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**OFFER** (Must be fully completed by offerer)

**NOTE:** Item 12 does not apply if the solicitation includes the provisions at 22.214-16, Minimum Bid Agreement Period.

12. In accordance with the above, the undersigned agree, if the offer is accepted within 30 calendar days of the date of offer, to furnish any and all terms and conditions which freeze are attached to the offer at the time specified in the schedule.

13. **DISCOUNT FOR EARLY PAYMENT**

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17. **AWARD** (To be completed by Government)

18. **AUTHORIZED FOR LOCAL REPRODUCTION**

**STANDARD FORM 13** (rev. 9-97)

Prescribed by USA - FAA (Rev 4-99) (32144)
THIS REQUIREMENT IS GOING OUT AS A TWO-STEP SEALED BID. ATTACHED IS A STATEMENT OF OBJECTIVES WHICH REFLECTS THE REQUIREMENTS AND INSTRUCTIONS FOR SUBMITTING YOUR BID.

THE FIRST STEP INVOLVES SUBMISSION OF YOUR TECHNICAL PROPOSAL ONLY - NO PRICING SHOULD ACCOMPANY THIS PART OF YOUR PACKAGE. TECHNICAL PROPOSAL SHALL NOT EXCEED A TOTAL OF 20 PAGES - EVALUATION COMMITTEE WILL NOT READ ANYTHING AFTER 20 PAGES. ALSO TO BE SUBMITTED WITH THE TECHNICAL PROPOSAL ARE RESUMES FOR THE TOP THREE KEY PERSONNEL, NOT TO EXCEED 3 PAGES EACH, AND AS PART OF THE SUBMISSION 2 PAGES LISTING 5 CONTRACTS FOR SIMILAR SERVICES WITH DESCRIPTION OF CONTRACT (SEE THE 3RD PARAGRAPH OF THE STATEMENT OF OBJECTIVE.)

THE SECOND STEP IN THE PROCESS IS THE BID PRICE. ONLