraft carrier" for launching and landing aircraft, detecting aircraft and missiles and moving ordnance in elevators from deep inside the vessel, Robert Behler, the Pentagon's new chief of testing said in an interview. "I think we have to know if those systems continue to work in a combat environment," he said, but the decision of whether the shock tests occur next year "is not mine to make."

Asked about Mattis's review of the issue, Navy Commander Patrick Evans, a Pentagon spokesman, said in an email, "Secretary Mattis will respond directly to the Navy when he makes a decision."

President Donald Trump promised the "12-carrier Navy we need" as he stood on the Ford's vast deck during a visit in March 2017 to Newport News, Virginia, where Huntington Ingalls Industries Inc. built the ship.

Two more ships in the Ford class, the Kennedy and Enterprise, are currently part of the program that's now estimated to cost \$45.7 billion. That includes \$2.8 billion for the vessels' electromagnetic launch system. An older carrier, the USS Nimitz, is scheduled for retirement in the next decade.

Internal Discussions

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Captain Danny Hernandez, a Navy acquisitions spokesman, said in an email that “internal discussions on Full Ship Shock Trials” continue “as we look at the technical and programmatic aspects.” He wouldn’t discuss the Navy’s fiscal 2019 budget plans.

Through late January, Hernandez said, the Ford “conducted over 700 catapult launches” and landings, including more than 100 launches and recoveries in one day on two separate occasions.

But Behler cited concerns about the survivability of key systems on the Ford carrier, which is designated CVN-78, in a memo to Mattis last month accompanying his annual report on major weapons systems. He echoed issues raised by his predecessor Michael Gilmore.

“The CVN-78 is making progress, however, reliability of the newly designed catapults, arresting gear, weapons elevators and radar, which are all critical for flight operations, have the potential to limit the CVN-78 ability to generate sorties,” Behler wrote. “Additionally, the survivability of these newly designed systems remains unknown until the CVN-78 undergoes full ship shock trials.”

Citing all of the technical setbacks that delayed the official delivery of the carrier from September 2014 to May 2017, Behler said in his annual report that “it is clear that the need to conduct” the shock tests “has not been a factor delaying the ship’s first deployment.”

The Navy probably will still need to spend as much as \$780 million to finish deferred work, correct deficiencies and conduct the Pentagon-mandated shock test and other outfitting, the Government Accountability Office said in a July report.

Source: <https://www.bloomberg.com/news/articles/2018-02-07/navy-presses-mattis-to-delay-shock-testing-costliest-carrier>

‘Star Wars’ References Stripped From Pentagon Memo on Cloud Computing

Bloomberg, Anthony Capaccio - Jan. 10, 2018

- C3PO and Jedi invoked before top official rewrites message
- Defense Department trying to sell cloud computing across silos

The Force just wasn’t with the Pentagon’s No. 2 civilian when he tried to inject “Star Wars” references into a memo setting up the Defense Department’s multibillion-dollar cloud computing initiative.

In a memo issued Jan. 4 and rescinded about an hour later, Deputy Defense Secretary Pat Shanahan announced a new “Central Cloud Computing Program Office” -- or “C3PO” -- to “acquire the Joint Enterprise Defense Infrastructure (JEDI) Cloud.”

“C3PO is authorized to obligate funds as necessary in support of the JEDI Cloud,” Shanahan, a former Boeing Co. executive, wrote, managing to get a beloved droid from the space-themed movies and an equally popular fictional order of warriors into what otherwise would be a routine message in the Pentagon bureaucracy.

The memo was recalled because “it was issued in error,” according to Shanahan’s spokesman, Navy Captain Jeff Davis.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

A new, more conventional memo issued Jan. 8 renames the office the “Cloud Computing Program Manager,” or CCPM. The JEDI reference simply disappeared.

The official Star Wars.com website describes C-3PO as “a droid programmed for etiquette and protocol built by the heroic Jedi Anakin Skywalker.” The JEDI Order, typified by Luke Skywalker, is defined as a “noble order of protectors unified by their ability to tap into the power of the Force” to serve as “guardians of peace and justice in the Galactic Republic.”

Related story: Pentagon’s Cloud Transition Under a Hush Order

On Earth, Shanahan and Ellen Lord, the Pentagon’s chief weapons buyer, are leading the effort to move the Pentagon toward cloud computing in a bid to preserve the U.S. military’s technological advantages over China and Russia while finding new ways to secure sensitive databases.

Lord has said separate data silos -- even within each military service -- prevent real-time sharing of information among war-fighters and adoption of new technologies such as machine learning and artificial intelligence. An “industry day” that’s still to be scheduled is planned before a request for proposals to be issued by March 31.

Source: <https://www.bloomberg.com/news/articles/2018-01-10/star-wars-dazzle-stripped-from-a-pentagon-memo-on-the-cloud>

Pentagon's Cloud Transition Under Hush Order From Weapons Buyer

Bloomberg, Anthony Capaccio - Dec. 12, 2017

- Ellen Lord tells leaders it’s ‘imperative’ to stay quiet
- Cloud contract could be valued at more than \$500 million

Pentagon weapons buyer Ellen Lord has ordered senior officials not to make any further public comments about the Defense Department’s looming initiative to move its data into the cloud, a major contract opportunity for technology companies.

“It is imperative that no one speaks outside the Department” about the Enterprise Cloud Adoption project, Lord, the under secretary of defense for acquisitions, said in a Dec. 5 email obtained by Bloomberg News. “This memo is effective immediately and is especially pertinent to those attending/speaking at external engagements with members outside the government.”

Lord is leading the effort to move the Pentagon toward cloud computing in a bid to preserve the U.S. military’s technological advantages over China and Russia while finding new ways to secure sensitive databases. She has said separate data silos -- even within each military service -- prevent real-time sharing of information among war-fighters and adoption of new technologies such as machine learning and artificial intelligence.

In response to a Defense Department request for information, industry groups such as the Professional Services Council have registered concern that contracts be awarded to multiple companies rather than a single winner. “Do not arbitrarily limit the number of contract awards” and “avoid vendor lock-in,” the council said in a list of recommendations.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Potential Value

No dollar figure has yet been attached to the contract, but Bloomberg Government anticipates it could be valued at \$500 million or more with a formal request for proposals to be issued in January or February.

Lord chairs a Pentagon executive steering group established to guide the emerging strategy after Deputy Secretary Patrick Shanahan emphasized the need to make cloud storage a priority in a Sept. 13 memo. It followed visits by Defense Secretary Jim Mattis to Seattle and Silicon Valley, where the former Marine Corps general saw how commercial entities are using secure cloud applications to protect against cyberattacks.

Lord told the Senate Armed Services Committee last week that the Pentagon has received 52 responses to its request for information and all of the military services “right now are working on how we’re going to go about that contract,” she said. “We don’t know how we’re going to structure it yet.”

Reducing ‘Misinformation’

But for now, Lord has instructed senior officials not to discuss the initiative. Her memo went to top Pentagon leaders, including General Joseph Dunford Jr., chairman of the Joint Chiefs of Staff, Inspector General Glenn Fine and spokeswoman Dana White.

Navy Commander Patrick Evans, Lord’s spokesman, said that periodically Lord or “someone she directs will communicate with the team to provide direction and guidance. That’s what leaders do. In this specific case, her guidance is to only have people working on the cloud initiative, which is pre-decisional, speaking about the topic to reduce the amount of misinformation that is being discussed publicly.”

The Pentagon has “incredible data that we don’t always turn really into information and knowledge, and part of the reason is that all of this data is in different places,” Lord said during a panel discussion at the Reagan National Defense Forum in Simi Valley, California, this month. “So a fundamental shift we’re making is to move the entire DoD to the cloud so our data can be shared and leveraged and we can do big-data analytics, we can do artificial intelligence.”

“We are, no kidding, right now writing the contract to get everything moved to one cloud to begin with and then go from there,” Lord said. “In the commercial world, all the data is there and you can mine it and use it and get more out of it.”

Source: <https://www.bloomberg.com/news/articles/2017-12-12/pentagon-s-cloud-transition-under-hush-order-from-weapons-buyer>

Christian Davenport, Washington Post – Previous Stories

Contract award spurs concerns Amazon might have inside track to big cloud deal

Washington Post, Christian Davenport and Aaron Gregg - Feb. 9, 2017

A Pentagon decision to award a cloud computing contract worth up to \$950 million to a company that partners with Amazon.com has triggered worries that the online giant may have the upper hand in a far larger competition to shift systems to the Web.

The Defense Department has made it a priority to move technology to the cloud, a massive undertaking it hopes will allow it to innovate faster in an age when algorithms are as important as weapons. The cloud

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

computing program, one of the most important IT contracts in years, could be worth billions of dollars over many years.

The Pentagon has said it plans to hold an open competition for the work but has declined to say whether it will select more than one company, leading industry officials and members of Congress to openly fret that Amazon might walk away with a winner-take-all prize.

Those fears intensified this week when a Herndon, Va.-based company called Rean Cloud was awarded a single, five-year contract to migrate the systems of the U.S. Transportation Command and other defense agencies to the cloud. Rean markets itself as an Amazon partner, meaning it specializes in services associated with Amazon's Web services company. (Amazon founder Jeffrey P. Bezos owns The Washington Post.)

The award led rivals to question why the Pentagon would award a contract to migrate services when it has yet to select the ultimate cloud provider.

In an interview, Oracle Senior Vice President Ken Glueck said the \$950 million migration contract was like hiring a moving company, packing up the truck and heading down the road before you know what house you're going to live in.

"If in fact you're going to have an open competition and an industry day to have a multi-vendor opportunity for the cloud, then how does it makes sense to spend a billion dollars to move to Amazon's cloud before you've made the decision of what cloud you're moving to?" he said. "You would think they'd pick what cloud they want to go to first then decide what migration service system needed to move, if any."

Rean Cloud founding partner Sekhar Puli said that while nearly all of the company's federal work has involved Amazon, the company has worked with Microsoft, Oracle and other major cloud providers in serving private-sector customers.

"There is a perception that this is an Amazon contract, but there is little to no truth on that," Puli said. Customers "can pick any cloud they want, and our platform would support all of that."

Amazon initially declined comment but later said in a statement: "Stripping out the Old Guard FUD" an Amazon Web Services spokesperson said in an email, referring to the acronym for fear, uncertainty and doubt, "the facts are that this was competitively bid and REAN Cloud won. AWS has always encouraged the government to openly consider the best options for their missions and constituents, and we will continue to advocate for open competition."

Industry suspicions were fanned earlier when the Defense Department published online a document justifying a sole-source award to Amazon Web Services for an Air Force cloud contract. The Pentagon later said that no contract was awarded for that work and that the justification document has been withdrawn because "it had been posted in error."

AWS already holds a \$600 million contract to provide cloud services for the CIA.

Another curious sign? Initially, Rean's news release noted in its first sentence that the company is "an Amazon Web Services Premier Partner." That was later deleted to say only that Rean is a "global systems integrator."

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Rean's contract was awarded by the Pentagon's Defense Innovation Unit Experimental office, a California-based agency created to help the Defense Department better work with Silicon Valley-type companies, which have traditionally shied away from government work.

The procurement, a follow-on to a smaller competed contract, was awarded under what is known as an "Other Transaction Authority," a way for the Pentagon to procure goods and services quickly, without being subject to the bureaucratic federal acquisitions process.

"They basically squashed the timeline together, which would have been months or years, to literally days," Puli said.

In a statement, a Pentagon spokesman, Navy Cmdr. Patrick Evans, said that the Rean contract was separate from the broad Pentagon-wide effort that is being overseen by the specially appointed Cloud Executive Steering Group.

"The CESG continues to interact with offices across the Department to understand lessons learned and best practices for accelerating cloud adoption," Evans said. "There has been no change in strategy for the CESG. The CESG's plans to hold an industry day in early calendar year 2018 and pursue a full and open competition remain unchanged. It is anticipated that an industry day announcement will be made soon."

Some members of Congress have said they expect the contract to be competitively bid.

"Right now, they need to get onto the cloud with speed," said Rep. Ro Khanna (D-Calif.), who represents part of Silicon Valley. "They feel an urgency, and I understand why. So I don't want to slow down the process. But I do want to make sure we're transparent, so we don't get locked into a monopoly provider."

Source: https://www.washingtonpost.com/business/economy/contract-award-spurs-fears-amazon-might-have-inside-track-to-big-cloud-contract/2018/02/09/cf9be75e-0dcf-11e8-95a5-c396801049ef_story.html?utm_term=.1e6b2071006a

Boeing lands major missile defense contract as threat from N. Korea intensifies

Washington Post, Christian Davenport and Aaron Gregg - Feb. 2, 2017

The Pentagon made a major investment in its missile defense systems last week, awarding Boeing an additional \$6.5 billion contract at a time when tensions with North Korea are growing.

The sole-source contract by the Missile Defense Agency is to complete the "accelerated delivery of a new missile field with 20 additional silos" at Fort Greely, Alaska, the Pentagon said in a statement. It would also pay for the procurement of 20 additional ground-based interceptor missiles, and bring the total value of the contract to \$12.6 billion through 2023.

Faced with a growing threat from North Korea, spending on missile defense will probably grow significantly, according to an analysis by the Center for Strategic and International Studies, a Washington-based policy research organization that recently predicted appropriations could reach \$11 billion in fiscal 2018.

~~For Office Use Only (FOUO)~~

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

“This would make the highest level of missile defense funding in a decade,” the center’s Tom Karako and Wes Rumbaugh wrote in a report.

Much of the spending goes to established systems, but the Pentagon is also pursuing new evolutions.

Last week, the Missile Defense Agency and the Navy attempted to intercept a ballistic missile with a new Raytheon-built Standard Missile-3 launched from Hawaii. While it failed to take down the missile, defense officials said Thursday that it was a test of a “new capability” using a missile that is not yet in production. The test was first reported by CNN.

“We always make progress every time we conduct a test,” Lt. Gen. Samuel A. Greaves, director of the Missile Defense Agency, said in a statement. “While we are disappointed that we did not demonstrate a successful intercept, we did demonstrate significant advances in capability and collected valuable test data that will allow us to further improve our capability and capacity of the ballistic missile defense system. We are committed to protecting and defending our nation, its warfighters, friends and allies against all ranges of ballistic missiles in all phases of flight.”

The potential upticks in spending “suggest that missile threats from North Korea and others seem to have the attention of legislators,” the authors of the CSIS report wrote.

It also has the attention of the major defense contractors. In a recent earnings call, Marillyn Hewson, chief executive for Bethesda-based Lockheed Martin, noted that, in the continuing resolution passed in December, about \$4 billion of the additional \$4.7 billion included for emergency defense spending was for missile defense.

The budget request called for nearly 200 additional missiles built by her company, which she said was “a clear recognition of the need for the country to maintain a leadership position in this vital area of national security.”

Despite the increased spending, there are concerns that the country’s air and missile defense system is vulnerable. In another report, released last month, CSIS said air and missile defense forces are “far too susceptible to suppression.” Shortcomings have made the system “all too vulnerable to exploitation,” and as a result forces “may now find themselves outgunned and outmatched.”

Cybersecurity experts have warned for years that a nuclear first-strike against the United States would probably be accompanied by a parallel cyberattack designed to knock out U.S. missile interceptors or steer them off-course.

Recently, a small Arlington-based cybersecurity contractor called Decisive Analytics won a \$59 million contract to help make sure the ballistic missile defense system’s information systems include the proper cybersecurity controls, including the system’s authorization controls.

The CSIS report also noted that last June a North Korean drone crashed after attempting to conduct surveillance of a particular missile site in South Korea. If it were carrying a bomb to take out the system’s radar, it might have “virtually incapacitated” the defense system on the Korean Peninsula, the report said.

“The combined arms problem of sophisticated air and missile threats is not an academic one, but a very present-day, real-world challenge that we see in Yemen, North Korea, Ukraine and other places,” Karako said in an interview.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

While not commenting on the report of the failed test, Rep. Mac Thornberry (R-Tex.), chairman of the House Armed Services Committee, said Thursday he is “reasonably confident that we have a significant missile defense capability that will be effective most of the time, the vast majority of the time. That doesn’t mean it’s foolproof.”

He said there was a real urgency in the Pentagon and Congress to bolster defenses, saying the spending plan would “increase the numbers of missile defense capabilities of existing systems and also put a lot more money and effort into building advanced missile defense systems that will be even more effective.”

Karako said while the Pentagon needs to “play catch-up” in terms of acquiring more missile defense systems, it also needs to invest in “new, advanced technologies to actually be able to outpace the threat.”

There are signs the Pentagon is moving in that direction.

Late last year, Boeing received a nearly \$9 million contract from the Missile Defense Agency to test a “low-power laser on an unmanned aerial vehicle.” In other words, it is looking to develop the capability to shoot down a missile with a laser from a drone.

In this year’s Pentagon spending plan, Congress inserted language that would call for the development of a “space-based ballistic missile intercept layer to the ballistic missile defense system.” If such a program was consistent with its ongoing ballistic missile defense review, Congress said it wanted a program that would be capable of providing defense in “boost phase,” meaning hitting targets early on as the rocket’s engines are firing.

Such a system could still be years away, but many experts have called for more robust sensors in space that could better detect and track missile launches. Interceptors, the missiles that take out other missiles like a bullet hitting a bullet, “are only as good as the sensors that tell them where to go and what to kill,” Karako wrote in an op-ed last year.

Source: https://www.washingtonpost.com/business/economy/boeing-lands-major-missile-defense-contract-as-threat-from-n-korea-intensifies/2018/02/02/3d70c72a-076f-11e8-8777-2a059f168dd2_story.html?utm_term=.ddb88b0b35ff

IT companies press Pentagon to pick more than one winner in cloud competition

Washington Post, Christian Davenport and Aaron Gregg - Dec. 10, 2017

A consortium of industry groups is concerned that the Pentagon could issue a single contract for Internet cloud computing services, putting one company in a dominant position to lock out competitors that might develop new innovations in the future.

The contract, one of the most important Pentagon IT contracts in years, could be worth billions of dollars, and it comes as the Defense Department is increasingly reaching out to the commercial sector. In a memo in September, Deputy Secretary of Defense Patrick Shanahan said the department would accelerate its move to the cloud as part of an effort to “ensure we are employing emerging technology to meet warfighters’ needs, and to increase speed and agility in technology development and procurement.”

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Earlier this fall, the Pentagon released a solicitation seeking information on the best solutions and said it would award a contract in fiscal 2018.

But several industry groups are pushing back, saying the contract should be split among multiple companies. In a letter to Shanahan, the Professional Services Council, an industry group, said that “competition in the commercial marketplace is driving rapid innovation by technology companies. DOD should position itself to take advantage of this innovation by not limiting itself to the offerings of one vendor.”

In a statement, Navy Cmdr. Patrick Evans, a Pentagon spokesman, said the contract “will be a full and open competition.” He also said the Defense Department is evaluating “how many contracts will best meet DOD’s needs.”

Speaking at a Senate Armed Services Committee hearing on Thursday, Ellen Lord, the Pentagon’s new undersecretary of defense for acquisition, technology and logistics, said the department received 52 responses to its solicitation.

“We right now are working on how we’re going to go about that contract,” she said. “We don’t know how we’re going to structure it yet.”

Industry concerns grew after the Pentagon published a document justifying a sole-source award to Amazon Web Services (AWS) for an Air Force cloud contract. The document was widely viewed as giving AWS an advantage in the competition for the larger, Pentagon-wide contract, especially since the company already holds a \$600 million contract to provide cloud computing for the CIA. (Jeffrey P. Bezos, Amazon’s founder, owns The Washington Post.)

Evans, however, said that no contract was awarded for the Air Force work and that the document had been withdrawn because “it had been posted in error.” She said the Pentagon now plans to award the contract to multiple companies. An Amazon spokeswoman did not respond to requests for a comment.

Amazon has been moving in recent years to broaden its reach throughout the federal government, a massive buyer of IT services. Amazon recently released a new cloud storage service meant specifically for agencies that handle classified information.

The release followed security incidents over the past year in which several of Amazon’s cloud customers — including a Booz Allen Hamilton contractor working for the National Geospatial-Intelligence Agency and a voter data company working with the Republican National Committee — inadvertently left sensitive information exposed online without password protection.

Other opportunities for Amazon to expand its work with the Defense Department could be on the horizon. The 2018 defense spending bill headed for the president’s desk calls for multiple contracts to be issued so agencies can use online marketplaces to buy basic commodities. House Armed Services Committee Chairman Mac Thornberry (R-Tex.), who sponsored that bill in its original form, has said the effort was inspired by how Amazon has changed retail. That bill originally called for a single contract but was modified to explicitly call for more than one e-commerce contract following pushback from industry groups.

Industry officials said they are worried that committing the Defense Department to using one company’s cloud services could cause the military to miss out on innovations developed later at other firms. There is

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

also a worry that building too many of the military's software applications around a single cloud provider could make agencies overly dependent on that company in the long-term.

"America's military deserves access to every possible technology that can give them an advantage on the battlefield," said Sam Gordy, general manager of IBM U.S. Federal. "Locking the Pentagon in to a proprietary, sole-sourced cloud environment would eliminate the cost benefits of vendor competition and wall off the U.S. military from new cloud-based innovations in areas such as data security and advanced analytics where other providers are investing heavily."

Oracle Senior Vice President Ken Glueck agreed.

"The American taxpayer and the warfighter deserve a transparent and fair competitive process that delivers the most capable technology in defense of the nation," he said.

Source: https://www.washingtonpost.com/business/economy/it-companies-press-pentagon-to-pick-more-than-one-winner-in-cloud-competition/2017/12/10/2f94a416-db67-11e7-b859-fb0995360725_story.html?utm_term=.d0640b944699

Aaron Mehta, Defense News – Previous Stories

The Pentagon's acquisition office is gone. Here's what the next 120 days bring.
Defense News, Aaron Mehta - Feb. 1, 2018

The Pentagon's acquisition system has officially been split in two. Now comes the hard part.

On Feb. 1, workers who report to the undersecretary of defense for acquisition, technology and logistics (AT&L) have a new boss. Per Congressional requirements, the office has been split into two new groups – the undersecretaries of defense for research and engineering (R&E) and acquisition and sustainment (A&S).

But for the next three months, not much should really change, said final AT&L head, and first A&S head, Ellen Lord.

Speaking to reporters on Jan. 31, Lord explained that there will be a 120-day working period between Feb. 1 and when the major changes to the structure will begin to hit, saying "we are building a prototype and then are experimenting a little bit around the edges with this."

Partly, this is a logistical matter. It takes just under 120 days to set up new offices — with their internal codes, required for things like logging into computers or HR benefits — inside the building, and with 98 individual offices, switching everyone over on day one would have resulted in total logistical gridlock.

But it also reflects that Lord, dealing with what she calls the biggest change to the Pentagon's structure since the landmark Goldwater Nichols reforms, wants to make sure the new system being set up will work for the long term.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

“We are building a prototype and are experimenting a little bit around the edges with this,” she said, adding she would “rather move forward crisply with an 80 percent solution” than wait for everything to be figured out before taking action.

While Lord will take over the A&S role, the R&E head is expected to be Michael Griffin, a former NASA administrator under President George W. Bush. Griffin had an uneventful confirmation hearing, indicating it is simply a matter of when, not if, he will be confirmed. Until that happens, Lord will be performing the duties of the R&E job.

The vast majority of workers in the AT&L structure should notice nothing new for this 120-day period, though certain offices that clearly fall into A&S or R&E will start needing to order new business cards soon.

But certain offices will need to be figured out during this period. Lord called out the small business office as one that has applicability to both R&E and A&S, as well as some of the broader systems engineering teams. Those will continue to report to Lord during this 120-day period until their final fates are sorted out.

Which, it should be noted, may not be in 120 days. Lord was up front that some of the thornier challenges will take longer, part of why she predicted it would take two years for the new structures to be fully settled in.

“I just don’t want to say that any of us are smart enough to know it all at once,” Lord said. “We need to get comfortable with being uncomfortable, because changes are uncomfortable. But if we’re not changing, we’re not evolving.”

DIUx, SCO win out; Energy and Installations lose status

The temporary structure laid out by Lord is largely in line with a format previewed in August. But there are important changes.

Individual agencies will now report directly to the respective undersecretaries. For A&S, that means DTRA, DLA and DCMA will report directly to Lord. The agencies under R&E - the Missile Defense Agency, DARPA, the Strategic Capabilities Office and the Defense Innovation Unit-Experimental - are now planned to report directly to Griffin, although that could change should the R&E head decide otherwise.

If that status holds, it’s a notable change from August, which had the last two agencies reporting four levels down from their current structures, where DIUX and SCO are direct reports to Secretary of Defense Jim Mattis. By reporting directly to the R&E head, those groups have clawed back some of their independence and power.

Another change from August, on the A&S side, involves shrinking the number of assistant secretaries of defense from four down to three, with the offices of Logistics & Material Readiness and Energy, Installations & Environment rolling into the new ASD-Sustainment office.

Meanwhile Defense Acquisition University will be pulled out of its planned reporting structure and instead go directly to Lord, as part of a broader plan she has to “reinvent” DAU.

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Lord has also tapped a quarter of “change leaders” to spearhead making decisions over the course of the transition. Those include Ben FitzGerald, who was brought into the Pentagon in December as a special assistant to help guide the AT&L split; Guy Roberts, the assistant secretary of defense for nuclear, chemical, and biological defense programs; Robert McMahon, the ASD for logistics and material readiness; and Jose Gonzalez, ASD for sustainment.

Finally, Lord is looking to add three special assistants, one each focused on human resources, finance and software development, three areas of focus she expects to drive the decisions made for A&S in the future.

“I am driving a culture of data within A&S,” Lord said, adding that getting hard facts and figures for every program is a priority for her. “We are frankly wasting people’s time if we sit around with opinions and concepts. If that is not backed up by analytical rigor and the data behind it.”

Largely, the rest of the mapped out structure remains intact. And Lord said she specifically wanted to leave the R&E side alone until Griffin is in place, so he would have free reign to design how it might look. During his hearing, Griffin suggested creating an office specifically charged with helping transition high-tech programs from DARPA and other innovation hubs into use by the services.

“I have left, basically a blank sheet for him,” Lord said, adding “I am very open to any discussion.”

Cuts coming?

Given the need for some offices to cross over from R&E and A&S, it would be in line with department tradition to essentially duplicate structure- creating a small business team for R&E and one for A&S, as an example.

But with the Pentagon under standing orders from Congress to find a 20 percent reduction in headquarters staff, Lord pledged there would be no overall increase in staffing numbers and said those cuts will be met across both sides of the former AT&L structure.

“In our reorganization, we are moving towards a target of fewer people, consistent with all the Congressional mandates we have,” Lord said, noting she froze hiring when she came on board to make sure they weren’t filling out an antiquated structure.

Part of that will come from the ongoing divestiture of major defense programs from OSD back to the services, something Lord is enthusiastic about. As part of that shift, Lord is looking to send detailed individuals down to the service level.

But she hinted that some cuts may come as a natural result of a reorganization, saying “We want to eliminate layers, We want to get leaner. We’re not looking at replicating everything that was done in programs at the OSD level at the service level.”

As a result, Lord said she was dedicated to doing monthly town halls with employees to make sure they understand what is happening.

“There is a thirst of information. We’re all human, we want to know,” Lord said. “I believe there has been a degree of transparency that is beginning to build a little bit of trust there.”

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Lord also pledged to extend that transparency to industrial partners, but indicated that industry should see no impacts until at least the 120-day review is over.

Source: <https://www.defensenews.com/pentagon/2018/02/01/the-pentagons-acquisition-office-is-gone-heres-what-the-next-120-days-bring/>

For Official Use Only (FOUO)

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Among Pentagon's New Year's resolutions: more cyber

Defense News, Aaron Mehta - Jan. 2, 2018

The Pentagon's No. 2 expects to spend a chunk of time on cyber issues in 2018, amidst a broad reorganization of the department's management and acquisition structure.

Patrick Shanahan, the deputy secretary of defense, told reporters Dec. 21 that part of his focus for the new year will be making sure the Pentagon's cybersecurity is up to snuff after years of what officials openly talk about as having fallen behind the commercial sector.

"There's certain risks that we understand and that we have vulnerabilities, and the task is to really mitigate that," Shanahan said.

President Donald Trump's National Security Strategy placed an emphasis on cyber capabilities when it was released last month, and the upcoming National Defense Strategy, to be released in January, is expected to also devote time to the issue.

Shanahan will have a direct hand in the issue amidst broader changes to the department.

The first big step in that transformation comes Jan. 2, when John Gibson II becomes the department's first chief management officer, elevating from his current role as deputy CMO.

The DCMO position itself is fairly new, with the first DCMO, Elizabeth McGrath, taking office in July 2010. But under a series of reforms pushed by Congress in recent years, it was decided the DCMO spot needed to be raised in profile in order to push forward best business practices for the department.

Gibson hasn't been in the building long — he was nominated on June 19 and confirmed Nov. 17 — but he previously served as deputy undersecretary of defense for management reform as well as assistant secretary of the Air Force for financial management and comptroller. And he'll likely have his hands full off the bat.

Under a reorganization plan laid out in August, the CMO will have six "reform leaders" who will oversee changes to logistics and supply chain; real property; community services; human resources; health care; and a broader performance management reform leader, who will be responsible to work with the CMO and deputy secretary to establish "a process for routinely managing the progress of the functional reforms and IT business system deployments against the plan using those goals and other measures."

It also creates a program executive for IT business systems, with the express goal of bringing down the number of individual IT systems across the department and streamlining them. And Gibson will also be in charge of leading a major cloud-computing initiative, Shanahan said.

Shanahan noted that each service has its own way of handling HR or finances, something that Gibson will try to change. As a result, Gibson will be leading "a more full integration of the fourth estate [defense civilians] into the department of defense," as well as "shifting from service-led functions into more enterprise-led functions. This is in the areas of IT, HR, finance."

Source: <https://www.fifthdomain.com/dod/2018/01/02/among-pentagons-new-years-resolutions-more-cyber/>

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Unwinding bureaucracy: Start of 2018 to see major Pentagon reform

Defense News, Aaron Mehta - Dec. 28, 2017

The first two months of 2018 will see two major shifts on the business side of the Pentagon, with the creation of three new offices that will report directly to the secretary of defense.

The goal, deputy secretary of defense Patrick Shanahan told reporters on Dec. 21, is to make the changes as irreversible as possible in a system notoriously impervious to substantive changes.

“We want to make sure that with the stroke of a pen or a few clicks of the keyboard, we can’t undo progress,” Shanahan said. “When you think about enduring change, you have to wire or alter the work so that you don’t regress. That’s the hard part about big bureaucracy — is making enduring change.”

The deputy acknowledged that the changes will lead to plenty of complaints from people whose offices are being moved around — “you’ll probably hear screaming and yelling because ‘change is bad,’ ” he predicted for reporters — but he said that “if you’re going to have a more performance-driven operation, you have to unwind the bureaucracy and reorganize.”

The first big step in that transformation comes Jan. 2, when John Gibson II becomes the department’s first chief management officer, elevating from his current role as deputy CMO.

The DCMO position itself is fairly new, with the first DCMO, Elizabeth McGrath, taking office in July 2010. But under a series of reforms pushed by Congress in recent years, it was decided the DCMO spot needed to be raised in profile in order to push forward best business practices for the department.

Gibson hasn’t been in the building long — he was nominated on June 19 and confirmed Nov. 17 — but he previously served as deputy undersecretary of defense for management reform as well as assistant secretary of the Air Force for financial management and comptroller. And he’ll likely have his hands full off the bat.

Under a reorganization plan laid out in August, the CMO will have six “reform leaders” who will oversee changes to logistics and supply chain; real property; community services; human resources; health care; and a broader performance management reform leader, who will be responsible to work with the CMO and deputy secretary to establish “a process for routinely managing the progress of the functional reforms and IT business system deployments against the plan using those goals and other measures.”

It also creates a program executive for IT business systems, with the express goal of bringing down the number of individual IT systems across the department and streamlining them. And Gibson will also be in charge of leading a major cloud-computing initiative, Shanahan said.

Shanahan noted that each service has its own way of handling HR or finances, something that Gibson will try to change. As a result, Gibson will be leading “a more full integration of the fourth estate [defense civilians] into the department of defense,” as well as “shifting from service-led functions into more enterprise-led functions. This is in the areas of IT, HR, finance.”

‘Like Batman and Robin’

The transformation of the Pentagon continues in February, when the Office of the Under Secretary of Defense for Acquisition, Technology and Logistics officially devolves into two new offices: the undersecretaries of defense for research and engineering and for acquisition and sustainment, the latter of

JEDI Cloud Acquisition Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

which will be led by Ellen Lord, the undersecretary of AT&L. That will start a two-year process of slowly moving people and offices around between the two organizations.

The Pentagon recently announced that Ben FitzGerald, a military technology expert and current Senate Armed Services Committee staffer, will be standing up a new office to help guide the AT&L split. But Shanahan expects to play a big role in modernization questions going forward.

“Ellen and I are like Batman and Robin,” the deputy said, adding that he expected the two to work closely on the biggest modernization programs for the Pentagon, including the F-35 Joint Strike Fighter, the Columbia- and Virginia-class submarines, military space launch, and the V-22 Osprey.

Shortly after the AT&L split occurs, the department expects to deliver its fiscal 2019 budget request to Congress — on time, according to Shanahan.

However, while FY19 will include a “step up” in the defense budget, FY20 will be the “masterpiece,” Shanahan pledged, in part because of the logistics surrounding the recently released National Security Strategy and its follow-ons, the National Defense Strategy, Ballistic Missile Defense Review and Nuclear Posture Review.

Source: <https://www.defensenews.com/pentagon/2017/12/28/unwinding-bureaucracy-start-of-2018-to-see-major-pentagon-reform/>

From: (b)(6) CIV OSD OUSD ATL (US) <(b)(6)>
Sent: Tuesday, February 27, 2018 5:09 PM EST
To: Sharon Woods <(b)(6)>
Subject: FW: (U//FOUO) CESG Public Affairs Round Up - 23 Feb 2018
Attachment(s): "smime.p7s"

CLASSIFICATION: UNCLASSIFIED//~~FOR OFFICIAL USE ONLY~~

Sharon –

Can you call me? I spoke with Ms. Lord and she will be available to speak at 1030.

(b)(5)

Thanks –

(b)(6)

Chief of Staff
OUSD (A&S)
3140 Defense Pentagon, Room (b)(6)
Washington, DC 20301-3140

(O) (b)(6)
(BB) (b)(6)

(b)(6)

CLASSIFICATION: UNCLASSIFIED//~~FOR OFFICIAL USE ONLY~~

From: Tim Van Name [mailto:(b)(6)]
Sent: Saturday, February 24, 2018 3:01 PM
To: Lord, Ellen M HON OSD OUSD ATL (US) <(b)(6)>
Cc: Sharon Woods <(b)(6)> CIV OSD OUSD ATL (US) <(b)(6)>
Subject: Re: CESG Public Affairs Round Up - 23 Feb 2018

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Ellen,

Sounds good. I will stand by.

(b)(5)

—Tim

On Feb 24, 2018, at 7:23 AM, Lord, Ellen M HON OSD OUSD ATL (US) <(b)(6)> < Caution-mailto:(b)(6)> > wrote:

Tim-

This is the first I have heard of this. (b)(5)
(b)(5) Let me check with (b)(6) and I will be back to you.

Ellen

Ellen M. Lord
USD(A&S)
Pentagon (b)(6)
(b)(6)
NIPR (b)(6) < Caution-mailto:(b)(6)>
SIPR: (b)(6) < Caution-mailto:(b)(6)>

that day.

- A couple of media outlets reached out to me asking about the list of attendees and agenda. I told them information will be provided once it is available.

Please let me know if you have questions.

Patrick

V/R,

Patrick L. Evans, APR

Commander, U.S. Navy

Defense Press Operations

1400 Defense Pentagon, Room (b)(6)

Washington, DC 20301-1400

O: (b)(6)

BB: (b)(6)

E: (b)(6) < Caution-mailto:(b)(6) > < Caution-

Caution-mailto:(b)(6) < Caution-

mailto:(b)(6) >

<180223 CESG PA Report.docx>

Cloud Executive Steering Committee Public Affairs Summary

23 Feb 2018

A deservedly quiet week related to media coverage. There was only one story of note about our Cloud Adoption Fact Sheet. Here's the latest:

- 21 Feb: PA Team met to discuss Industry Day
- 22 Feb: Posted updated Industry Day media advisory on Defense.gov
- Here is a list of media who have RSVP'd to attend/cover Industry Day as of 23 Feb 2018 @ 1200

Name	Title	Outlet	Email	Phone	
Anthony Capaccio	Reporter	Bloomberg	(b)(6)		
Patience Wait	Senior Writer	Federal Technology Insider			
Billy Mitchell	Managing Editor	FedScoop			
Elizabeth Neus	Managing Editor	FedTech magazine			
Phil Goldstein	Web Editor	FedTech magazine			
Nicole Blake Johnson	Senior Editor, Technology	govloop.com			
Justin Doubleday	Reporter	Inside the Pentagon			
Nick Wakeman	Editor	Washington Technology			
* Sam Skolnik		Bloomberg Government			
* Chris Cornillie		Bloomberg Government			
* Laura Criste		Bloomberg Government			
Kimberly Underwood	Senior Editor, Communications	SIGNAL Magazine			
Kris Osborn	Managing Editor	Warrior Maven			
Leigh Giangreco	Reporter	The Capitol Forum			(b)(6)

**** I plan to contact Bloomberg Government today to ask them to select one reporter to attend due to overwhelming interest and in order to accommodate broad participation.***

Summary of CESG stories for the week ending 23 Feb 2018

Contents

1. Pentagon issues FAQ on upcoming cloud procurement, but answers are few2

1. Pentagon issues FAQ on upcoming cloud procurement, but answers are few

By Jared Serbu, FedNewsRadio - Feb. 20, 2018

<https://federalnewsradio.com/dod-reporters-notebook-jared-serbu/2018/02/pentagon-issues-faq-on-upcoming-cloud-procurement-but-answers-are-few/>

Few Defense IT acquisitions in recent memory have generated as much industry and public attention as the cloud computing project that's come to be known as JEDI (Joint Enterprise Defense Infrastructure). Late last week, in one of only a handful of instances of public disclosure about the initiative to date, DoD acknowledged some of the questions that surround it, but didn't do a lot to answer them.

For instance, what sorts of organizations has the Cloud Executive Steering Group that's spearheading the project been meeting with? "Numerous" ones, according to the eight-item "Frequently Asked Questions" list DoD issued last week.

What has the CESG determined as part of its mandate from Deputy Defense Secretary Patrick Shanahan to examine the military's existing cloud efforts and make recommendations? It's too early to say.

How large will the JEDI contract be, and how many years will it cover? Again, TBD.

Perhaps most significantly, the department declined to add any detail around one of industry's biggest concerns about the project: whether the new cloud contract will create a vehicle for multiple companies to handle DoD's cloud needs, or whether it will wind up as a winner-take-all arrangement awarded to Amazon, Microsoft or another large vendor.

"The CESG is still assessing relevant data in an effort to determine final acquisition strategies," Defense officials wrote, adding that they would lay out more details on those strategies at a previously-announced industry day on March 7.

The department acknowledged the authenticity of a November 2017 information sheet, first publicly reported by NextGov, which said that the JEDI contract would be a single-award contract. But, without elaborating, officials quibbled with anyone who would interpret that document to conclude the award would be made without a meaningful competition: it will be full and open, they insisted.

The referenced JEDI document does not mention sole source award; it mentions a single award. This is one of many draft documents used to spark discussion and debate in an effort to determine the acquisition strategy that will best meet the Department's requirements. Most importantly the CESG is still in the analysis and fact finding phase of this process to determine how many contracts will best meet DoD's needs.

However, the FAQ did provide a few glimmers of insight into the CESG's thinking.

For instance, whatever form the JEDI contract takes is meant to be "additive" to the cloud migration activities DoD and its components already have underway. While the department plans to make it available to any military service or agency who wants to use it, it will not supplant or preempt anything those components are already doing.

Those statements are likely to provide some degree of relief to IT officials within the military services. Multiple government and industry sources told Federal News Radio that while the CESG has been asking a lot of questions about the cloud projects DoD already has underway, it has told them very little about its own intentions or how the JEDI project might affect their existing cloud efforts.

And 2018 happens to be a year in which there's already a fair amount of cloud activity throughout the department, separate and apart from the JEDI project (although officials in the military services also acknowledge the deputy secretary's direct interest in cloud has helped kick those efforts into high gear).

For example, the Navy recently delegated more authority to lower-level CIOs as one way to speed up its commercial cloud adoption. DoD also reached a potential \$1 billion agreement earlier this month to support cloud migrations to multiple vendors. And MilCloud 2.0, the commercially-run successor to the Defense Information Systems Agency's government-run cloud service is expected to earn a provisional authority to operate (ATO) for the highest levels of unclassified data ("impact level 5") within the next several days.

That offering, operated by prime contractor CSRA but run inside DISA's data centers, is expected to be 60 to 70 percent less expensive for Defense customers than the original MilCloud, John Hale, DISA's cloud portfolio chief said in an interview.

"For MilCloud 2.0, we let a contract where the contractor is responsible for the hardware, the day-to-day operations and maintenance of the capability," he said. "By picking a vendor who does it on a day-to-day basis, there's a lot of cost savings there because they already have the capabilities in place."

By the end of the year, DISA expects MilCloud 2.0 to be fully up-and-running, and also to have achieved an ATO to handle classified data. By that time, it will likely be one of three options DoD components have to choose from in addition to the JEDI project.

Amazon Web Services is likely to come first: It's already built a secret-level "region" under a contract with the National Geospatial Intelligence Agency, and earned a joint provisional authorization by both DoD and the intelligence community for classified — impact level 6 — data. The DoD side of the accreditation was initially intended only for U.S. Transportation Command, which has been aggressively migrating all of its logistics systems to the commercial cloud.

"But the approving official who signed that provisional authorization has said that if there's significant demand from other portions of the DoD for that capability, it can be opened up for other services," Hale said. "Microsoft has also been doing the same thing with regard to Microsoft Azure for the federal government. So I think by the end of the year, you're basically going to have three options: on-premises cloud, along with two off-premises cloud providers who can meet all of the requirements for secret-level data."

Despite the department's heavy focus on commercial cloud capabilities and the department's confidence in vendors' ability to keep critical Defense information safe, recently-articulated DoD policy also makes clear that there are at least a handful of critical security responsibilities the Pentagon is not ready to outsource, even in cases where it is longer directly hosting its applications or its data.

In a document the DoD CIO's office distributed to Defense components late last year, the department laid out what it sees as ongoing "inherently governmental" activities for securing data in commercial

cloud environments that will need to be performed by government cybersecurity service providers (CSSPs).

Among those responsibilities: DoD's own cyber experts will still need to be in charge of running "red team" vulnerability assessments against systems that reside in the cloud.

Likewise, the government will need to retain its own expertise to notify mission owners when malware or security breaches are found in their cloud-hosted systems and deliver assistance, maintain classified information sharing relationships between CSSPs, implement urgent IT security orders from U.S. Cyber Command and monitor the "INFOCON" — or DoD's own confidence level — in the security of any particular system.

From: (b)(6) CDR USN OSD PA (US) (b)(6)
Sent: Friday, February 16, 2018 12:19 PM EST
To: Mooney, Thomas F SES OSD ODCMO (US) (b)(6) CIV OSD
ODCMO (US) (b)(6)
(b)(6) LTC
USARMY OSD PA (US) (b)(6) Sharon Woods (b)(6) Tim Van Name
(b)(6) CIV OSD OGC (US) (b)(6)

Subject: CESG Public Affairs Round Up - 16 Feb 2018
Attachment(s): "180216 CESG PA Report.pdf","180317 Industry Day.docx","smime.p7s"

Happy Friday, Everyone.
Attached is a CESG Public Affairs Round Up for the week ending 16 Feb. My goal is to produce something like this (time willing) at the end of the week just to recap events around this fast flowing efforts. Please let me know if you have any questions.

Patrick

V/R,
Patrick L. Evans, APR
Commander, U.S. Navy
Defense Press Operations
1400 Defense Pentagon, Room (b)(6)
Washington, DC 20301-1400
O: (b)(6)
BB:
E:

Cloud Executive Steering Committee Public Affairs Summary

16 Feb 2018

It was a busy week that ended 16 Feb. Here's a brief roundup:

- 14 Feb: Posted Industry Day media advisory on Defense.gov.
- 15 Feb: Posted Cloud Acquisition Fact Sheet on Defense.gov.
- Both documents generated news coverage. A summary of news coverage is below.
- 15 Feb: Met to discuss the public affairs specifics of Industry Day. A summary of Industry Day PA planning is in a separate attachment
- Here is a list of media who have RSVP'd to attend/cover Industry Day as of 16 Feb 2018

Name	Title	Outlet	Email	Phone
Nick Wakeman	Editor	Washington Technology	(b)(6)	
Patience Wait	Senior Writer	Federal Technology Insider		
Billy Mitchell	Managing Editor	FedScoop		
Nicole Blake Johnson	Senior Editor, Technology	govloop.com		
Anthony Capaccio	Reporter	Bloomberg		

Summary of CESG stories for the week ending 16 Feb 2018

Contents

1. DoD Releases Joint Enterprise Cloud Procurement FAQs	2
2. DOD Wants To Clear Up Cloud Acquisition Questions	2
3. DOD plans industry day for massive JEDI cloud contract	3
4. DOD announces March 7 industry day to discuss JEDI	4
5. Pentagon to host industry day for commercial cloud acquisition	5
6. DoD to Administer Industry Day Event for Joint Enterprise Cloud Acquisition	6
7. Pentagon announces industry day for cloud steering group.....	7

1. DoD Releases Joint Enterprise Cloud Procurement FAQs

ExecutiveGov, Joanna Crews - Feb. 16, 2018

The Defense Department has announced plans to conduct a full and open competition to buy an enterprise cloud platform that can host information at the unclassified, secret and top secret levels.

DoD said Thursday it formed the Cloud Executive Steering Group in September to establish a strategy to accelerate the adoption of commercial cloud products and services across the Pentagon.

CESG's Joint Enterprise Defense Infrastructure Cloud initiative will cover two phases.

The department said its Chief Management Officer will work with the Director of Cost Assessment and Program Evaluation, Chief Information Officer and the Director of Defense Digital Service to implement the first phase of the JEDI Cloud acquisition effort.

The CMO and CIO will then partner with multiple DoD offices to establish strategies to address cloud requirements for military and intelligence support operations under the program's second phase.

The department released a list of eight frequently asked questions about the cloud procurement effort. Those questions are:

- With what companies and other non-governmental entities has the CESG met?
- What has CESG determined regarding the existing cloud efforts at DoD?
- Under the CESG's acquisition strategy, how many contracts will be awarded for cloud services?
- What DoD Components or field agencies will use the cloud services solution awarded under the CESG's acquisition strategy?
- Will the Phase One award replace any existing cloud solutions in DoD?
- The solicitation says that "a contract award is planned for fiscal year 2018." Will that be a sole-source award? If so, why? And what is the Pentagon's response to industry, which is urging for multiple awards?
- What is the value and timeframe of the contract?
- Is the Joint Enterprise Defense Infrastructure (JEDI) document, which mentions a sole source award, an authentic DoD document?

2. DOD Wants To Clear Up Cloud Acquisition Questions

Law360, Daniel Wilson - Feb. 15, 2018

Law360 (February 15, 2018) -- The U.S. Department of Defense on Thursday sought to clear up questions surrounding its contentious upcoming cloud computing acquisition, noting for example that it did not intend to sole-source the contract, shortly after announcing an industry day to discuss the pending deal.

The DOD's Cloud Executive Steering Group issued a set of responses to frequently asked questions regarding a proposed deal intended to increase and accelerate the military's use of cloud computing services — particularly commercial cloud services — which is expected to run for a decade and be worth billions of dollars.

The aim of putting more DOD services on the cloud is to make it easier to share data between services and agencies as well as better leverage “big data,” DOD officials have claimed. But the new cloud program, referred to as the Joint Enterprise Defense Infrastructure Cloud has proven contentious, with potential bidders particularly concerned about the contract being awarded to a single vendor on sole-source basis, without competition.

According the CSEG, however, a JEDI-related strategy document that had been publicly leaked late last year, prompting those concerns about a sole-source award, had been misinterpreted. The document doesn’t mention a sole-source award, but instead mentions a single award, and the contract will be open to full competition, the CSEG claimed.

Also, that document was a draft and only one of many such documents, intended to “spark discussion and debate in an effort to determine the acquisition strategy,” and it is not a given that only one contract will be awarded, the group claimed.

“The CSEG is still in the analysis and fact finding phase of this process to determine how many contracts will best meet DOD’s needs,” it said.

As part of this fact finding, the group is still “aggressively analyzing” information on the DOD’s existing cloud efforts, and while it is still targeting an initial contract award at some point during fiscal year 2018, it has yet to determine the expected value of the deal, which it noted is not intended to replace, but rather to supplement, the DOD’s existing cloud programs.

CSEG said that since its formation in September, it has met with various companies and non-governmental entities, and will continue to do so throughout the acquisition process. It highlighted an upcoming industry day, scheduled for March 7 and announced by the DOD on Wednesday, saying an update on its planned acquisition strategy would be shared then.

That industry day, to be held in Pentagon City, Virginia, “will outline the DOD’s plans for the JEDI Cloud acquisition,” the DOD said in its announcement, with a draft solicitation package for the deal expected to be released to coincide with the event.

Representatives from a number of DOD management, information technology and acquisition offices will attend the industry day, including the program manager and contracting officer for JEDI Cloud, according to the DOD.

That may assuage not only the concerns raised by industry, but also those raised by several lawmakers on the House Armed Services Committee, who pinged the DOD in a January letter for an alleged lack of transparency around the JEDI process.

(Source url is behind a pay wall)

3. DOD plans industry day for massive JEDI cloud contract

Washington Technology, Nick Wakeman - Feb. 15, 2018

The picture surrounding the Defense Department’s effort to field a massive cloud contract should get a little clearer next month as DOD will host an industry day to outline its plans.

The public event is scheduled for March 7 at the Sheraton Pentagon City in Arlington, Va.

DOD's Cloud Executive Steering Group will host the event as part of the Joint Enterprise Defense Infrastructure Cloud acquisition also known as JEDI.

JEDI has been somewhat controversial because in its early days, DOD officials were pushing for a single-award contract that could be worth more \$2 billion. Many in industry felt that a single award was in the wrong direction and they pushed back hard, complaining to DOD and on Capitol Hill.

Deputy Defense Secretary Patrick Shanahan seems to have backed away from the plan, with spokesmen saying that no final plan has been determined.

The industry day will outline DOD's plan and a draft solicitation package also will be released at that time. The package will include instructions how to submit questions because they will not take questions during the event.

Presenters will include representatives from many of the organizations on the Cloud Executive Steering Group as well as other DOD entities:

- Office of the Chief Management Officer
- Joint Staff
- DOD CIO's office
- U.S. Cyber Command
- Office of the Under Secretary of Defense for Acquisition and Sustainment
- Defense Digital Service
- Strategic Capabilities Office
- Program Manager and Contracting Officer for JEDI Cloud

Registration is required and can be sent to jedi-industry-day@dds.mil. Put JEDI Cloud Industry Day in the subject line. Organizers want you to include your name, your company name and email address.

Source: <https://washingtontechnology.com/blogs/editors-notebook/2018/02/jedi-cloud-industry-day.aspx>

4. DOD announces March 7 industry day to discuss JEDI

FCW, Lauren Williams - Feb. 15, 2018

The Defense Department's cloud steering group announced it will host an industry day March 7 to discuss its planned Joint Enterprise Defense Infrastructure (JEDI) cloud acquisition.

JEDI aims to deliver a cloud services solution that can support unclassified, secret and top secret requirements across DOD. The contract, which some industry observers have said could hit \$2 billion, has prompted questions and speculation for months over whether DOD would go with a single cloud service provider.

Those concerns were amplified in December when DOD acquisition chief Ellen Lord hinted that the department was finalizing a solicitation on the matter.

"We are, no kidding, right now writing the contract to get everything moved to one cloud to begin with and then go from there," Lord said during a December panel discussion at the Reagan Defense Forum in Simi Valley, Calif.

The Air Force also fanned the flames with a redacted contract award that named Amazon Web Services cloud solution as "a DOD priority per the Secretary of Defense Memorandum."

DOD officials in December walked back Lord's suggestion that the military might emulate the intelligence community's sole-source Amazon Web Services partnership. Deputy Defense Secretary Patrick Shanahan subsequently reorganized the cloud steering group, adding acting CIO Essye Miller and having Deputy Chief Management Officer Jay Gibson replace Lord as chair.

Materials released Feb. 14 along with the industry day announcement stress that JEDI will be a full and open competition, and that "the cloud adoption initiative will continue to evolve." A list of frequently asked questions addressed the sole-source speculation, noting that a much-discussed JEDI document "does not mention sole source award; it mentions a single award. ... [The steering group] is still in the analysis and fact finding phase of this process to determine how many contracts will best meet DoD's needs."

The FAQ also notes that JEDI "is intended to be additive to other ongoing cloud efforts," rather than a replacement for existing cloud solutions. And it states that DOD still plans to make an initial contract award in fiscal year 2018, although the "anticipated value is still being determined."

Other cloud-related contracts have continued to spark speculation, however.

DOD in early-February awarded a \$950 million contract to REAN Cloud LLC -- an AWS Premier Consulting Partner -- for services to help defense agencies migrate legacy systems to the cloud. And a much smaller contract, awarded in January to Eagle Harbor Solutions to support the steering group and Defense Digital Service in DOD's cloud migration efforts, is currently under protest.

The deadline to register for the March 7 JEDI industry day is Feb. 28. The event will be held at the Sheraton at Pentagon City in Arlington, Va., and will feature presentations from the Joint Staff, U.S. Cyber Command, Defense Digital Service, and DOD's Office of the CIO.

Source: <https://defensesystems.com/articles/2018/02/16/dod-cloud-plans-industry-day.aspx>

5. Pentagon to host industry day for commercial cloud acquisition

FEDSCOOP, Billy Mitchell - Feb. 15, 2018

The Defense Department is expected to have more details on its forthcoming departmentwide commercial cloud procurement at an industry day next month.

The Pentagon announced Wednesday a public, unclassified meeting March 7 in Arlington, Virginia, to outline its plans for the Joint Enterprise Defense Infrastructure (JEDI) program and field questions from potential vendors.

The event will include presenters from the Office of the Chief Management Officer, the Joint Staff, the Office of the Chief Information Officer, U.S. Cyber Command, the Defense Digital Service, the

Office of the Under Secretary of Defense for Acquisition and Sustainment, the JEDI program office, and more.

The industry day will hopefully solidify how DOD plans buy commercial cloud services across its enterprise. The department will also issue a draft solicitation in addition to the event “that provides instructions for submitting written questions about the acquisition process or draft solicitation.”

Though the public has been largely kept in the dark on the specifics of the upcoming procurement, the federal IT community has been buzzing about it seen Defense Deputy Secretary Shanahan announced the project in September 2017. In January, the Pentagon showed some progress, awarding a nearly \$7 million contract to small business Eagle Harbor Solutions LLC to support the acquisition.

At a recent conference in California, Shanahan went into further detail about the DOD commercial cloud and how it’s one of the first steps in a larger vision for departmentwide efficiency.

“The cloud is not our goal,” he said. “Our goal is to get a lot of the data into an environment where we can start making better decisions.”

“The individual contracts aren’t as important as the cloud strategy that we’re putting in place,” Shanahan added. “The things we’re working on right now is to get an approach to be able to scale departmentwide, and it isn’t just about moving to the cloud.

Those interested in attending the industry day have until Feb. 28 to register. It will be held at the Sheraton Pentagon City Hotel.

Source: <https://www.fedscope.com/pentagon-host-industry-day-commercial-cloud-acquisition/>

6. DoD to Administer Industry Day Event for Joint Enterprise Cloud Acquisition

ExecutiveGov, Nichols Martin - Feb. 15, 2018

The Defense Department has announced details on a public event regarding the DoD’s plans for Joint Enterprise Defense Infrastructure cloud acquisition.

Interested members of government, industry and academia are invited to the Industry Day for JEDI that will take place March 7, at the Sheraton Pentagon City in Arlington, Virginia, the DoD said Wednesday.

The event will provide a draft solicitation package that may serve as a guide for contractors in entering solicitation processes.

No contracts will be awarded during the event that does not serve as a request for proposal.

The event’s presenters will consist of officials from the Office of the Chief Management Officer, Joint Staff, Office of the Chief Information Officer, U.S. Cyber Command, Office of the Under Secretary of Defense for Acquisition and Sustainment, Defense Digital Service, Strategic Capabilities Office, Program Manager and Contracting Officer for JEDI Cloud.

Interested participants may submit registrations through email at jedi-industry-day@dds.mil by 3:00 pm eastern time, Feb. 28.

Source: <http://www.executivegov.com/2018/02/dod-to-administer-industry-day-event-for-joint-enterprise-cloud-acquisition/>

7. Pentagon announces industry day for cloud steering group

Inside Defense, Justin Doubleday - Feb. 15, 2018

The Defense Department's cloud executive steering group will host an industry day next month to discuss its plans for a high-profile and often controversial commercial cloud acquisition, according to a Pentagon announcement.

The meeting is scheduled for March 7 at the Sheraton Pentagon City in Arlington, VA, according to a Feb. 14 statement from the Pentagon. The event is open to the public and will discuss the steering group's plans for the Joint Enterprise Defense Infrastructure (JEDI) acquisition, although "no live questions will be fielded during the event," the Feb. 14 statement notes.

The industry day will include speakers representing the DOD chief management officer, the Joint Staff, the chief information officer, U.S. Cyber Command, the office of the under secretary of defense for acquisition and sustainment, the Defense Digital Service, the Strategic Capabilities Office, and the program manager and contracting officer for JEDI, according to the statement.

In a Feb. 15 statement responding to frequently asked questions about the cloud acquisition, DOD summarized the steering group's tasking and stressed the committee is still in a "fact finding phase," with no final decisions made on the acquisition strategy.

The steering group has been closely watched since Deputy Defense Secretary Patrick Shanahan established the committee in September to accelerate DOD's adoption of commercial cloud computing. Many in industry have raised concerns the steering group is planning to select one cloud provider for the entire DOD enterprise, and their fears were buffered by a leaked document showing an initial JEDI acquisition strategy that involved awarding a potential 10-year contract to one cloud services provider.

The steering committee was initially chaired by Pentagon acquisition chief Ellen Lord, and the group's initial acquisition strategy has been developed by the Defense Digital Service. The group includes other nontraditional players like SCO, the Defense Innovation Unit Experimental and the Defense Innovation Board.

In January, Shanahan reorganized the group, naming Jay Gibson, slated to become the Pentagon's chief management officer, as the chair. He also added the DOD CIO and the director of cost assessment and program evaluation as group members.

But lawmakers have recently said they are concerned by a lack of transparency from the group. Earlier this month, DOD awarded a potential \$950 million contract to REAN Cloud, a premier Amazon Web Services partner, further stoking industry's concerns that DOD is planning to award all its cloud work to a single provider like AWS. But the Pentagon said the REAN Cloud award is unrelated to the steering group's acquisition.

(Source url is behind a paywall)

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Official Use Only (FOUO)~~

Background

The Department of Defense (DoD) Cloud Executive Steering Group (CESG) hosts its Industry Day for the Joint Enterprise Defense Infrastructure (JEDI) Cloud acquisition at the Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204, March 7, 2018. This open to the public, unclassified event will outline DoD's plans for the JEDI Cloud acquisition. All interested parties from industry, academia, government, and media are encouraged to attend. You can find the [Industry Day News Release](#) and [Fact Sheet](#) online.

Media Round Table

To shape the narrative of Industry Day and the Joint Enterprise Defense Infrastructure (JEDI) Cloud acquisition, DoD will host a media round table prior the morning of Industry Day. Prospective invitees include:



Doug Cameron, Wall Street Journal

[Doug Cameron](#) covers the global defense industry and supports coverage of aerospace and airlines and other sectors handled by the Chicago bureau, including agribusiness, food and restaurants and general Midwest business and economic news. He previously was a reporter and editor with the Financial Times in Chicago, Houston and London.



Tony Capaccio, Bloomberg

[Tony Capaccio](#) covers breaking military news generated by or at the Pentagon, as well as follow developments in the annual defense budget as it works its way through Congress. He also covers the development and fielding of major weapons programs, including cost, schedule and performance issues.



Aaron Mehta, Defense News

[Aaron Mehta](#) is the Senior Pentagon Correspondent and Associate Editor for Defense News, covering policy, strategy and acquisition at the highest levels of the Department of Defense and its international partners. Previously, he covered the Air Force, as well as money, politics and national security with the Center for Public Integrity, a non-profit news agency.



Christian Davenport, Washington Post

[Christian Davenport](#) covers the defense and space industries for The Washington Post's Financial desk. He joined The Post in 2000 and has had an array of assignments, including covering the D.C.-area sniper shootings, the Abu Ghraib scandal, the Fort Hood shootings and the burial problems at Arlington National Cemetery. Before joining the Financial staff, Christian was an editor on the Metro desk, overseeing coverage of local government and politics. He has also worked at Newsday, the Philadelphia Inquirer and the Austin American-Statesman and is the author of two books.

*** [Previous stories written by the reporters are included.](#) ***

~~For Official Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Requests/Tasks for Media Day

- Video recording of Industry Day
- Photographer for media round table and Industry Day
- DMA Writer interview with Chanda Brooks and Lt. Col. Kaigh Meyers for story about the Joint JEDI Cloud acquisition
- Media Analysis provide a roll up of Industry Day stories post event
- Check with DMA about SMOC
- Draft Talking Points for review and approval
- Create Media Packet

Industry Day Timeline

Time	Event	POC
0830	Meet Round Table media	CDR Patrick Evans
0840	Provide ground rules of the round table to media	CDR Patrick Evans
0845 – 0915	Execute Media Round Table	CDR Patrick Evans
0920	Transition to main room for Industry Day	
0930 – 1230	Execute Industry Day	

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Stories from Prospective Media Roundtable Attendees

Tony Capaccio, Bloomberg

Navy Presses Mattis to Delay ‘Shock Testing’ Costliest Carrier

Bloomberg, Anthony Capaccio - Feb. 7, 2018

- Decision pits push to add carriers against key resilience test
- Pentagon tester cites need to know if systems work in combat

U.S. Defense Secretary Jim Mattis is weighing a Navy request to delay for at least six years the shock testing intended to determine how well its new \$12.9 billion aircraft carrier could withstand attack.

The decision pits the Navy’s push to have an 11-carrier fleet ready to deploy as soon as possible against warnings from the Pentagon’s testing office that the USS Gerald R. Ford shouldn’t be deployed for initial combat duty until it’s gone through the tests, which involve setting off underwater charges to check the resilience of a ship’s key systems.

Mattis’s decision will be an indication of how he balances the need for rigorous weapons testing against delivering on his national defense strategy, which calls for deploying a more lethal force. In its proposed budget for fiscal 2019, the Navy removed funding for the test, which had been scheduled to start late next year.

The Ford is now scheduled to be ready for initial combat duty in 2022. The service wants to put off the shock testing and do it on the second carrier in the new class, the USS John F. Kennedy, which is scheduled for delivery in September 2024.

In a shock trial, a crew is on board, and the test isn’t intended to damage equipment. The results are used to judge vulnerabilities and design changes that may be needed.

New Systems

“There are four major new systems on this aircraft carrier” for launching and landing aircraft, detecting aircraft and missiles and moving ordnance in elevators from deep inside the vessel, Robert Behler, the Pentagon’s new chief of testing said in an interview. “I think we have to know if those systems continue to work in a combat environment,” he said, but the decision of whether the shock tests occur next year “is not mine to make.”

Asked about Mattis’s review of the issue, Navy Commander Patrick Evans, a Pentagon spokesman, said in an email, “Secretary Mattis will respond directly to the Navy when he makes a decision.”

President Donald Trump promised the “12-carrier Navy we need” as he stood on the Ford’s vast deck during a visit in March 2017 to Newport News, Virginia, where Huntington Ingalls Industries Inc. built the ship.

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Two more ships in the Ford class, the Kennedy and Enterprise, are currently part of the program that's now estimated to cost \$45.7 billion. That includes \$2.8 billion for the vessels' electromagnetic launch system. An older carrier, the USS Nimitz, is scheduled for retirement in the next decade.

Internal Discussions

Captain Danny Hernandez, a Navy acquisitions spokesman, said in an email that "internal discussions on Full Ship Shock Trials" continue "as we look at the technical and programmatic aspects." He wouldn't discuss the Navy's fiscal 2019 budget plans.

Through late January, Hernandez said, the Ford "conducted over 700 catapult launches" and landings, including more than 100 launches and recoveries in one day on two separate occasions.

But Behler cited concerns about the survivability of key systems on the Ford carrier, which is designated CVN-78, in a memo to Mattis last month accompanying his annual report on major weapons systems. He echoed issues raised by his predecessor Michael Gilmore.

"The CVN-78 is making progress, however, reliability of the newly designed catapults, arresting gear, weapons elevators and radar, which are all critical for flight operations, have the potential to limit the CVN-78 ability to generate sorties," Behler wrote. "Additionally, the survivability of these newly designed systems remains unknown until the CVN-78 undergoes full ship shock trials."

Citing all of the technical setbacks that delayed the official delivery of the carrier from September 2014 to May 2017, Behler said in his annual report that "it is clear that the need to conduct" the shock tests "has not been a factor delaying the ship's first deployment."

The Navy probably will still need to spend as much as \$780 million to finish deferred work, correct deficiencies and conduct the Pentagon-mandated shock test and other outfitting, the Government Accountability Office said in a July report.

Source: <https://www.bloomberg.com/news/articles/2018-02-07/navy-presses-mattis-to-delay-shock-testing-costliest-carrier>

'Star Wars' References Stripped From Pentagon Memo on Cloud Computing

Bloomberg, Anthony Capaccio - Jan. 10, 2018

- C3PO and Jedi invoked before top official rewrites message
- Defense Department trying to sell cloud computing across silos

The Force just wasn't with the Pentagon's No. 2 civilian when he tried to inject "Star Wars" references into a memo setting up the Defense Department's multibillion-dollar cloud computing initiative.

In a memo issued Jan. 4 and rescinded about an hour later, Deputy Defense Secretary Pat Shanahan announced a new "Central Cloud Computing Program Office" -- or "C3PO" -- to "acquire the Joint Enterprise Defense Infrastructure (JEDI) Cloud."

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Official Use Only (FOUO)~~

“C3PO is authorized to obligate funds as necessary in support of the JEDI Cloud,” Shanahan, a former Boeing Co. executive, wrote, managing to get a beloved droid from the space-themed movies and an equally popular fictional order of warriors into what otherwise would be a routine message in the Pentagon bureaucracy.

The memo was recalled because “it was issued in error,” according to Shanahan’s spokesman, Navy Captain Jeff Davis.

A new, more conventional memo issued Jan. 8 renames the office the “Cloud Computing Program Manager,” or CCPM. The JEDI reference simply disappeared.

The official Star Wars.com website describes C-3PO as “a droid programmed for etiquette and protocol built by the heroic Jedi Anakin Skywalker.” The JEDI Order, typified by Luke Skywalker, is defined as a “noble order of protectors unified by their ability to tap into the power of the Force” to serve as “guardians of peace and justice in the Galactic Republic.”

Related story: Pentagon’s Cloud Transition Under a Hush Order

On Earth, Shanahan and Ellen Lord, the Pentagon’s chief weapons buyer, are leading the effort to move the Pentagon toward cloud computing in a bid to preserve the U.S. military’s technological advantages over China and Russia while finding new ways to secure sensitive databases.

Lord has said separate data silos -- even within each military service -- prevent real-time sharing of information among war-fighters and adoption of new technologies such as machine learning and artificial intelligence. An “industry day” that’s still to be scheduled is planned before a request for proposals to be issued by March 31.

Source: <https://www.bloomberg.com/news/articles/2018-01-10/-star-wars-dazzle-stripped-from-a-pentagon-memo-on-the-cloud>

Pentagon's Cloud Transition Under Hush Order From Weapons Buyer

Bloomberg, Anthony Capaccio - Dec. 12, 2017

- Ellen Lord tells leaders it’s ‘imperative’ to stay quiet
- Cloud contract could be valued at more than \$500 million

Pentagon weapons buyer Ellen Lord has ordered senior officials not to make any further public comments about the Defense Department’s looming initiative to move its data into the cloud, a major contract opportunity for technology companies.

“It is imperative that no one speaks outside the Department” about the Enterprise Cloud Adoption project, Lord, the under secretary of defense for acquisitions, said in a Dec. 5 email obtained by Bloomberg News. “This memo is effective immediately and is especially pertinent to those attending/speaking at external engagements with members outside the government.”

~~For Official Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Lord is leading the effort to move the Pentagon toward cloud computing in a bid to preserve the U.S. military's technological advantages over China and Russia while finding new ways to secure sensitive databases. She has said separate data silos -- even within each military service -- prevent real-time sharing of information among war-fighters and adoption of new technologies such as machine learning and artificial intelligence.

In response to a Defense Department request for information, industry groups such as the Professional Services Council have registered concern that contracts be awarded to multiple companies rather than a single winner. "Do not arbitrarily limit the number of contract awards" and "avoid vendor lock-in," the council said in a list of recommendations.

Potential Value

No dollar figure has yet been attached to the contract, but Bloomberg Government anticipates it could be valued at \$500 million or more with a formal request for proposals to be issued in January or February.

Lord chairs a Pentagon executive steering group established to guide the emerging strategy after Deputy Secretary Patrick Shanahan emphasized the need to make cloud storage a priority in a Sept. 13 memo. It followed visits by Defense Secretary Jim Mattis to Seattle and Silicon Valley, where the former Marine Corps general saw how commercial entities are using secure cloud applications to protect against cyberattacks.

Lord told the Senate Armed Services Committee last week that the Pentagon has received 52 responses to its request for information and all of the military services "right now are working on how we're going to go about that contract," she said. "We don't know how we're going to structure it yet."

Reducing 'Misinformation'

But for now, Lord has instructed senior officials not to discuss the initiative. Her memo went to top Pentagon leaders, including General Joseph Dunford Jr., chairman of the Joint Chiefs of Staff, Inspector General Glenn Fine and spokeswoman Dana White.

Navy Commander Patrick Evans, Lord's spokesman, said that periodically Lord or "someone she directs will communicate with the team to provide direction and guidance. That's what leaders do. In this specific case, her guidance is to only have people working on the cloud initiative, which is pre-decisional, speaking about the topic to reduce the amount of misinformation that is being discussed publicly."

The Pentagon has "incredible data that we don't always turn really into information and knowledge, and part of the reason is that all of this data is in different places," Lord said during a panel discussion at the Reagan National Defense Forum in Simi Valley, California, this month. "So a fundamental shift we're making is to move the entire DoD to the cloud so our data can be shared and leveraged and we can do big-data analytics, we can do artificial intelligence."

"We are, no kidding, right now writing the contract to get everything moved to one cloud to begin with and then go from there," Lord said. "In the commercial world, all the data is there and you can mine it and use it and get more out of it."

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Source: <https://www.bloomberg.com/news/articles/2017-12-12/pentagon-s-cloud-transition-under-hush-order-from-weapons-buyer>

=====

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Christian Davenport, Washington Post

Contract award spurs concerns Amazon might have inside track to big cloud deal

Washington Post, Christian Davenport and Aaron Gregg - Feb. 9, 2017

A Pentagon decision to award a cloud computing contract worth up to \$950 million to a company that partners with Amazon.com has triggered worries that the online giant may have the upper hand in a far larger competition to shift systems to the Web.

The Defense Department has made it a priority to move technology to the cloud, a massive undertaking it hopes will allow it to innovate faster in an age when algorithms are as important as weapons. The cloud computing program, one of the most important IT contracts in years, could be worth billions of dollars over many years.

The Pentagon has said it plans to hold an open competition for the work but has declined to say whether it will select more than one company, leading industry officials and members of Congress to openly fret that Amazon might walk away with a winner-take-all prize.

Those fears intensified this week when a Herndon, Va.-based company called Rean Cloud was awarded a single, five-year contract to migrate the systems of the U.S. Transportation Command and other defense agencies to the cloud. Rean markets itself as an Amazon partner, meaning it specializes in services associated with Amazon's Web services company. (Amazon founder Jeffrey P. Bezos owns The Washington Post.)

The award led rivals to question why the Pentagon would award a contract to migrate services when it has yet to select the ultimate cloud provider.

In an interview, Oracle Senior Vice President Ken Glueck said the \$950 million migration contract was like hiring a moving company, packing up the truck and heading down the road before you know what house you're going to live in.

"If in fact you're going to have an open competition and an industry day to have a multi-vendor opportunity for the cloud, then how does it make sense to spend a billion dollars to move to Amazon's cloud before you've made the decision of what cloud you're moving to?" he said. "You would think they'd pick what cloud they want to go to first then decide what migration service system needed to move, if any."

Rean Cloud founding partner Sekhar Puli said that while nearly all of the company's federal work has involved Amazon, the company has worked with Microsoft, Oracle and other major cloud providers in serving private-sector customers.

"There is a perception that this is an Amazon contract, but there is little to no truth on that," Puli said. Customers "can pick any cloud they want, and our platform would support all of that."

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Amazon initially declined comment but later said in a statement: "Stripping out the Old Guard FUD" an Amazon Web Services spokesperson said in an email, referring to the acronym for fear, uncertainty and doubt, "the facts are that this was competitively bid and REAN Cloud won. AWS has always encouraged the government to openly consider the best options for their missions and constituents, and we will continue to advocate for open competition."

Industry suspicions were fanned earlier when the Defense Department published online a document justifying a sole-source award to Amazon Web Services for an Air Force cloud contract. The Pentagon later said that no contract was awarded for that work and that the justification document has been withdrawn because "it had been posted in error."

AWS already holds a \$600 million contract to provide cloud services for the CIA.

Another curious sign? Initially, Rean's news release noted in its first sentence that the company is "an Amazon Web Services Premier Partner." That was later deleted to say only that Rean is a "global systems integrator."

Rean's contract was awarded by the Pentagon's Defense Innovation Unit Experimental office, a California-based agency created to help the Defense Department better work with Silicon Valley-type companies, which have traditionally shied away from government work.

The procurement, a follow-on to a smaller competed contract, was awarded under what is known as an "Other Transaction Authority," a way for the Pentagon to procure goods and services quickly, without being subject to the bureaucratic federal acquisitions process.

"They basically squashed the timeline together, which would have been months or years, to literally days," Puli said.

In a statement, a Pentagon spokesman, Navy Cmdr. Patrick Evans, said that the Rean contract was separate from the broad Pentagon-wide effort that is being overseen by the specially appointed Cloud Executive Steering Group.

"The CESG continues to interact with offices across the Department to understand lessons learned and best practices for accelerating cloud adoption," Evans said. "There has been no change in strategy for the CESG. The CESG's plans to hold an industry day in early calendar year 2018 and pursue a full and open competition remain unchanged. It is anticipated that an industry day announcement will be made soon."

Some members of Congress have said they expect the contract to be competitively bid.

"Right now, they need to get onto the cloud with speed," said Rep. Ro Khanna (D-Calif.), who represents part of Silicon Valley. "They feel an urgency, and I understand why. So I don't want to slow down the process. But I do want to make sure we're transparent, so we don't get locked into a monopoly provider."

Source: https://www.washingtonpost.com/business/economy/contract-award-spurs-fears-amazon-might-have-inside-track-to-big-cloud-contract/2018/02/09/cf9be75e-0dcf-11e8-95a5-c396801049ef_story.html?utm_term=.1e6b2071006a

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Boeing lands major missile defense contract as threat from N. Korea intensifies

Washington Post, Christian Davenport and Aaron Gregg - Feb. 2, 2017

The Pentagon made a major investment in its missile defense systems last week, awarding Boeing an additional \$6.5 billion contract at a time when tensions with North Korea are growing.

The sole-source contract by the Missile Defense Agency is to complete the “accelerated delivery of a new missile field with 20 additional silos” at Fort Greely, Alaska, the Pentagon said in a statement. It would also pay for the procurement of 20 additional ground-based interceptor missiles, and bring the total value of the contract to \$12.6 billion through 2023.

Faced with a growing threat from North Korea, spending on missile defense will probably grow significantly, according to an analysis by the Center for Strategic and International Studies, a Washington-based policy research organization that recently predicted appropriations could reach \$11 billion in fiscal 2018.

“This would make the highest level of missile defense funding in a decade,” the center’s Tom Karako and Wes Rumbaugh wrote in a report.

Much of the spending goes to established systems, but the Pentagon is also pursuing new evolutions.

Last week, the Missile Defense Agency and the Navy attempted to intercept a ballistic missile with a new Raytheon-built Standard Missile-3 launched from Hawaii. While it failed to take down the missile, defense officials said Thursday that it was a test of a “new capability” using a missile that is not yet in production. The test was first reported by CNN.

“We always make progress every time we conduct a test,” Lt. Gen. Samuel A. Greaves, director of the Missile Defense Agency, said in a statement. “While we are disappointed that we did not demonstrate a successful intercept, we did demonstrate significant advances in capability and collected valuable test data that will allow us to further improve our capability and capacity of the ballistic missile defense system. We are committed to protecting and defending our nation, its warfighters, friends and allies against all ranges of ballistic missiles in all phases of flight.”

The potential upticks in spending “suggest that missile threats from North Korea and others seem to have the attention of legislators,” the authors of the CSIS report wrote.

It also has the attention of the major defense contractors. In a recent earnings call, Marillyn Hewson, chief executive for Bethesda-based Lockheed Martin, noted that, in the continuing resolution passed in December, about \$4 billion of the additional \$4.7 billion included for emergency defense spending was for missile defense.

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

The budget request called for nearly 200 additional missiles built by her company, which she said was “a clear recognition of the need for the country to maintain a leadership position in this vital area of national security.”

Despite the increased spending, there are concerns that the country’s air and missile defense system is vulnerable. In another report, released last month, CSIS said air and missile defense forces are “far too susceptible to suppression.” Shortcomings have made the system “all too vulnerable to exploitation,” and as a result forces “may now find themselves outgunned and outmatched.”

Cybersecurity experts have warned for years that a nuclear first-strike against the United States would probably be accompanied by a parallel cyberattack designed to knock out U.S. missile interceptors or steer them off-course.

Recently, a small Arlington-based cybersecurity contractor called Decisive Analytics won a \$59 million contract to help make sure the ballistic missile defense system’s information systems include the proper cybersecurity controls, including the system’s authorization controls.

The CSIS report also noted that last June a North Korean drone crashed after attempting to conduct surveillance of a particular missile site in South Korea. If it were carrying a bomb to take out the system’s radar, it might have “virtually incapacitated” the defense system on the Korean Peninsula, the report said.

“The combined arms problem of sophisticated air and missile threats is not an academic one, but a very present-day, real-world challenge that we see in Yemen, North Korea, Ukraine and other places,” Karako said in an interview.

While not commenting on the report of the failed test, Rep. Mac Thornberry (R-Tex.), chairman of the House Armed Services Committee, said Thursday he is “reasonably confident that we have a significant missile defense capability that will be effective most of the time, the vast majority of the time. That doesn’t mean it’s foolproof.”

He said there was a real urgency in the Pentagon and Congress to bolster defenses, saying the spending plan would “increase the numbers of missile defense capabilities of existing systems and also put a lot more money and effort into building advanced missile defense systems that will be even more effective.”

Karako said while the Pentagon needs to “play catch-up” in terms of acquiring more missile defense systems, it also needs to invest in “new, advanced technologies to actually be able to outpace the threat.”

There are signs the Pentagon is moving in that direction.

Late last year, Boeing received a nearly \$9 million contract from the Missile Defense Agency to test a “low-power laser on an unmanned aerial vehicle.” In other words, it is looking to develop the capability to shoot down a missile with a laser from a drone.

In this year’s Pentagon spending plan, Congress inserted language that would call for the development of a “space-based ballistic missile intercept layer to the ballistic missile defense system.” If such a program was consistent with its ongoing ballistic missile defense review, Congress said it wanted a program that

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

would be capable of providing defense in “boost phase,” meaning hitting targets early on as the rocket’s engines are firing.

Such a system could still be years away, but many experts have called for more robust sensors in space that could better detect and track missile launches. Interceptors, the missiles that take out other missiles like a bullet hitting a bullet, “are only as good as the sensors that tell them where to go and what to kill,” Karako wrote in an op-ed last year.

Source: https://www.washingtonpost.com/business/economy/boeing-lands-major-missile-defense-contract-as-threat-from-n-korea-intensifies/2018/02/02/3d70c72a-076f-11e8-8777-2a059f168dd2_story.html?utm_term=.ddb88b0b35ff

IT companies press Pentagon to pick more than one winner in cloud competition

Washington Post, Christian Davenport and Aaron Gregg - Dec. 10, 2017

A consortium of industry groups is concerned that the Pentagon could issue a single contract for Internet cloud computing services, putting one company in a dominant position to lock out competitors that might develop new innovations in the future.

The contract, one of the most important Pentagon IT contracts in years, could be worth billions of dollars, and it comes as the Defense Department is increasingly reaching out to the commercial sector. In a memo in September, Deputy Secretary of Defense Patrick Shanahan said the department would accelerate its move to the cloud as part of an effort to “ensure we are employing emerging technology to meet warfighters’ needs, and to increase speed and agility in technology development and procurement.”

Earlier this fall, the Pentagon released a solicitation seeking information on the best solutions and said it would award a contract in fiscal 2018.

But several industry groups are pushing back, saying the contract should be split among multiple companies. In a letter to Shanahan, the Professional Services Council, an industry group, said that “competition in the commercial marketplace is driving rapid innovation by technology companies. DOD should position itself to take advantage of this innovation by not limiting itself to the offerings of one vendor.”

In a statement, Navy Cmdr. Patrick Evans, a Pentagon spokesman, said the contract “will be a full and open competition.” He also said the Defense Department is evaluating “how many contracts will best meet DOD’s needs.”

Speaking at a Senate Armed Services Committee hearing on Thursday, Ellen Lord, the Pentagon’s new undersecretary of defense for acquisition, technology and logistics, said the department received 52 responses to its solicitation.

“We right now are working on how we’re going to go about that contract,” she said. “We don’t know how we’re going to structure it yet.”

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Industry concerns grew after the Pentagon published a document justifying a sole-source award to Amazon Web Services (AWS) for an Air Force cloud contract. The document was widely viewed as giving AWS an advantage in the competition for the larger, Pentagon-wide contract, especially since the company already holds a \$600 million contract to provide cloud computing for the CIA. (Jeffrey P. Bezos, Amazon's founder, owns The Washington Post.)

Evans, however, said that no contract was awarded for the Air Force work and that the document had been withdrawn because "it had been posted in error." She said the Pentagon now plans to award the contract to multiple companies. An Amazon spokeswoman did not respond to requests for a comment.

Amazon has been moving in recent years to broaden its reach throughout the federal government, a massive buyer of IT services. Amazon recently released a new cloud storage service meant specifically for agencies that handle classified information.

The release followed security incidents over the past year in which several of Amazon's cloud customers — including a Booz Allen Hamilton contractor working for the National Geospatial-Intelligence Agency and a voter data company working with the Republican National Committee — inadvertently left sensitive information exposed online without password protection.

Other opportunities for Amazon to expand its work with the Defense Department could be on the horizon. The 2018 defense spending bill headed for the president's desk calls for multiple contracts to be issued so agencies can use online marketplaces to buy basic commodities. House Armed Services Committee Chairman Mac Thornberry (R-Tex.), who sponsored that bill in its original form, has said the effort was inspired by how Amazon has changed retail. That bill originally called for a single contract but was modified to explicitly call for more than one e-commerce contract following pushback from industry groups.

Industry officials said they are worried that committing the Defense Department to using one company's cloud services could cause the military to miss out on innovations developed later at other firms. There is also a worry that building too many of the military's software applications around a single cloud provider could make agencies overly dependent on that company in the long-term.

"America's military deserves access to every possible technology that can give them an advantage on the battlefield," said Sam Gordy, general manager of IBM U.S. Federal. "Locking the Pentagon in to a proprietary, sole-sourced cloud environment would eliminate the cost benefits of vendor competition and wall off the U.S. military from new cloud-based innovations in areas such as data security and advanced analytics where other providers are investing heavily."

Oracle Senior Vice President Ken Glueck agreed.

"The American taxpayer and the warfighter deserve a transparent and fair competitive process that delivers the most capable technology in defense of the nation," he said.

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Source: https://www.washingtonpost.com/business/economy/it-companies-press-pentagon-to-pick-more-than-one-winner-in-cloud-competition/2017/12/10/2f94a416-db67-11e7-b859-fb0995360725_story.html?utm_term=.d0640b944699

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Official Use Only (FOUO)~~

Christian Davenport, Washington Post

The Pentagon's acquisition office is gone. Here's what the next 120 days bring.

Defense News, Aaron Mehta - Feb. 1, 2018

The Pentagon's acquisition system has officially been split in two. Now comes the hard part.

On Feb. 1, workers who report to the undersecretary of defense for acquisition, technology and logistics (AT&L) have a new boss. Per Congressional requirements, the office has been split into two new groups – the undersecretaries of defense for research and engineering (R&E) and acquisition and sustainment (A&S).

But for the next three months, not much should really change, said final AT&L head, and first A&S head, Ellen Lord.

Speaking to reporters on Jan. 31, Lord explained that there will be a 120-day working period between Feb. 1 and when the major changes to the structure will begin to hit, saying “we are building a prototype and then are experimenting a little bit around the edges with this.”

Partly, this is a logistical matter. It takes just under 120 days to set up new offices — with their internal codes, required for things like logging into computers or HR benefits — inside the building, and with 98 individual offices, switching everyone over on day one would have resulted in total logistical gridlock.

But it also reflects that Lord, dealing with what she calls the biggest change to the Pentagon's structure since the landmark Goldwater Nichols reforms, wants to make sure the new system being set up will work for the long term.

“We are building a prototype and are experimenting a little bit around the edges with this,” she said, adding she would “rather move forward crisply with an 80 percent solution” than wait for everything to be figured out before taking action.

While Lord will take over the A&S role, the R&E head is expected to be Michael Griffin, a former NASA administrator under President George W. Bush. Griffin had an uneventful confirmation hearing, indicating it is simply a matter of when, not if, he will be confirmed. Until that happens, Lord will be performing the duties of the R&E job.

The vast majority of workers in the AT&L structure should notice nothing new for this 120-day period, though certain offices that clearly fall into A&S or R&E will start needing to order new business cards soon.

But certain offices will need to be figured out during this period. Lord called out the small business office as one that has applicability to both R&E and A&S, as well as some of the broader systems engineering teams. Those will continue to report to Lord during this 120-day period until their final fates are sorted out.

~~For Official Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

Which, it should be noted, may not be in 120 days. Lord was up front that some of the thornier challenges will take longer, part of why she predicted it would take two years for the new structures to be fully settled in.

“I just don’t want to say that any of us are smart enough to know it all at once,” Lord said. “We need to get comfortable with being uncomfortable, because changes are uncomfortable. But if we’re not changing, we’re not evolving.”

DIUx, SCO win out; Energy and Installations lose status

The temporary structure laid out by Lord is largely in line with a format previewed in August. But there are important changes.

Individual agencies will now report directly to the respective undersecretaries. For A&S, that means DTRA, DLA and DCMA will report directly to Lord. The agencies under R&E - the Missile Defense Agency, DARPA, the Strategic Capabilities Office and the Defense Innovation Unit-Experimental - are now planned to report directly to Griffin, although that could change should the R&E head decide otherwise.

If that status holds, it’s a notable change from August, which had the last two agencies reporting four levels down from their current structures, where DIUX and SCO are direct reports to Secretary of Defense Jim Mattis. By reporting directly to the R&E head, those groups have clawed back some of their independence and power.

Another change from August, on the A&S side, involves shrinking the number of assistant secretaries of defense from four down to three, with the offices of Logistics & Material Readiness and Energy, Installations & Environment rolling into the new ASD-Sustainment office.

Meanwhile Defense Acquisition University will be pulled out of its planned reporting structure and instead go directly to Lord, as part of a broader plan she has to “reinvent” DAU.

Lord has also tapped a quarter of “change leaders” to spearhead making decisions over the course of the transition. Those include Ben FitzGerald, who was brought into the Pentagon in December as a special assistant to help guide the AT&L split; Guy Roberts, the assistant secretary of defense for nuclear, chemical, and biological defense programs; Robert McMahon, the ASD for logistics and material readiness; and Jose Gonzalez, ASD for sustainment.

Finally, Lord is looking to add three special assistants, one each focused on human resources, finance and software development, three areas of focus she expects to drive the decisions made for A&S in the future.

“I am driving a culture of data within A&S,” Lord said, adding that getting hard facts and figures for every program is a priority for her. “We are frankly wasting people’s time if we sit around with opinions and concepts. If that is not backed up by analytical rigor and the data behind it.”

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~TOP SECRET (TS//SI) (FOUO)~~

Largely, the rest of the mapped out structure remains intact. And Lord said she specifically wanted to leave the R&E side alone until Griffin is in place, so he would have free reign to design how it might look. During his hearing, Griffin suggested creating an office specifically charged with helping transition high-tech programs from DARPA and other innovation hubs into use by the services.

"I have left, basically a blank sheet for him," Lord said, adding "I am very open to any discussion."

Cuts coming?

Given the need for some offices to cross over from R&E and A&S, it would be in line with department tradition to essentially duplicate structure- creating a small business team for R&E and one for A&S, as an example.

But with the Pentagon under standing orders from Congress to find a 20 percent reduction in headquarters staff, Lord pledged there would be no overall increase in staffing numbers and said those cuts will be met across both sides of the former AT&L structure.

"In our reorganization, we are moving towards a target of fewer people, consistent with all the Congressional mandates we have," Lord said, noting she froze hiring when she came on board to make sure they weren't filling out an antiquated structure.

Part of that will come from the ongoing divestiture of major defense programs from OSD back to the services, something Lord is enthusiastic about. As part of that shift, Lord is looking to send detailed individuals down to the service level.

But she hinted that some cuts may come as a natural result of a reorganization, saying "We want to eliminate layers, We want to get leaner. We're not looking at replicating everything that was done in programs at the OSD level at the service level."

As a result, Lord said she was dedicated to doing monthly town halls with employees to make sure they understand what is happening.

"There is a thirst of information. We're all human, we want to know," Lord said. "I believe there has been a degree of transparency that is beginning to build a little bit of trust there."

Lord also pledged to extend that transparency to industrial partners, but indicated that industry should see no impacts until at least the 120-day review is over.

Source: <https://www.defensenews.com/pentagon/2018/02/01/the-pentagons-acquisition-office-is-gone-heres-what-the-next-120-days-bring/>

Among Pentagon's New Year's resolutions: more cyber

Defense News, Aaron Mehta - Jan. 2, 2018

~~TOP SECRET (TS//SI) (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

The Pentagon's No. 2 expects to spend a chunk of time on cyber issues in 2018, amidst a broad reorganization of the department's management and acquisition structure.

Patrick Shanahan, the deputy secretary of defense, told reporters Dec. 21 that part of his focus for the new year will be making sure the Pentagon's cybersecurity is up to snuff after years of what officials openly talk about as having fallen behind the commercial sector.

"There's certain risks that we understand and that we have vulnerabilities, and the task is to really mitigate that," Shanahan said.

President Donald Trump's National Security Strategy placed an emphasis on cyber capabilities when it was released last month, and the upcoming National Defense Strategy, to be released in January, is expected to also devote time to the issue.

Shanahan will have a direct hand in the issue amidst broader changes to the department.

The first big step in that transformation comes Jan. 2, when John Gibson II becomes the department's first chief management officer, elevating from his current role as deputy CMO.

The DCMO position itself is fairly new, with the first DCMO, Elizabeth McGrath, taking office in July 2010. But under a series of reforms pushed by Congress in recent years, it was decided the DCMO spot needed to be raised in profile in order to push forward best business practices for the department.

Gibson hasn't been in the building long — he was nominated on June 19 and confirmed Nov. 17 — but he previously served as deputy undersecretary of defense for management reform as well as assistant secretary of the Air Force for financial management and comptroller. And he'll likely have his hands full off the bat.

Under a reorganization plan laid out in August, the CMO will have six "reform leaders" who will oversee changes to logistics and supply chain; real property; community services; human resources; health care; and a broader performance management reform leader, who will be responsible to work with the CMO and deputy secretary to establish "a process for routinely managing the progress of the functional reforms and IT business system deployments against the plan using those goals and other measures."

It also creates a program executive for IT business systems, with the express goal of bringing down the number of individual IT systems across the department and streamlining them. And Gibson will also be in charge of leading a major cloud-computing initiative, Shanahan said.

Shanahan noted that each service has its own way of handling HR or finances, something that Gibson will try to change. As a result, Gibson will be leading "a more full integration of the fourth estate [defense civilians] into the department of defense," as well as "shifting from service-led functions into more enterprise-led functions. This is in the areas of IT, HR, finance."

Source: <https://www.fifthdomain.com/dod/2018/01/02/among-pentagons-new-years-resolutions-more-cyber/>

~~For Office Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Official Use Only (FOUO)~~

Unwinding bureaucracy: Start of 2018 to see major Pentagon reform

Defense News, Aaron Mehta - Dec. 28, 2017

The first two months of 2018 will see two major shifts on the business side of the Pentagon, with the creation of three new offices that will report directly to the secretary of defense.

The goal, deputy secretary of defense Patrick Shanahan told reporters on Dec. 21, is to make the changes as irreversible as possible in a system notoriously impervious to substantive changes.

“We want to make sure that with the stroke of a pen or a few clicks of the keyboard, we can’t undo progress,” Shanahan said. “When you think about enduring change, you have to wire or alter the work so that you don’t regress. That’s the hard part about big bureaucracy — is making enduring change.”

The deputy acknowledged that the changes will lead to plenty of complaints from people whose offices are being moved around — “you’ll probably hear screaming and yelling because ‘change is bad,’” he predicted for reporters — but he said that “if you’re going to have a more performance-driven operation, you have to unwind the bureaucracy and reorganize.”

The first big step in that transformation comes Jan. 2, when John Gibson II becomes the department’s first chief management officer, elevating from his current role as deputy CMO.

The DCMO position itself is fairly new, with the first DCMO, Elizabeth McGrath, taking office in July 2010. But under a series of reforms pushed by Congress in recent years, it was decided the DCMO spot needed to be raised in profile in order to push forward best business practices for the department.

Gibson hasn’t been in the building long — he was nominated on June 19 and confirmed Nov. 17 — but he previously served as deputy undersecretary of defense for management reform as well as assistant secretary of the Air Force for financial management and comptroller. And he’ll likely have his hands full off the bat.

Under a reorganization plan laid out in August, the CMO will have six “reform leaders” who will oversee changes to logistics and supply chain; real property; community services; human resources; health care; and a broader performance management reform leader, who will be responsible to work with the CMO and deputy secretary to establish “a process for routinely managing the progress of the functional reforms and IT business system deployments against the plan using those goals and other measures.”

It also creates a program executive for IT business systems, with the express goal of bringing down the number of individual IT systems across the department and streamlining them. And Gibson will also be in charge of leading a major cloud-computing initiative, Shanahan said.

Shanahan noted that each service has its own way of handling HR or finances, something that Gibson will try to change. As a result, Gibson will be leading “a more full integration of the fourth estate [defense civilians] into the department of defense,” as well as “shifting from service-led functions into more enterprise-led functions. This is in the areas of IT, HR, finance.”

~~For Official Use Only (FOUO)~~

Industry Day

March 7, 2018

Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

~~For Office Use Only (FOUO)~~

‘Like Batman and Robin’

The transformation of the Pentagon continues in February, when the Office of the Under Secretary of Defense for Acquisition, Technology and Logistics officially devolves into two new offices: the undersecretaries of defense for research and engineering and for acquisition and sustainment, the latter of which will be led by Ellen Lord, the undersecretary of AT&L. That will start a two-year process of slowly moving people and offices around between the two organizations.

The Pentagon recently announced that Ben FitzGerald, a military technology expert and current Senate Armed Services Committee staffer, will be standing up a new office to help guide the AT&L split. But Shanahan expects to play a big role in modernization questions going forward.

“Ellen and I are like Batman and Robin,” the deputy said, adding that he expected the two to work closely on the biggest modernization programs for the Pentagon, including the F-35 Joint Strike Fighter, the Columbia- and Virginia-class submarines, military space launch, and the V-22 Osprey.

Shortly after the AT&L split occurs, the department expects to deliver its fiscal 2019 budget request to Congress — on time, according to Shanahan.

However, while FY19 will include a “step up” in the defense budget, FY20 will be the “masterpiece,” Shanahan pledged, in part because of the logistics surrounding the recently released National Security Strategy and its follow-ons, the National Defense Strategy, Ballistic Missile Defense Review and Nuclear Posture Review.

Source: <https://www.defensenews.com/pentagon/2017/12/28/unwinding-bureaucracy-start-of-2018-to-see-major-pentagon-reform/>

Doug Cameron, Wall Street Journal

***** Stories are Pending *****

~~For Office Use Only (FOUO)~~

From: (b)(6) CDR USN OSD PA (US) <(b)(6)>
Sent: Thursday, February 15, 2018 1:05 PM EST
To: (b)(6) CIV OSD ODCMO (US)
(b)(6) david-ctr@friends.dds.mil <(b)(6)> LTC USARMY OSD PA (US)
(b)(6) Sharon Woods <(b)(6)>
CC: (b)(6) CIV DMA HQ DMA (US) <(b)(6)> Tim Van Name <(b)(6)>
Subject: CESA Industry Day Execution (Follow Up)
Attachment(s): "180317 Industry Day.docx", "smime.p7s"

Hello, all.

Attached is a recap and other items from today's Industry Day discussion. Please let me know if I missed anything. Thanks!

Patrick

V/R,
Patrick L. Evans, APR
Commander, U.S. Navy
Defense Press Operations
1400 Defense Pentagon, Room (b)(6)
Washington, DC 20301-1400
O: (b)(6)
BB: (b)(6)
E: (b)(6)

From: (b)(6) CIV OSD ODCMO (US) (b)(6)
Sent: Wednesday, February 14, 2018 4:00 PM EST
To: (b)(6) CDR USN OSD PA (US) (b)(6)
CC: Mooney, Thomas F SES OSD ODCMO (US) (b)(6) Sharon Woods (b)(6)
Tim Van Name (b)(6) CIV OSD OGC (US) (b)(6)
(b)(6) CIV WHS AD (US)
(b)(6) CIV OSD OSD (US) (b)(6) Chris Lynch
(b)(6)

Subject: RE: FOR RELEASE - Announcement and Fact Sheet
Attachment(s): "JEDI Cloud Industry Day Announcement 14 Feb 2018.docx", "smime.p7s"

Patrick,

Please release the newly attached approved announcement immediately.

Thank you for your coordination.

Best,
(b)(6)

-----Original Message-----

From: (b)(6) CIV OSD ODCMO (US)
Sent: Wednesday, February 14, 2018 1:11 PM
To: (b)(6) CDR USN OSD PA (US) (b)(6)
Cc: Mooney, Thomas F SES OSD ODCMO (US) (b)(6) Sharon Woods (b)(6)
'Tim Van Name' (b)(6) CIV OSD OGC (US) (b)(6)
(b)(6) CIV WHS AD (US)
(b)(6) CIV OSD OSD (US) (b)(6)
Subject: FOR RELEASE - Announcement and Fact Sheet

Patrick,

Please release the approved attached industry day announcement at 1400 today, and the post-announcement fact sheet attached after.

Let me know if you have any questions or require any additional information.

Best,
(b)(6)
Office of the Chief Management Officer
Pentagon Room (b)(6)
(b)(6)

DoD to Host Industry Day for the Accelerating Enterprise Cloud Adoption Initiative

For Immediate Release

The Department of Defense (DoD) Cloud Executive Steering Group (CESG) today announced its plan to host an Industry Day event for the Joint Enterprise Defense Infrastructure (JEDI) Cloud acquisition on March 7, 2018.

This Industry Day event is intended to provide information about DoD's plans for the JEDI Cloud acquisition. This event is open to the public, and all interested parties from industry, academia, government, and media are encouraged to attend. All Industry Day information will be unclassified.

Speaker names will be provided closer to the event, but please be aware that live questions will not be fielded during this event. The draft solicitation package will provide instructions for submitting written questions relating to the acquisition process.

This announcement should not be interpreted as a Request for Proposal (RFP) or a commitment by the U.S. Government. The U.S. Government does not intend to award a contract on the basis of this Industry Day event or the released draft solicitation package. The Government is not responsible for any costs incurred by travel or participation in this event or the draft solicitation process.

What: Department of Defense Joint Enterprise Defense Infrastructure (JEDI) Cloud Acquisition Industry Day

When: March 7, 2018, morning start time *to be announced*

Where: The Sheraton Pentagon City, 900 Orme Street, Arlington, VA 22204

Registration

Individuals wishing to attend the event are requested to register **no later than 3pm Eastern on February 28, 2018**, to ensure adequate room accommodations. Interested parties may register via email at jedi-industry-day@dds.mil. Please cite "**JEDI Cloud Industry Day**" in the subject line. Telephone registrations will not be accepted. There is no registration fee.

Organization representatives are requested to consolidate registrations for their organization and provide the following information in their registration response:

- (1) Company or organization name;
- (2) Names and email addresses of persons planning to attend; and
- (3) If you are media, please clearly note this.

Logistics

Attendees are encouraged **to arrive at least 25 minutes prior to the event**. Parking accommodations at the Sheraton Pentagon City Hotel are limited; attendees are encouraged to ride share or utilize public transportation. Transportation information may be obtained from the hotel's website [Sheraton Pentagon City Hotel Transportation](#).

All media personnel are required to check in at the Media Registration Table and pick-up their media packet. Media wishing to cover the event should contact Department of Defense spokesman Cmdr. Patrick L. Evans at Patrick.L.Evans.mil@mail.mil.

Special Accommodations

The event is physically accessible to people with disabilities. Requests for reasonable accommodations, sign language interpretation, or other auxiliary aids should be sent via email to jedi-industry-day@dds.mil by the registration deadline.

From: Mooney, Thomas F SES OSD ODCMO (US) <(b)(6)>
Sent: Wednesday, February 14, 2018 3:47 PM EST
To: Tim Van Name <(b)(6)> Sharon Woods <(b)(6)>
CC: <(b)(6)> CIV OSD ODCMO (US) <(b)(6)>
Subject: FW: For your review
Attachment(s): "JEDI Cloud Industry Day Announcement 14 Feb 18, with edits accepted.docx", "JEDI Cloud Industry Day Announcement 14 Feb 18, with track changes shown.docx", "smime.p7s"

Tim/Sharon,

Looks like just one more edit required: Paragraph 3 "Released by XXXX." Please review to make sure any changes still track with FAR, etc.

Can you provide that date (or a reason why not to include that part of the sentence) in the document back to <(b)(6)> for release? PA is looking to an email from her as the final signal to release.

Respectfully,

Thomas Mooney

Chief of Staff

Office of the Chief Management Officer

<(b)(6)>

From: DeMartino, Tony SES SD [[\(mailto:\(b\)\(6\)\)](mailto:(b)(6))]
Sent: Wednesday, February 14, 2018 2:47 PM
To: <(b)(6)> CIV SD <(b)(6)>
Cc: Mooney, Thomas F SES OSD ODCMO (US) <(b)(6)> CIV SD <(b)(6)>
Subject: FW: For your review

SL, see below.

Tony DeMartino

Chief of Staff, DSD

Direct: <(b)(6)>

<<...>>

<<...>>

(b)(5)

(b)(5)

(b)(5)

(b)(5)

From: (b)(6) CIV OSD ODCMO (US) <(b)(6)>
Sent: Wednesday, February 14, 2018 1:10 PM EST
To: (b)(6) CDR USN OSD PA (US) <(b)(6)>
CC: Mooney, Thomas F SES OSD ODCMO (US) <(b)(6)> Sharon Woods <(b)(6)>
Tim Van Name <(b)(6)> CIV OSD OGC (US) <(b)(6)>
(b)(6) CIV WHS AD (US)
(b)(6) CIV OSD OSD (US) <(b)(6)>

Subject: FOR RELEASE - Announcement and Fact Sheet
Attachment(s): "JEDI Cloud Industry Day Announcement 2.14-final.docx", "Cloud Initiative Fact Sheet-14Feb-postindustryday Final.docx", "smime.p7s"

Patrick,

Please release the approved attached industry day announcement at 1400 today, and the post-announcement fact sheet attached after.

Let me know if you have any questions or require any additional information.

Best,

(b)(6)
Office of the Chief Management Officer
Pentagon Room (b)(6)
(b)(6)

Accelerating Enterprise Cloud Adoption

In September 2017, the Department of Defense (DoD) established the Cloud Executive Steering Group (CESG) to develop and execute a strategy to accelerate the adoption of cloud architectures and cloud services with a focus on commercial solutions.

DoD is using a tailored acquisition process to acquire a modern enterprise cloud services solution that can support Unclassified, Secret, and Top Secret requirements. Known as the Joint Enterprise Defense Infrastructure (JEDI) Cloud, the planned contracting action will be a full and open competition.

The CESG's cloud adoption initiative will occur in two phases. Phase One will cover the JEDI Cloud acquisition. The Chief Management Officer (CMO), in partnership with the Director, Cost Assessment and Program Evaluation (DCAPE), Chief Information Officer of the DoD (DoD CIO), and the Director, Defense Digital Service (DDS), is aggressively leading implementation of the JEDI Cloud acquisition. Phase Two will focus on migration of the initial tranche of systems and applications.

Under the CESG's guidance, the cloud adoption initiative will continue to evolve and mature. The goal is a solution that can better enable DoD's global mission, meet joint requirements for America's warfighters, and enhance the lethality and effectiveness of our fighting force.

Secretary of Defense James N. Mattis has made it clear that DoD must take all reasonable steps to prevent an adversary from overtaking our military advantage. "We must move at the speed of relevancy, adapt to today's challenges and prepare for tomorrow's threats. If we do not invest in our capabilities, America will lose the tactical advantages we have enjoyed since WWII. We must organize and innovate to win."¹ Adopting an enterprise cloud solution is one of those steps to better enable the mission of national defense.

Frequently Asked Questions

- Q1. With what companies and other non-governmental entities has the CESG met?**
The CESG has met with numerous companies and non-government entities. It will continue to interact with industry throughout the acquisition process as appropriate. The CESG is hosting an industry day in early 2018; an update on the acquisition strategy will be shared at that time.
- Q2. What has CESG determined regarding the existing cloud efforts at DoD?**
The CESG is aggressively analyzing information in an effort to provide the best possible recommendations and solutions. At this time it is too early to speak to any possible conclusions.
- Q3. Under the CESG's acquisition strategy, how many contracts will be awarded for cloud services?**
It is too early to comment at this time. The CESG is still assessing relevant data in an effort to determine final acquisition strategies.
- Q4. What DOD Components or field agencies will use the cloud services solution awarded under the CESG's acquisition strategy?**

¹ Remarks as Delivered by Secretary of Defense Jim Mattis, National Harbor, Maryland, Sept. 20, 2017, at the Air Force Association 2017 Air, Space and Cyber Conference.

~~FOUO~~ - Deliberative Process (until posted)
This version is PRE-industry day announcement

Consistent with the Deputy Secretary's direction in the Accelerating Enterprise Cloud Adoption memo, the CESG's mission is to devise and oversee the execution of a strategy to accelerate the adoption of cloud architectures and cloud services for DoD. The intent is for the JEDI Cloud acquisition vehicle to be accessible to all users across the Department.

Q5. Will the Phase One award replace any existing cloud solutions in DoD?

The CESG's enterprise cloud initiative and planned contracting action is intended to be additive to other ongoing cloud efforts across the Department. The CESG continues to interact with offices across the Department to understand lessons learned and best practices for accelerating cloud adoption.

Q6. The solicitation says that "a contract award is planned for fiscal year 2018." Will that be a sole-source award? If so, why? And what is the Pentagon's response to industry, which is urging for multiple awards?

No solicitation has been released to date. In October 2017, the CESG released a Request for Information (RFI). The CESG's plans to hold an industry day in early calendar year 2018 and pursue and full and open competition remain unchanged. It is anticipated that an industry day announcement will be made soon.

Q7. What is the value and timeframe of the contract?

Currently, the CESG is targeting an initial contract award in FY18. The anticipated value is still being determined as part of the analysis and review process. At this time, it is too early to reach any conclusions about the possible value of the award.

Q8. Is the Joint Enterprise Defense Infrastructure (JEDI) document, which mentions a sole source award, an authentic DoD document?

The referenced JEDI document does not mention sole source award; it mentions a single award. This is one of many draft documents used to spark discussion and debate in an effort to determine the acquisition strategy that will best meet the Department's requirements. But the bottom line is this: the CESG is still in the analysis and fact finding phase of this process to determine how many contracts will best meet DoD's needs. The contracting action will be a full and open competition. An industry day will be held soon and all of the CESG's plans and progress will be discussed at that time.

Q9. Why did DOD select Eagle Harbor Solutions for this work?

On January 16, 2018, the Washington Headquarters Services (WHS) issued a sole-source award to an Alaska Native Corporation (Eagle Harbor Solutions) under the Small Business Administration's 8(a) program for support services to the CESG in accordance with FAR 19.8. Eagle Harbor Solutions is serving in a support capacity only by providing a small team of highly skilled individuals.

Q10. Will the protest of the Eagle Harbor Solutions contract award inhibit the steering group's work at all?

The CESG made significant progress before the support services contract award and will continue to make progress on this important initiative irrespective of the pending protest. The enterprise cloud acquisition will be done as a full and open competition with an industry day in early 2018.

Accelerating Enterprise Cloud Adoption

In September 2017, the Department of Defense (DoD) established the Cloud Executive Steering Group (CESG) to develop and execute a strategy to accelerate the adoption of cloud architectures and cloud services with a focus on commercial solutions.

DoD is using a tailored acquisition process to acquire a modern enterprise cloud services solution that can support Unclassified, Secret, and Top Secret requirements. Known as the Joint Enterprise Defense Infrastructure (JEDI) Cloud, the planned contracting action will be a full and open competition.

The CESG's cloud adoption initiative will occur in two phases. Phase One will cover the JEDI Cloud acquisition. The Chief Management Officer (CMO), in partnership with the Director, Cost Assessment and Program Evaluation (DCAPE), Chief Information Officer of the DoD (DoD CIO), and the Director, Defense Digital Service (DDS), is aggressively leading implementation of the JEDI Cloud acquisition. Phase Two will focus on migration of the initial tranche of systems and applications.

Under the CESG's guidance, the cloud adoption initiative will continue to evolve and mature. The goal is a solution that can better enable DoD's global mission, meet joint requirements for America's warfighters, and enhance the lethality and effectiveness of our fighting force.

Secretary of Defense James N. Mattis has made it clear that DoD must take all reasonable steps to prevent an adversary from overtaking our military advantage. "We must move at the speed of relevancy, adapt to today's challenges and prepare for tomorrow's threats. If we do not invest in our capabilities, America will lose the tactical advantages we have enjoyed since WWII. We must organize and innovate to win."¹ Adopting an enterprise cloud solution is one of those steps to better enable the mission of national defense.

Frequently Asked Questions

- Q1. With what companies and other non-governmental entities has the CESG met?**
The CESG has met with numerous companies and non-government entities. It will continue to interact with industry throughout the acquisition process as appropriate. The CESG is hosting an industry day on March 7, 2018; an update on the acquisition strategy will be shared at that time.
- Q2. What has CESG determined regarding the existing cloud efforts at DoD?**
The CESG is aggressively analyzing information in an effort to provide the best possible recommendations and solutions. At this time it is too early to speak to any possible conclusions.
- Q3. Under the CESG's acquisition strategy, how many contracts will be awarded for cloud services?**
It is too early to comment at this time. The CESG is still assessing relevant data in an effort to determine final acquisition strategies.
- Q4. What DOD Components or field agencies will use the cloud services solution awarded under the CESG's acquisition strategy?**

¹ Remarks as Delivered by Secretary of Defense Jim Mattis, National Harbor, Maryland, Sept. 20, 2017, at the Air Force Association 2017 Air, Space and Cyber Conference.

Consistent with the Deputy Secretary's direction in the Accelerating Enterprise Cloud Adoption memo, the CESG's mission is to devise and oversee the execution of a strategy to accelerate the adoption of cloud architectures and cloud services for DoD. The intent is for the JEDI Cloud acquisition vehicle to be accessible to all users across the Department.

Q5. Will the Phase One award replace any existing cloud solutions in DoD?

The CESG's enterprise cloud initiative and planned contracting action is intended to be additive to other ongoing cloud efforts across the Department. The CESG continues to interact with offices across the Department to understand lessons learned and best practices for accelerating cloud adoption.

Q6. The solicitation says that "a contract award is planned for fiscal year 2018." Will that be a sole-source award? If so, why? And what is the Pentagon's response to industry, which is urging for multiple awards?

No solicitation has been released to date. In October 2017, the CESG released a Request for Information (RFI). The CESG's plans to pursue full and open competition remain unchanged. Additional information will be presented at the industry day on March 7, 2018.

Q7. What is the value and timeframe of the contract?

Currently, the CESG is targeting an initial contract award in FY18. The anticipated value is still being determined as part of the analysis and review process. At this time, it is too early to reach any conclusions about the possible value of the award.

Q8. Is the Joint Enterprise Defense Infrastructure (JEDI) document, which mentions a sole source award, an authentic DoD document?

The referenced JEDI document does not mention sole source award; it mentions a single award. This is one of many draft documents used to spark discussion and debate in an effort to determine the acquisition strategy that will best meet the Department's requirements. But the bottom line is this: the CESG is still in the analysis and fact finding phase of this process to determine how many contracts will best meet DoD's needs. The contracting action will be a full and open competition. Additional information will be presented at the industry day on March 7, 2018.

Q9. Why did DOD select Eagle Harbor Solutions for this work?

On January 16, 2018, the Washington Headquarters Services (WHS) issued a sole-source award to an Alaska Native Corporation (Eagle Harbor Solutions) under the Small Business Administration's 8(a) program for support services to the CESG in accordance with FAR 19.8. Eagle Harbor Solutions is serving in a support capacity only by providing a small team of highly skilled individuals.

Q10. Will the protest of the Eagle Harbor Solutions contract award inhibit the steering group's work at all?

The CESG made significant progress before the support services contract award and will continue to make progress on this important initiative irrespective of the pending protest. The enterprise cloud acquisition will be done as a full and open competition with an industry day on March 7, 2018.

From: Sharon Woods <(b)(6)>

Sent: Wednesday, February 14, 2018 12:21 PM EST

To: DeMartino, Tony SES SD <(b)(6)> Daigle, Robert B HON (US) <(b)(6)>

CC: Mooney, Thomas F SES OSD ODCMO (US) <(b)(6)> Colley, Sara L CIV (US)

<(b)(6)> CIV OSD OGC (US) <(b)(6)> Chris Lynch

<(b)(6)> Tim Van Name <(b)(6)> Tillotson, David III SES OSD ODCMO (US)

<(b)(6)>

Subject: Industry Day Announcement ***~~FOUO~~ / Deliberative/Draft

Attachment(s): "JEDI Cloud Industry Day Announcement 2.14-final.docx"

Tony,

Tim and I just synced with Chris. Please see the attached Industry Day announcement.

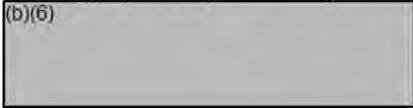
(b)(5)

A large rectangular area of the document is completely redacted with a solid grey fill. The text "(b)(5)" is visible in the top-left corner of this redacted area.

v/r,
Sharon

—
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room <(b)(6)>

<(b)(6)>

A rectangular area at the bottom of the signature block is redacted with a solid grey fill. The text "(b)(6)" is visible in the top-left corner of this redacted area.

From: Tim Van Name <(b)(6)>
Sent: Wednesday, February 14, 2018 11:38 AM EST
To: (b)(6) CIV OSD ODCMO (US) <(b)(6)> Mooney, Thomas F SES OSD ODCMO (US) <(b)(6)>
CC: Sharon Woods <(b)(6)> CIV OSD OGC (US) <(b)(6)> (b)(6) CIV WHS AD (US) <(b)(6)> CIV OSD OSD (US) <(b)(6)>
Subject: Re: Final FAQ for Posting and Industry Day Announcement
Attachment(s): "JEDI Cloud Industry Day Announcement 2.14.docx", "attachment.00000.html"

(b)(6) and Tom,

Requested edits attached.

(b)(5)

(b)(5)

From: Collins, Craig <(b)(6)>
Sent: Tuesday, February 13, 2018 11:29 AM EST
To: Sharon Woods <(b)(6)> CIV OSD OGC (US) <(b)(6)>
<(b)(6)> CIV WHS AD (US) <(b)(6)>
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Sharon,

Thanks for the response. I am more than happy to meet with Christina and Rashida regarding the CESG Cloud effort and look forward to hearing from them.

As you might be aware, Cloud is just one of thousands of Business/IT related topics we cover, so I would still be interested in meeting with you regarding other projects you are working on?

Craig

From: Sharon Woods [mailto:(b)(6)]
Sent: Tuesday, February 13, 2018 11:10 AM
To: <(b)(6)> CIV OSD OGC (US) <(b)(6)> CIV WHS AD (US)
<(b)(6)> Collins, Craig
Subject: Fwd: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Craig,

We have a large team working the CESG Cloud effort. I hate to bounce you around, but I'm adding <(b)(6)> and <(b)(6)> who can continue this dialogue.

Thanks!

--Sharon

----- Forwarded message -----

From: Collins, Craig <(b)(6)>
Date: Tue, Feb 13, 2018 at 10:52 AM
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group
To: Sharon Woods <(b)(6)>

Ms. Woods,

I wanted to follow up on my email below to again request a meeting with you?

Thanks. Craig

-----Original Message-----

From: Collins, Craig
Sent: Tuesday, January 9, 2018 2:19 PM
To: Sharon Woods <(b)(6)>
Subject: FW: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Ms. Woods,

Would you participate in the same meeting with <(b)(6)> or should we look to set up something separate?

I believe you were in the Gartner sessions sponsored by Jane Rathbun where our analyst, <(b)(6)> presented on Cloud Adoption, but I don't believe we had the chance to meet. I would welcome the opportunity.

Thanks. Craig

-----Original Message-----

From: Marcuse, Joshua J HQE OSD OSD (US) [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:06 PM
To: Collins, Craig <(b)(6)>
Cc: <(b)(6)> CIV OSD ODCMO (US) <(b)(6)> Sharon Woods <(b)(6)>
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Craig,

Im referring you to my colleague <(b)(6)>

Thanks for reaching out.

Best,
Josh

-----Original Message-----

From: Collins,Craig [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:05 PM
To: Marcuse, Joshua J HQE OSD OSD (US) (b)(6)
Subject: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Mr. Marcuse,

As follow up to my email below, I see that Mr. Jay Gibson is taking over as Chair of the CESG and that you will remain a participating member.

With that, I again wanted to reach out to what is the best way to get on your calendar to discuss our unique capabilities?

All the best,

Craig Collins
Client Director
Gartner, Inc.

(b)(6)

[Caution-www.gartner.com](http://www.gartner.com) < Caution-<http://www.gartner.com> >

From: Collins,Craig
Sent: Thursday, November 2, 2017 12:59 PM
To: (b)(6)
Subject: Your participation on the Cloud Executive Steering Group

Mr. Marcuse,

Per the SecDef Memorandum: Accelerating Enterprise Cloud Adoption, I know you are a participating member of the Cloud Executive Steering Group and was compelled to reach out.

Gartner is recognized as the global independent and objective IT Research and Advisory Firm for both Commercial and Government

Cloud Offerings and Adoption and wanted to request a meeting to learn more about your specific involvement and share with you how we are supporting others in this area.

Many of our DoD clients tell us our Research has been instrumental in enabling them to understand the Cloud Migration Benefits and Considerations as they evaluate Cloud Offerings and the best way to contractually adopt these offerings.

What is the best way to get 30 minutes on your calendar to discuss our unique capabilities?

All the best,

Craig Collins

Client Director

Gartner, Inc.

(b)(6)

[Caution-www.gartner.com](http://www.gartner.com) < Caution-<http://www.gartner.com> >

~~This e-mail message, including any attachments, is for the sole use of the person to whom it has been sent, and may contain information that is confidential or legally protected. If you are not the intended recipient or have received this message in error, you are not authorized to copy, distribute, or otherwise use this message or its attachments. Please notify the sender immediately by return e-mail and permanently delete this message and any attachments. Gartner makes no warranty that this e-mail is error or virus free.~~

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6)

From: Marcuse, Joshua J HQE OSD OSD (US) (b)(6)

Sent: Thursday, February 08, 2018 5:47 PM EST

To: Tim Van Name (b)(6)

Subject: Re: CESH Meeting - 2/9

Thanks. See you tomorrow

Sent from my iPhone

On Feb 8, 2018, at 4:48 PM, Tim Van Name (b)(6) wrote:

Hello CESH,

Please see the proposed agenda for tomorrow morning's CESH meeting.

- Non-Disclosure Agreement
- Acquisition Guidance
- Schedule Update
- Strategic Communications Update
- Industry Day March 7
- Work Groups status
 - Security
 - Phase 2 / Migrations
 - Provisioning Tool

Looking forward to meeting.

Thanks,
—Tim

From: Sharon Woods <(b)(6)>
Sent: Thursday, February 08, 2018 4:40 PM EST
To: Tim Van Name <(b)(6)>

Please see the proposed agenda for tomorrow morning's CESG meeting.

- Non-Disclosure Agreement
- Acquisition Guidance
- Schedule Update
- Strategic Communications Update
- Industry Day March 7
- Work Groups status
 - Security
 - Phase 2 / Migrations
 - Provisioning Tool

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6)

From: Tillotson, David III SES OSD ODCMO (US) <(b)(6)>
Sent: Thursday, February 08, 2018 10:07 AM EST
To: Sharon Woods <(b)(6)>
CC: Tim Van Name <(b)(6)>
Subject: RE: (U) CESG Agenda - Draft / FOUO
Attachment(s): "DoD Cloud NDA_Tillotson.pdf", "smime.p7s"

CLASSIFICATION: UNCLASSIFIED
Per request. Will get one to Jay as well. May be hard copy signed.

CLASSIFICATION: UNCLASSIFIED

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)]
Sent: Thursday, February 8, 2018 8:57 AM
To: Tillotson, David III SES OSD ODCMO (US) <(b)(6)>
Cc: Tim Van Name <(b)(6)>
Subject: Re: (U) CESG Agenda - Draft / FOUO

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

(b)(5)

v/r,
Sharon

On Thu, Feb 8, 2018 at 8:41 AM, Tillotson, David III SES OSD ODCMO (US) <(b)(6)>
Caution-mailto:(b)(6) > > wrote:

CLASSIFICATION: UNCLASSIFIED

(b)(5)

Tillotson

CLASSIFICATION: UNCLASSIFIED

-----Original Message-----

From: Sharon Woods [Caution-mailto:(b)(6) < Caution-mailto:(b)(6) >]
Sent: Thursday, February 8, 2018 8:19 AM
To: Tillotson, David III SES OSD ODCMO (US) <(b)(6) < Caution-mailto:(b)(6) > >
Cc: Tim Van Name <(b)(6) < Caution-mailto:(b)(6) > >
Subject: Re: (U) CESG Agenda - Draft

Dave,

(b)(5)

V/r,
Sharon

> On Feb 8, 2018, at 8:09 AM, Tillotson, David III SES OSD ODCMO (US) <(b)(6) < Caution-mailto:(b)(6) > > wrote:
>
> CLASSIFICATION: UNCLASSIFIED
> Sharon
>

(b)(5)

> BREAK

(b)(5)

> Dave

> CLASSIFICATION: UNCLASSIFIED

> -----Original Message-----

> From: Sharon Woods [Caution-mailto:(b)(6) < Caution-mailto:(b)(6) >]

> Sent: Tuesday, February 6, 2018 4:31 PM

> To: Tillotson, David I III SES OSD ODCMO (US) (b)(6) < Caution-mailto:(b)(6) > >

> Cc: Tim Van Name (b)(6) < Caution-mailto:(b)(6) >

> Subject: CESG Agenda - Draft / [REDACTED]

> All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

>
>
> _____
>
>
>
>
> Dave,

(b)(5)

> v/r,
> Sharon

> --
>
> Sharon Woods

> General Counsel, Defense Digital Service Pentagon, Room (b)(6)

(b)(6) < tel:(b)(6) >

> (b)(6) < Caution-mailto:(b)(6) > < Caution-Caution-mailto:(b)(6) >

Caution-mailto:(b)(6) > > (b)(6) < Caution-mailto:(b)(6) >

> < Caution-Caution-mailto:(b)(6) > < Caution-mailto:(b)(6) >

Sharon Woods

General Counsel, Defense Digital Service Pentagon, Room (b)(6)

(b)(6) < Caution-mailto:(b)(6) < Caution-mailto:(b)(6) >

Tillotson

Last Name

**Conflict of Interest and Non-Disclosure Agreement for the
Department of Defense Enterprise Cloud Initiative**

I certify that both now and in the future, I will not discuss or reveal non-public information related to the Department of Defense (DoD) enterprise cloud initiative being overseen by the Cloud Executive Steering Group (CESG) established on 13 September 2017 to any party or individual not specifically authorized to receive such information. The term "authorized" means that a signed non-disclosure agreement for the party or individual in question is on file with the Defense Digital Service (DDS) or the designated Procuring Contracting Officer (PCO). Non-public information related to the DoD enterprise cloud initiative includes, but is not limited to, information exempt from public disclosure such as pre-decisional information, business case and acquisition strategy information, the schedule of key technical and acquisition events, cost estimates and certain budgetary information, planning information related to the cloud migration strategy, and information contained in Industry submissions. Except as specifically authorized by the designated PCO, release of such information is not permitted. I recognize that a significant factor in the successful execution of this initiative and the resulting acquisition for a cloud services solution is the strict compliance with these requirements by all participants in the various activities, meetings, and discussion groups involving non-public information. I also recognize that failure to comply with these requirements may compromise the integrity of the cloud services solution acquisition.

I certify that I understand my obligations and responsibilities under applicable laws, regulations, directives and instructions and will not discuss, divulge or otherwise disclose the aforementioned information except as approved by the designated PCO or as otherwise authorized by law. I acknowledge that the unauthorized release of non-public information may result in the termination of my participation in this initiative and any related acquisitions and/or other punitive measures, including, as applicable, removal from government service or removal by my employer from the contract/task order for support services, and prosecution under the criminal law, or Uniform Code of Military Justice. In the event that I release non-public information, I agree to notify the DDS Director or the designated PCO within 24 hours, or the next working day, whichever is later. At a minimum, that notification will include the name of the entity or individual person who received the information in question and the content of the information.

I certify that I, my spouse, or minor child do not possess a financial interest in any of the companies who have expressed an interest or that market research indicates may be interested in competing as a contractor, subcontractor, joint venture partner, consultant, or team member for the cloud services solution. In the event that I become aware of a such a financial conflict of interest, I will immediately notify the DDS Director, designated PCO, and company management, as appropriate, and will not continue my participation unless authorized to do so in accordance with applicable law.

These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling.

TILLOTSON.DAV
ID.III (b)(6)

Signature

David Tillotson III

Printed Name

OSD CMO

Office or Company

703-614-8888

Telephone Number

8 Feb 2018

Date

(b)(6)

Email

From: Sharon Woods <(b)(6)>

Sent: Tuesday, February 06, 2018 4:30 PM EST

To: Tillotson, David III SES OSD ODCMO (US) <(b)(6)>

CC: Tim Van Name <(b)(6)>

Subject: CESG Agenda - Draft / ~~SECRET~~

Dave,

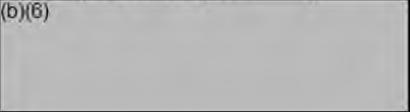
(b)(5)



v/r,
Sharon

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6)



From: (b)(6) CDR USN OSD PA (US) (b)(6)
Sent: Wednesday, January 31, 2018 10:49 AM EST
To: Sharon Woods (b)(6) CIV OSD ODCMO (US) (b)(6) Tim
Van Name: (b)(6) David Stitely (b)(6)
Subject: RE: FOLLOW UP: Industry Day Prep - Meeting Summary ***FOUO/Deliberative
Attachment(s): "DRAFT COMM Plan - Accelerating Cloud Initiative .docx", "CESG Q&As.docx", "smime.p7s"

Good morning, all.

Attached is the draft comm plan I mentioned. (b)(5)

(b)(5)

Patrick

V/R,
Patrick L. Evans, APR
Commander, U.S. Navy
Defense Press Operations
1400 Defense Pentagon, Room (b)(6)
Washington, DC 20301-1400
O: (b)(6)
BB: (b)(6)
E: (b)(6)

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)]
Sent: Monday, January 29, 2018 11:23 AM
To: (b)(6) CDR USN OSD PA (US) (b)(6) CIV (US)
(b)(6) Mooney, Thomas F SES OSD ODCMO (US) (b)(6) Tim
Van Name: (b)(6)
Subject: Industry Day Prep - Meeting Summary ***FOUO/Deliberative

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

All,

(b)(5)

(b)(5)

Please let me know if I missed anything! Thank you.

v/r,
Sharon

--

Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)

(b)(6)
(b)(6) < Caution-mailto:(b)(6) < Caution-
mailto:(b)(6) >

(b)(5)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

(b)(5)

From: Sharon Woods <(b)(6)>
Sent: Wednesday, January 24, 2018 11:56 AM EST
To: (b)(6) CIV OSD ODCMO (US) <(b)(6)>
Subject: Re: FW: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

(b)(5)

On Wed, Jan 24, 2018 at 11:14 AM, (b)(6) CIV OSD ODCMO (US) <(b)(6)> wrote:
Sharon,

Gartner already spoke with the CESG. Please let me know how I should respond to Mr. Collins who is asking to meet with me (and Josh appears to have green-lighted).

Thank you!

v/r,

(b)(6)

-----Original Message-----

From: Marcuse, Joshua J HQE OSD OSD (US)
Sent: Tuesday, January 9, 2018 2:06 PM
To: Collins, Craig <(b)(6)>
Cc: (b)(6) CIV OSD ODCMO (US) <(b)(6)> Sharon Woods <(b)(6)>
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Craig,
Im referring you to my colleague (b)(6)
Thanks for reaching out.
Best,
Josh

-----Original Message-----

From: Collins, Craig [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:05 PM
To: Marcuse, Joshua J HQE OSD OSD (US) <(b)(6)>
Subject: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Mr. Marcuse,

As follow up to my email below, I see that Mr. Jay Gibson is taking over as Chair of the CESG and that you will remain a participating member.

With that, I again wanted to reach out to what is the best way to get on your calendar to discuss our unique capabilities?

All the best,

Craig Collins
Client Director
Gartner, Inc.

(b)(6)

[Caution-www.gartner.com](http://www.gartner.com) < Caution-<http://www.gartner.com> >

From: Collins,Craig
Sent: Thursday, November 2, 2017 12:59 PM
To: (b)(6)
Subject: Your participation on the Cloud Executive Steering Group

Mr. Marcuse,

Per the SecDef Memorandum: Accelerating Enterprise Cloud Adoption, I know you are a participating member of the Cloud Executive Steering Group and was compelled to reach out.

Gartner is recognized as the global independent and objective IT Research and Advisory Firm for both Commercial and Government Cloud Offerings and Adoption and wanted to request a meeting to learn more about your specific involvement and share with you how we are supporting others in this area.

Many of our DoD clients tell us our Research has been instrumental in enabling them to understand the Cloud Migration Benefits and Considerations as they evaluate Cloud Offerings and the best way to contractually adopt these offerings.

What is the best way to get 30 minutes on your calendar to discuss our unique capabilities?

All the best,

Craig Collins
Client Director
Gartner, Inc.

(b)(6)

[Caution-www.gartner.com](http://www.gartner.com) < Caution-<http://www.gartner.com> >

This e-mail message, including any attachments, is for the sole use of the person to whom it has been sent, and may contain information that is confidential or legally protected. If you are not the intended recipient or have received this

message in error, you are not authorized to copy, distribute, or otherwise use this message or its attachments. Please notify the sender immediately by return e-mail and permanently delete this message and any attachments. Gartner makes no warranty that this e-mail is error or virus free.

--

Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6)

From: Collins, Craig <(b)(6)>
Sent: Tuesday, January 09, 2018 2:18 PM EST
To: Sharon Woods <(b)(6)>
Subject: FW: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Ms. Woods,

Would you participate in the same meeting with (b)(6) or should we look to set up something separate?

I believe you were in the Gartner sessions sponsored by Jane Rathbun where our analyst, (b)(6) presented on Cloud Adoption, but I don't believe we had the chance to meet. I would welcome the opportunity.

Thanks. Craig

-----Original Message-----

From: Marcuse, Joshua J HQE OSD OSD (US) [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:06 PM
To: Collins, Craig (b)(6)
Cc: (b)(6) CIV OSD ODCMO (US) (b)(6) Sharon Woods (b)(6)
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Craig,
Im referring you to my colleague (b)(6)
Thanks for reaching out.
Best,
Josh

-----Original Message-----

From: Collins, Craig [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:05 PM
To: Marcuse, Joshua J HQE OSD OSD (US) (b)(6)
Subject: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Mr. Marcuse,

As follow up to my email below, I see that Mr. Jay Gibson is taking over as Chair of the CESG and that you will remain a participating member.

With that, I again wanted to reach out to what is the best way to get on your calendar to discuss our unique capabilities?

All the best,

Craig Collins
Client Director
Gartner, Inc.

(b)(6)

Caution-www.gartner.com < Caution-http://www.gartner.com >

From: Collins, Craig
Sent: Thursday, November 2, 2017 12:59 PM
To: (b)(6)
Subject: Your participation on the Cloud Executive Steering Group

Mr. Marcuse,

Per the SecDef Memorandum: Accelerating Enterprise Cloud Adoption, I know you are a participating member of the Cloud Executive Steering Group and was compelled to reach out.

Gartner is recognized as the global independent and objective IT Research and Advisory Firm for both Commercial and Government Cloud Offerings and Adoption and wanted to request a meeting to learn more about your specific involvement and share with you how we are supporting others in this area.

Many of our DoD clients tell us our Research has been instrumental in enabling them to understand the Cloud Migration Benefits and Considerations as they evaluate Cloud Offerings and the best way to contractually adopt these offerings.

What is the best way to get 30 minutes on your calendar to discuss our unique capabilities?

All the best,

Craig Collins
Client Director
Gartner, Inc.

(b)(6)

Caution-www.gartner.com < Caution-<http://www.gartner.com> >

~~This e-mail message, including any attachments, is for the sole use of the person to whom it has been sent, and may contain information that is confidential or legally protected. If you are not the intended recipient or have received this message in error, you are not authorized to copy, distribute, or otherwise use this message or its attachments. Please notify the sender immediately by return e-mail and permanently delete this message and any attachments. Gartner makes no warranty that this e-mail is safe or virus free.~~

From: Collins, Craig <(b)(6)>
Sent: Tuesday, January 09, 2018 2:16 PM EST
To: (b)(6) CIV OSD ODCMO (US) <(b)(6)>
CC: Sharon Woods <(b)(6)>
Subject: FW: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

(b)(6)

What is the best way to get on your calendar?

Thanks. Craig

-----Original Message-----

From: Marcuse, Joshua J HQE OSD OSD (US) [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:06 PM
To: Collins, Craig (b)(6)
Cc: (b)(6) CIV OSD ODCMO (US) <(b)(6)> Sharon Woods (b)(6)
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Craig,
Im referring you to my colleague (b)(6)
Thanks for reaching out.
Best,
Josh

-----Original Message-----

From: Collins, Craig [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:05 PM
To: Marcuse, Joshua J HQE OSD OSD (US) (b)(6)
Subject: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Mr. Marcuse,

As follow up to my email below, I see that Mr. Jay Gibson is taking over as Chair of the CESG and that you will remain a participating member.

With that, I again wanted to reach out to what is the best way to get on your calendar to discuss our unique capabilities?

All the best,

Craig Collins
Client Director
Gartner, Inc.

(b)(6)

Caution-www.gartner.com < Caution-http://www.gartner.com >

From: Collins, Craig

Sent: Thursday, November 2, 2017 12:59 PM

To: (b)(6)

Subject: Your participation on the Cloud Executive Steering Group

Mr. Marcuse,

Per the SecDef Memorandum: Accelerating Enterprise Cloud Adoption, I know you are a participating member of the Cloud Executive Steering Group and was compelled to reach out.

Gartner is recognized as the global independent and objective IT Research and Advisory Firm for both Commercial and Government Cloud Offerings and Adoption and wanted to request a meeting to learn more about your specific involvement and share with you how we are supporting others in this area.

Many of our DoD clients tell us our Research has been instrumental in enabling them to understand the Cloud Migration Benefits and Considerations as they evaluate Cloud Offerings and the best way to contractually adopt these offerings.

What is the best way to get 30 minutes on your calendar to discuss our unique capabilities?

All the best,

Craig Collins

Client Director

Gartner, Inc.

(b)(6)

Caution-www.gartner.com < Caution-http://www.gartner.com >

This e-mail message, including any attachments, is for the sole use of the person to whom it has been sent, and may contain information that is confidential or legally protected. If you are not the intended recipient or have received this message in error, you are not authorized to copy, distribute, or otherwise use this message or its attachments. Please notify the sender immediately by return e-mail and permanently delete this message and any attachments. Gartner makes no warranty that this e-mail is safe or virus free.

From: Collins, Craig <(b)(6)>
Sent: Tuesday, January 09, 2018 2:14 PM EST
To: Marcuse, Joshua J HQE OSD OSD (US) <(b)(6)>
CC: (b)(6) CIV OSD ODCMO (US) <(b)(6)> Sharon Woods <(b)(6)>
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Mr. Marcuse,

Thank you for the quick response and for referring me to (b)(6)

Craig

-----Original Message-----

From: Marcuse, Joshua J HQE OSD OSD (US) [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:06 PM
To: Collins, Craig <(b)(6)>
Cc: (b)(6) CIV OSD ODCMO (US) <(b)(6)> Sharon Woods <(b)(6)>
Subject: RE: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

Craig,

Im referring you to my colleague (b)(6)

Thanks for reaching out.

Best,

Josh

-----Original Message-----

From: Collins, Craig [mailto:(b)(6)]
Sent: Tuesday, January 9, 2018 2:05 PM
To: Marcuse, Joshua J HQE OSD OSD (US) <(b)(6)>
Subject: [Non-DoD Source] RE: Your continued participation on the Cloud Executive Steering Group

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Mr. Marcuse,

As follow up to my email below, I see that Mr. Jay Gibson is taking over as Chair of the CESG and that you will remain a participating member.

With that, I again wanted to reach out to what is the best way to get on your calendar to discuss our unique capabilities?

All the best,

Craig Collins

Client Director

Gartner, Inc.

(b)(6)

Caution-www.gartner.com < Caution-http://www.gartner.com >

From: Collins, Craig

Sent: Thursday, November 2, 2017 12:59 PM

To: (b)(6)

Subject: Your participation on the Cloud Executive Steering Group

Mr. Marcuse,

Per the SecDef Memorandum: Accelerating Enterprise Cloud Adoption, I know you are a participating member of the Cloud Executive Steering Group and was compelled to reach out.

Gartner is recognized as the global independent and objective IT Research and Advisory Firm for both Commercial and Government Cloud Offerings and Adoption and wanted to request a meeting to learn more about your specific involvement and share with you how we are supporting others in this area.

Many of our DoD clients tell us our Research has been instrumental in enabling them to understand the Cloud Migration Benefits and Considerations as they evaluate Cloud Offerings and the best way to contractually adopt these offerings.

What is the best way to get 30 minutes on your calendar to discuss our unique capabilities?

All the best,

Craig Collins

Client Director

Gartner, Inc.

(b)(6)

Caution-www.gartner.com < Caution-http://www.gartner.com >

~~This e-mail message, including any attachments, is for the sole use of the person to whom it has been sent, and may contain information that is confidential or legally protected. If you are not the intended recipient or have received this message in error, you are not authorized to copy, distribute, or otherwise use this message or its attachments. Please notify the sender immediately by return e-mail and permanently delete this message and any attachments. Gartner makes no warranty that this e-mail is virus or virus free.~~

From: Tim Van Name <(b)(6)>
Sent: Friday, December 01, 2017 7:09 AM EST
To: Michelli, Thomas Patrick SES OSD DOD Cio <(b)(6)>
Subject: Fwd: Draft of Supporting Info Paper for CESG Principals (UNCLASSIFIED)
Attachment(s): "Microsoft SASC Paper - Background for key DOD Officials - DraftV2.docx", "attachment.00000.html"

Hi Tom,

Forwarding the attachment as requested.

V/R,
Tim

Begin forwarded message:

From: Tim Van Name <(b)(6)>
Date: November 30, 2017 at 09:59:31 EST
To: "Greenwell, Roger S Sr SES DISA RE (US)" <(b)(6)> "Zangardi, John A SES OSD DOD CIO (US)" <(b)(6)>
Cc: "Miller, Essye B SES OSD DOD CIO (US)" <(b)(6)> "Condon, Christine M (Chris) SES OSD DOD CIO (US)" <(b)(6)> "Conway, Randall G SES OSD DOD CIO (US)" <(b)(6)> "CIV OSD OGC (US)" <(b)(6)> "CIV OSD OGC (US)" <(b)(6)> "CIV OSD OGC (US)" <(b)(6)> "Norton, Nancy A RADM USN DISA DV (US)" <(b)(6)> "CIV DISA WSD (US)" <(b)(6)> "Heckman, Donald R Jr SES (US)" <(b)(6)> "CIV OSD OGC (US)" <(b)(6)>
Subject: Re: Draft of Supporting Info Paper for CESG Principals (UNCLASSIFIED)

John and Roger,

(b)(5)

V/R,
Tim

(b)(5)

(b)(5)

From: Tim Van Name <(b)(6)>

Sent: Thursday, November 30, 2017 9:59 AM EST

To: Greenwell, Roger S Sr SES DISA RE (US) <(b)(6)> Zangardi, John A SES OSD DOD CIO (US) <(b)(6)>

CC: Miller, Essye B SES OSD DOD CIO (US) <(b)(6)> Condon, Christine M (Chris) SES OSD DOD CIO (US) <(b)(6)> Conway, Randall G SES OSD DOD CIO (US)

<(b)(6)> CIV OSD OGC (US) <(b)(6)>
<(b)(6)> CIV OSD OGC (US) <(b)(6)>

<(b)(6)> Norton, Nancy A RADM USN DISA DV (US) <(b)(6)>
<(b)(6)> CIV DISA WSD (US) <(b)(6)> Heckman, Donald R Jr SES (US)

<(b)(6)> CIV OSD OGC (US)
<(b)(6)>

Subject: Re: Draft of Supporting Info Paper for CESG Principals (UNCLASSIFIED)

Attachment(s): "Microsoft SASC Paper - Background for key DOD Officials - DraftV2.docx", "ATT00002.txt"

John and Roger,

(b)(5)

V/R,
Tim

From: Greenwell, Roger S Sr SES DISA RE (US) <(b)(6)>
Sent: Thursday, November 30, 2017 12:48 AM EST
To: Zangardi, John A SES OSD DOD CIO (US) <(b)(6)> Miller, Essye B SES OSD DOD CIO (US) <(b)(6)> Condon, Christine M (Chris) SES OSD DOD CIO (US) <(b)(6)> Conway, Randall G SES OSD DOD CIO (US) <(b)(6)> CIV OSD OGC (US) <(b)(6)> CIV OSD OGC (US) <(b)(6)> Tim Van Name <(b)(6)> Norton, Nancy A RADM USN DISA DV (US) <(b)(6)> CIV DISA WSD (US) <(b)(6)> Heckman, Donald R Jr SES (US) <(b)(6)>
Subject: Draft of Supporting Info Paper for CESG Principals
Attachment(s): "Microsoft SASC Paper - Background for key DOD Officials - Draft.docx", "smime.p7s"

Good evening,

(b)(5)

Thanks,
Roger

Roger S. Greenwell
Risk Management Executive / Authorizing Official
Defense Information Systems Agency (DISA)

(b)(6)

(b)(5)

(b)(5)

From: Bergin, John M II SES OSD DOD CIO (US) (b)(6)
Sent: Monday, November 13, 2017 1:11 PM EST
To: Sharon Woods (b)(6)
CC: Daigle, Robert B HON (US) (b)(6); Tillotson, David III SES OSD ODCMO (US) (b)(6); Rathbun, Jane O SES OSD OUSD ATL (US) (b)(6); CIV OSD CAPE (US) (b)(6); Chris Lynch (b)(6); Tim Van Name (b)(6)
Subject: RE: Review of GSA Contracts for Cloud Purchasing
Attachment(s): "smime.p7s"

(b)(5)

From: Sharon Woods [mailto:(b)(6)]
Sent: Monday, November 13, 2017 9:37 AM
To: Bergin, John M II SES OSD DOD CIO (US) (b)(6)
Cc: Daigle, Robert B HON (US) (b)(6); Tillotson, David III SES OSD ODCMO (US) (b)(6); Rathbun, Jane O SES OSD OUSD ATL (US) (b)(6); CIV OSD CAPE (US) (b)(6); Chris Lynch (b)(6); Tim Van Name (b)(6)
Subject: Re: Review of GSA Contracts for Cloud Purchasing

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

(b)(5)

v/r,
Sharon, Chris, and Tim

On Mon, Nov 13, 2017 at 9:18 AM, Bergin, John M II SES OSD DOD CIO (US) (b)(6) <Caution-mailto:(b)(6)> wrote:

Sirs, (b)(5)

(b)(5)

Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6)

< Caution-mailto:(b)(6)

(b)(6)

< Caution-mailto:(b)(6)

From: Sharon Woods (b)(6)
Sent: Tuesday, November 07, 2017 9:00 AM EST
To: (b)(6)
Subject: Fwd: Cloud Focus Session - Gartner (UNCLASSIFIED)
Attachment(s): "mime-attachment.ics", "attachment.00000.html", "Cloud CESG - large.pptx", "attachment.00001.html"
Someone please go to this if possible. I can't. Dial in OK.

Begin forwarded message:

From: "Bergin, John M II SES OSD DOD CIO (US)" (b)(6)
Date: November 7, 2017 at 8:27:33 AM EST
To: "Rathbun, Jane O SES OSD OUSD ATL (US)" (b)(6)
(b)(6) Sharon Woods (b)(6) CIV OSD
OUSD ATL (US)" (b)(6)
(b)(6) CTR (US)" (b)(6)
"Gavin, Victor S SES USN (US)" (b)(6) "Fletcher, Kelly E SES USN DONCIO WASHINGTON
DC (US)" (b)(6) "Wang, Gary C SES USARMY HQDA CIO G-6 (US)"
(b)(6) "Bible, Kenneth W SES USMC C4 (US)" (b)(6) MARION,
William E (Bill) II SES USAF SAF-CIO A6 (US)" (b)(6) Deap Ubhi (b)(6)
"Marcuse, Joshua J CIV OSD OSD (US)" (b)(6) CIV OSD ODCMO
(US)" (b)(6)
Cc: "Gavin, Victor S SES USN (US)" (b)(6)
(b)(6)
Subject: Cloud Focus Session - Gartner (UNCLASSIFIED)

CLASSIFICATION: UNCLASSIFIED

CLASSIFICATION: UNCLASSIFIED

: UNCLASSIFIED

Call in on (b)(6) 15 lines.

CLASSIFICATION: UNCLASSIFIED

Tentative booking for Gartner Meeting with CESG. Further coordination pending.

CLASSIFICATION: UNCLASSIFIED

CLASSIFICATION: UNCLASSIFIED CLASSIFICATION: UNCLASSIFIED

CLASSIFICATION: UNCLASSIFIED

(b)(5)

From: McAllister, David <(b)(6)>
Sent: Tuesday, October 31, 2017 9:50 AM EDT
To: (b)(6)
CC: (b)(6)
Subject: RE: CESG Phase 2 Candidates
Attachment(s): "smime.p7s"

Chris,

(b)(5)

v/r,

(b)(6)

-----Original Message-----

From: Chris Lynch [mailto:(b)(6)]
Sent: Wednesday, October 18, 2017 10:41 PM
To: (b)(6)
Cc: (b)(6); Sharon Woods <(b)(6)>
Subject: CESG Phase 2 Candidates

(b)(5)

Looking forward to it,

Chris

--
You received this message because you are subscribed to the Google Groups "DoD Cloud" group.
To unsubscribe from this group and stop receiving emails from it, send an email to dod-cloud+unsubscribe@dds.mil.

From: Marcuse, Joshua J CIV OSD OSD (US) <(b)(6)>
Sent: Monday, October 09, 2017 7:01 PM EDT
To: Sharon Woods <(b)(6)> CTR (US)
<(b)(6)>
CC: Roper, William B HQE (US) <(b)(6)> Raj Shah <(b)(6)>
Chris Lynch <(b)(6)> Bergin, John M II SES OSD DOD CIO (US) <(b)(6)> Rathbun, Jane O
SES OSD OUSD ATL (US) <(b)(6)> CIV OSD
ODCMO (US) <(b)(6)> CIV OSD CAPE (US)
<(b)(6)> CIV OSD CAPE (US) <(b)(6)> Cardenas, Manuel
A SES OSD CAPE (US) <(b)(6)>
Subject: RE: CESG Meeting Summary - DRAFT

Daniel,
My scheduler is (b)(6)
Thanks,
Josh

Sent via the Samsung Galaxy S@ 6, an AT&T 4G LTE smartphone

----- Original message -----

From: Sharon Woods <(b)(6)>
Date: 10/9/17 12:25 PM (GMT-05:00)
To: "Daigle, Robert B HON (US)" <(b)(6)>
Cc: "Roper, William B HQE (US)" <(b)(6)> Raj Shah <(b)(6)>
Chris Lynch <(b)(6)> Bergin, John M II SES OSD DOD CIO (US)" <(b)(6)> Rathbun, Jane
O SES OSD OUSD ATL (US)" <(b)(6)> Marcuse, Joshua J CIV OSD OSD (US)"
<(b)(6)> CIV OSD ODCMO (US)"
<(b)(6)> CIV OSD CAPE (US)" <(b)(6)>
<(b)(6)> CIV OSD CAPE (US)" <(b)(6)> Cardenas, Manuel A SES OSD CAPE (US)"
<(b)(6)>
Subject: Re: CESG Meeting Summary - DRAFT

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

(b)(6) please coordinate with (b)(6) for scheduling with CAPE and the rest of the schedulers for the folks on this email to get a meeting (b)(5)

On Oct 9, 2017, at 9:30 AM, Daigle, Robert B HON (US) <(b)(6)> < Caution-mailto:(b)(6)> > wrote:

Sharon,
Thank you (b)(6)
Regards / Bob

On Oct 9, 2017, at 8:40 AM, Sharon Woods <(b)(6)> < Caution-mailto:(b)(6)> > wrote:

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Bob,

(b)(5)

Thank you,

mailto:(b)(6) > > > wrote:

Sharon,

(b)(5)

V/R

Sean

On Oct 6, 2017, at 5:58 AM, Sharon Woods <(b)(6)> < Caution-mailto:(b)(6)> < Caution-Caution-mailto:(b)(6)> < Caution-mailto:(b)(6)> < Caution-Caution-Caution-mailto:(b)(6)> < Caution-mailto:(b)(6)> < Caution-Caution-mailto:(b)(6)> < Caution-mailto:(b)(6)> > > > wrote:

Sean,

(b)(5)

v/r,

Sharon

On Thu, Oct 5, 2017 at 11:16 PM, (b)(6) < Caution-mailto:(b)(6)> < Caution-Caution-mailto:(b)(6)> < Caution-mailto:(b)(6)> < Caution-Caution-Caution-mailto:(b)(6)> < Caution-mailto:(b)(6)> < Caution-Caution-mailto:(b)(6)> < Caution-mailto:(b)(6)> > > > wrote:

Sharon and Team,

(b)(5)

V/R

Sean

(b)(6) CAPT, USN | Defense Innovation Unit Experimental | Navy and IT/Cyber Portfolio
Lead (b)(6) < Caution-mailto:(b)(6) > < Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > < Caution-Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > < Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > > | 230 R T Jones < Caution-
Caution-Caution:(b)(6) >

(b)(6)

(b)(6) | Caution-Caution-Caution-www.diux.mil < Caution-
http://www.diux.mil > < Caution-Caution-http://www.diux.mil > < Caution-Caution-Caution-
http://www.diux.mil >

On Oct 5, 2017, at 4:31 PM, Sharon Woods

(b)(6) Caution-mailto:(b)(6) > < Caution-
Caution-mailto:(b)(6) < Caution-
mailto:(b)(6) > > < Caution-Caution-Caution-
mailto:(b)(6) < Caution-
mailto:(b)(6) > > < Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > >
wrote:

All,

(b)(5)

Thank you,
Sharon

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)
(b)(6) tel:(703)%20692-4098 >
< Caution-mailto:(b)(6) > < Caution-
Caution-mailto:(b)(6) < Caution-
mailto:(b)(6) > > < Caution-Caution-Caution-
mailto:(b)(6) < Caution-
mailto:(b)(6) > > < Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > >
(b)(6) < Caution-
mailto:(b)(6) > < Caution-Caution-
mailto:(b)(6) < Caution-
mailto:(b)(6) > > < Caution-Caution-Caution-
mailto:(b)(6) < Caution-
mailto:(b)(6) > > < Caution-Caution-
mailto:(b)(6) < Caution-
mailto:(b)(6) > > >
<Chaired CESG Meeting 10-5.docx>

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)
(b)(6) tel:(703)%20692-4098 >
< Caution-mailto:(b)(6) > < Caution-Caution-

mailto:(b)(6) < Caution-mailto:(b)(6) > > < Caution-Caution-
Caution-mailto:(b)(6) < Caution-mailto:(b)(6) > < Caution-
Caution-mailto < Caution-mailto > > >
(b)(6) < Caution-
mailto:(b)(6) > < Caution-Caution-
mailto < Caution-
mailto > > < Caution-Caution-Caution-
mailto < Caution-
mailto > < Caution-Caution-
mailto < Caution-
mailto > > >

--

Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6) < Caution-mailto:(b)(6) > < Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > < Caution-Caution-Caution-
mailto: < Caution-mailto > < Caution-Caution-
mailto: < Caution-mailto > > >
(b)(6) < Caution-mailto:(b)(6) > < Caution-Caution-
mailto:(b)(6) < Caution-mailto:(b)(6) > > < Caution-
Caution-Caution-mailto:(b)(6) < Caution-
mailto:(b)(6) > < Caution-Caution-
mailto: < Caution-mailto:(b)(6) > >

From: Rathbun, Jane O SES OSD OUSD ATL (US) (b)(6)
Sent: Thursday, October 05, 2017 10:00 PM EDT
To: Sharon Woods (b)(6)
Subject: Re: CESG Meeting Summary - DRAFT
Attachment(s): "smime.p7s"

Yes will do!

Sent from my iPhone

> On Oct 5, 2017, at 9:29 PM, Sharon Woods (b)(6) wrote:

>
> Absolutely.

(b)(5)

>
>> On Oct 5, 2017, at 8:52 PM, Rathbun, Jane O SES OSD OUSD ATL (US) (b)(6) wrote:

>>
(b)(5)

>>> Jane
>>> Sent from my iPhone

>>>
>>> On Oct 5, 2017, at 7:32 PM, Sharon Woods (b)(6) wrote:

>>>> All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

>>>>
>>>>
>>>>
>>>> All,

(b)(5)

>>>>
>>>> Thank you,
>>>> Sharon

>>>>
>>>> --
>>>> Sharon Woods
>>>> General Counsel, Defense Digital Service

>>>> Pentagon, Room (b)(6)
>>>> (b)(6) <Caution-mailto:(b)(6)>
>>>> (b)(6) <Caution-mailto:(b)(6)>
>>>> <Chaired CESG Meeting 10-5.docx>

(b)(5)

(b)(5)

(b)(5)

(b)(5)

From: Marcuse, Joshua J CIV OSD OSD (US) (b)(6)
Sent: Thursday, October 05, 2017 4:34 PM EDT
To: Sharon Woods (b)(6) Roper, William B HQE (US) (b)(6) Chris Lynch (b)(6)
Bergin, John M II SES OSD DOD CIO (US) (b)(6) Raj Shah (b)(6)
CC: Rathbun, Jane O SES OSD OUSD ATL (US) (b)(6)
Subject: RE: CESH Agenda with Ms. Lord (UNCLASSIFIED)
Attachment(s): "smime.p7s"

CLASSIFICATION: UNCLASSIFIED

Roger. We're looking forward to it. See you soon.

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)]
Sent: Thursday, October 5, 2017 3:21 PM
To: Roper, William B HQE (US) (b)(6) Chris Lynch (b)(6) Bergin, John M II
SES OSD DOD CIO (US) (b)(6) Marcuse, Joshua J CIV OSD OSD (US)
(b)(6) Raj Shah (b)(6)
Cc: Rathbun, Jane O SES OSD OUSD ATL (US)
Subject: CESH Agenda with Ms. Lord

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

CESG Members,

Recognize this is last minute. The agenda for the 1700 meeting with Ms. Lord will be for each CESG member to talk for 5 - 10 minutes about your most significant concern about this effort. Also, FYSA, Bob Daigle of CAPE will be in attendance.

Thanks, everyone, and see you soon.

v/r,
Sharon

--
Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)
(b)(6) < Caution-mailto:(b)(6) < Caution-
mailto:(b)(6)
CLASSIFICATION: UNCLASSIFIED

From: Sharon Woods <(b)(6)>

Sent: Thursday, October 05, 2017 3:20 PM EDT

To: Roper, William <(b)(6)> Chris Lynch <(b)(6)> Bergin, John M II CIV OSD DOD CIO (US) <(b)(6)> Marcuse, Joshua J CIV OSD OSD (US) <(b)(6)> Raj Shah

CC: Rathbun, Jane O SES OSD OUSD ATL (US) <(b)(6)>

Subject: CESH Agenda with Ms. Lord

CESG Members,

Recognize this is last minute. The agenda for the 1700 meeting with Ms. Lord will be for each CESG member to talk for 5 - 10 minutes about your most significant concern about this effort. Also, FYSA, Bob Daigle of CAPE will be in attendance.

Thanks, everyone, and see you soon.

v/r,
Sharon

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6)

From: (b)(6)
Sent: Tuesday, October 03, 2017 5:05 PM EDT
To: DoD Cloud <dod-cloud@dds.mil>
Subject: Re: CESG Agenda Items

All,

Please note that the meeting will be ending at 1pm. I apologize for the error.

Respectfully,

(b)(6)

Deputy Chief of Staff | Defense Digital Service
Office of the Secretary of Defense
Pentagon (b)(6) Washington, DC
Work Mobile: (571)-215-7793

On Tue, Oct 3, 2017 at 4:41 PM, (b)(6) wrote:
Good afternoon,

Please review the agenda for tomorrows meeting:

12:00 - SITREP
12:15 - Request for Information
12:30 - Program Manager Candidates
12:45 - Business Case
2:00 - End

Regards,

(b)(6)

Deputy Chief of Staff | Defense Digital Service
Office of the Secretary of Defense
Pentagon (b)(6) Washington, DC
Work Mobile: [\(571\)-215-7793](tel:571-215-7793)

From: Sharon Woods <(b)(6)> on behalf of Google Calendar <calendar-notification@google.com>

Sent: Tuesday, October 03, 2017 2:23 PM EDT

To: (b)(6)

Subject: Accepted: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (b)(6)

Attachment(s): "invite.ics"

Sharon Woods has accepted this invitation.

CESG Weekly Meeting

Dial In: 703 695 4042
code: 205976

Agenda items will be sent via email by mid-day tomorrow.

When

Wed Oct 4, 2017 12pm - 1pm Eastern Time

Where

(b)(6) Yoda (HQ) L

Subject: Updated invitation: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (b)(6)

Location: (b)(6) Yoda (HQ)

Start: Wednesday, October 04, 2017 12:00 PM EDT

End: Wednesday, October 04, 2017 1:00 PM EDT

Show Time As: Busy

Recurrence: None

Meeting Status: Not yet responded

This event has been changed.

Subject: Updated invitation: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm

(b)(6)

Location: (b)(6) Yoda (HQ)

Start: Wednesday, October 04, 2017 12:00 PM EDT

End: Wednesday, October 04, 2017 1:00 PM EDT

Show Time As: Busy

Recurrence: None

Meeting Status: Not yet responded

This event has been changed.

Subject: Updated invitation: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (b)(6)

Location: (b)(6) Yoda (HQ)

Start: Wednesday, October 04, 2017 12:00 PM EDT

End: Wednesday, October 04, 2017 1:00 PM EDT

Show Time As: Busy

Recurrence: None

Meeting Status: Not yet responded

This event has been changed.

Subject: Invitation: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (EDT) (b)(6)

Location: (b)(6) Yoda (HQ)

Start: Wednesday, October 04, 2017 12:00 PM EDT

End: Wednesday, October 04, 2017 1:00 PM EDT

Show Time As: Busy

Recurrence: None

Meeting Status: Not yet responded

From: Tim Van Name (b)(6) on behalf of Google Calendar <calendar-notification@google.com>
Sent: Monday, October 02, 2017 1:02 PM EDT
To: (b)(6)
Subject: Accepted: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (b)(6)
Attachment(s): "invite.ics"

Tim Van Name has accepted this invitation.
CESG Weekly Meeting

Bridge information TBD

Agenda items will be sent via email by mid-day tomorrow.

When
Wed Oct 4, 2017 12pm - 1pm Eastern Time

Where
(b)(6) Yoda (HQ) (.)

Ã

Subject: Invitation: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (b)(6)
Location: (b)(6) Yoda (HQ)

Start: Wednesday, October 04, 2017 12:00 PM EDT

End: Wednesday, October 04, 2017 1:00 PM EDT

Show Time As: Busy

Recurrence: None

Meeting Status: Not yet responded

Subject: Invitation: CESG Weekly Meeting @ Wed Oct 4, 2017 12pm - 1pm (b)(6)

Location: (b)(6) Yoda (HQ)

Start: Wednesday, October 04, 2017 12:00 PM EDT

End: Wednesday, October 04, 2017 1:00 PM EDT

Show Time As: Busy

Recurrence: None

Meeting Status: Not yet responded

From: (b)(6)
Sent: Thursday, September 28, 2017 8:56 AM EDT
To: DoD Cloud <dod-cloud@dds.mil>
Subject: 9/28 CESG Agenda
Attachment(s): "CESG Agenda .docx"

Good morning,

The attached document is a basic agenda for today's meeting. Please review and let me know if you have any questions concerning today's meeting.

Regards,

(b)(6)
Deputy Chief of Staff | Defense Digital Service
Office of the Secretary of Defense
Pentagon (b)(6) | Washington, DC
Work Mobile: (571)-215-7793

Cloud Executive Steering Group (CESG) Meeting Agenda

1:00-1:15pm

Business case inputs and cost info (John B.) - 15 mins

1:15-1:30pm

Program governance structure (Jane R.) - 15 mins

1:30-1:40pm

Problem statement update (Sharon W.) - 10 mins

1:40-1:50pm

RFI (Sharon W.) - 10 mins

1:50-2:00pm

Establish action items and next steps (Deap U. and Sharon W.) - 10 mins

2:00

END

From: Marcuse, Joshua J CIV OSD OSD (US) (b)(6)
Sent: Monday, September 25, 2017 2:15 PM EDT
To: Sharon Woods (b)(6)
CC: (b)(6) Deep Ubhi (b)(6)
Subject: Re: Invitation: CESG Weekly Meeting @ Thu Sep 28, 2017 1pm - 2pm (EDT) (b)(6) (UNCLASSIFIED)

Excellent, thanks
Happy to help w/ that too

Sent from my BlackBerry 10 smartphone.

From: Sharon Woods
Sent: Monday, September 25, 2017 12:22 PM
To: Marcuse, Joshua J CIV OSD OSD (US)
Cc: (b)(6) Deep Ubhi
Subject: Invitation: CESG Weekly Meeting @ Thu Sep 28, 2017 1pm - 2pm (EDT) (b)(6) (UNCLASSIFIED)

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Josh;

(b)(5)

w/r,
Sharon

On Mon, Sep 25, 2017 at 12:10 PM, Marcuse, Joshua J CIV OSD OSD (US) (b)(6) <Caution-mailto:(b)(6)> wrote:

CLASSIFICATION: UNCLASSIFIED

Dan,

(b)(5)

Thanks,

Josh

-----Original Appointment-----

From: (b)(6) <Caution-mailto:(b)(6)> (Caution-mailto:(b)(6)) <Caution-mailto:(b)(6)>
Sent: Monday, September 25, 2017 11:13 AM
To: Yoda (HQ); DoD Cloud
Subject: Invitation: CESG Weekly Meeting @ Thu Sep 28, 2017 1pm - 2pm (EDT) (b)(6) <Caution-mailto:(b)(6)>
When: Thursday, September 28, 2017 1:00 PM-2:00 PM (UTC-05:00) Eastern Time (US & Canada)
Where: (b)(6) Yoda (HQ)

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

more details < Caution-Caution (b)(6) >
(b)(6)

CESG Weekly Meeting

When

Thu Sep 28, 2017 1pm - 2pm Eastern Time

Where

(b)(6) Yoda (HQ) <map < Caution-Caution https://maps.google.com/maps?> (b)(6) Yoda=1%28HQ%29%28HQ%29 < Caution https://maps.google.com/maps?> (b)(6) Yoda=1%28HQ%29%28HQ%29 > >

Files

Caution-Caution (b)(6)
(b)(6)

Calendar

(b)(6) < Caution-mailto:(b)(6)>

Who

(b)(6) < Caution-mailto:(b)(6)>

(b)(6) < Caution-mailto:(b)(6)>

(b)(6) < Caution-mailto:(b)(6)>

(b)(6) < Caution-mailto:(b)(6)>

(b)(6) Caution-mail (b)(6)

DoD Cloud

(b)(6) Caution-mail (b)(6)

(b)(6) < Caution-mailto:(b)(6)

(b)(6) < Caution-mailto:(b)(6)

Bridge info TBD

Yes < Caution-Caution (b)(6)
(b)(6)
> - Maybe < Caution-Caution (b)(6)
(b)(6)
> - No < Caution-Caution (b)(6)
(b)(6)
> more options < Caution-Caution (b)(6)

You are receiving this courtesy email at the account (b)(6) < Caution-mailto:(b)(6) because you're an attendee of this event.
For help troubleshooting Outlook updates for this event, alternatively you can sign up for a Google account at (b)(6) < Caution-mailto:(b)(6) and control your notification settings for your entire calendar.
Forwarding this invitation could allow any recipient to modify your RSVP response. Learn More < Caution-Caution (b)(6) >
<< File: invite.ics >>

CLASSIFICATION: UNCLASSIFIED

Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6) < Caution-mailto:(b)(6)
(b)(6) < Caution-mailto:(b)(6)

From: Marcuse, Joshua J CIV OSD OSD (US) <(b)(6)>
Sent: Wednesday, September 06, 2017 9:37 AM EDT
To: Sharon Woods <(b)(6)>
Subject: Re: [Non-DoD Source] DoD Migration Market Research

Fair. Will do. Glad I asked.

Sent from my BlackBerry 10 smartphone.

From: Sharon Woods
Sent: Wednesday, September 6, 2017 10:36 PM
To: Marcuse, Joshua J CIV OSD OSD (US)
Subject: Re: Fw: [Non-DoD Source] DoD Migration Market Research

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

(b)(5)

On Wed, Sep 6, 2017 at 9:29 AM, Marcuse, Joshua J CIV OSD OSD (US) <(b)(6)> <Caution-mailto:(b)(6)> > wrote:

Sharon,

(b)(5)

Thanks,
Josh

Sent from my BlackBerry 10 smartphone.

From: Chronis, Jennifer <(b)(6)> <Caution-mailto:(b)(6)>
Sent: Wednesday, September 6, 2017 7:07 AM
To: Marcuse, Joshua J CIV OSD OSD (US)
Subject: [Non-DoD Source] DoD Migration Market Research

All active links contained in this email were disabled. Please verify the identity of the sender, and confirm the authenticity of all links contained within the message prior to copying and pasting the address to a Web browser.

Josh,

It was great to talk to you on Friday. The attached document summarizes what we discussed in terms of options and potential cost estimates for a notional DoD move to the cloud. Please let me know if you have any questions or would like to discuss further with me and the team.

Thanks
Jennifer

Jennifer Chronis
General Manager, DoD
Amazon Web Services

(b)(6) < Caution-mailto:(b)(6) > < Caution-Caution-mailto:(b)(6) < Caution-mailto:(b)(6) > >

(b)(6) < tel:(b)(6) >



< Caution-Caution-http://aws.amazon.com/ < Caution-http://aws.amazon.com/ > >

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6) < Caution-mailto:(b)(6) >
(b)(6) < Caution-mailto:(b)(6) >

From: (b)(6) (contr-sco) (b)(6)
Sent: Tuesday, September 05, 2017 3:55 PM EDT
To: Sharon Woods (b)(6)
Subject: RE: SECDEF Cloud Memo

I accepted it. r (b)(6)

(b)(6)
Executive Assistant to the
Director, Strategic Capabilities Office (SCO)
675 N. Randolph Street
Arlington, VA 22203
Ofc: (b)(6)
Cell: (b)(6)

(b)(6)

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)]
Sent: Tuesday, September 5, 2017 3:45 PM
To: (b)(6) (contr-sco) (b)(6)
Subject: Re: SECDEF Cloud Memo

Great! I just sent the invitation. Thank you.

On Tue, Sep 5, 2017 at 3:40 PM, (b)(6) (contr-sco) (b)(6) <mailto:(b)(6)> > wrote:

Ms. Woods,

My apologies on the lateness of this reply. Dr. Roper will be in the PNT Fri, 8 Sept and free 1030-1100. Does this work? If so, pls send him a calendar invite and I'll accept it. r (b)(6)

(b)(6)
Executive Assistant to the
Director, Strategic Capabilities Office (SCO)
675 N. Randolph Street
Arlington, VA 22203
Ofc: (b)(6)
Cell: (b)(6)

(b)(6)

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)] <mailto:(b)(6)>
Sent: Tuesday, September 5, 2017 10:43 AM
To: Roper, William (b)(6) <mailto:(b)(6)>
Cc: (b)(6) (contr-sco) (b)(6) <mailto:(b)(6)>
Subject: Re: SECDEF Cloud Memo

Absolutely! I ferreted out (b)(6) contact info already, so he should have already received an email from DDS's scheduler (b)(6) about next week.

Separately, I wanted to get on your calendar this week to run a few ideas by you.

BREAK (b)(6)

Can I get 30 minutes tomorrow from 1000 to 1500 or Friday anytime? A phone call is great unless Will will be in the Pentagon in which case I can host him.

Thanks!

v/r,
Sharon

On Tue, Sep 5, 2017 at 10:39 AM, Roper, William (b)(6) <mailto:(b)(6)> > wrote:

Thanks, Sharon. Really appreciate your momentum on this. I've cc'd (b)(6) to schedule the meeting.

Thanks, Will

-----Original Message-----

From: Sharon Woods [mailto:(b)(6)] <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)>]
Sent: Tuesday, September 5, 2017 8:39 AM
To: Roper, William (b)(6) <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> >
Cc: Chris Lynch (b)(6) <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> >; Deap Ubhi <(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> >; (b)(6) <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> >; (b)(6) <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> >; Raj Shah <(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> >
Subject: Re: SECDEF Cloud Memo

All,

(b)(5)

Also, I am going to try and coordinate a first meeting with CESG next week. Please send me your scheduler's information so I can get that going.

Thanks,
Sharon

On Fri, Sep 1, 2017 at 3:00 PM, Sharon Woods <(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > wrote:

Just got Joshua's comments. About to send updated version to Sally.

v/r,
Sharon

On Fri, Sep 1, 2017 at 10:23 AM, Sharon Woods <(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > wrote:

All,

(b)(5)

(b)(5) Thanks!

v/r,
Sharon

On Thu, Aug 31, 2017 at 2:36 PM, Sharon Woods
<(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>

<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> > >
wrote:

language to the Google Doc so everyone can see it there too.

Thanks, Will. I added your new

v/r,
Sharon

On Thu, Aug 31, 2017 at 1:49 PM,
Roper, William <(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > wrote:

Concise and well-written. I have only one suggested edit (enclosed in track changes).

Thanks, Sharon.

Cheers, Will

-----Original

Message-----

[mailto:(b)(6) <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> >
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> >]
From: Sharon Woods
Sent: Thursday,

August 31, 2017 10:47 AM

To: Roper, William

<(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > >; Chris Lynch <(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > >; Deep Ubhi <(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > >; <(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > >;
<(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> >
<mailto:(b)(6)> <mailto:(b)(6)> > > >; Raj Shah
<(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> > > >

Subject: SECDEF

Cloud Memo

All,

Please see attached draft SECDEF Cloud Memo for your review. The same language is also in the previously shared Google Doc. Standing by for your thoughts and comments, whether by email, MS Word, or Google Doc.

Looking forward to

seeing this move out!

v/r,
Sharon

--

Sharon Woods
General Counsel,

Defense Digital Service Pentagon, Room (b)(6)

<tel:(b)(6)> <tel:(b)(6)> <tel:(b)(6)> > <tel:(b)(6)> <tel:(b)(6)>
<tel:(b)(6)> <tel:(b)(6)> > >
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> > <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> > > > <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > > >
<(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>

> > <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> >
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > >

--
Sharon Woods
General Counsel, Defense Digital

Service

Pentagon, Room (b)(6)
(b)(6) <tel:(b)(6)>

<tel:(b)(6)> <tel:(b)(6)> <tel:(703)%20692-4098>
(b)(6)
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> > <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> > >
(b)(6)
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)>

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6) <tel:(703)%20692-4098>
(b)(6) <tel:(b)(6)> <tel:(b)(6)>
(b)(6) <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> > <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> >
(b)(6)
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> >

--
Sharon Woods
General Counsel, Defense Digital Service
Pentagon, Room (b)(6)

(b)(6) > <tel:(703)%20692-4098>
(b)(6) <tel:(b)(6)> <tel:(b)(6)> <tel:(b)(6)>

(b)(6) <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> >
(b)(6) <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)> >
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>

--
Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)

(b)(6) tel:(b)(6)
<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > >
(b)(6) <mailto:(b)(6)>
<mailto:(b)(6)> <mailto:(b)(6)>

<mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)> > >

--

Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)
(b)(6)
(b)(6) <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
(b)(6) <mailto:(b)(6)> <mailto:(b)(6)> <mailto:(b)(6)>
<mailto:(b)(6)>

--

Sharon Woods
General Counsel, Defense Digital Service Pentagon, Room (b)(6)
(b)(6)
(b)(6) <mailto:(b)(6)>
(b)(6) <mailto:(b)(6)>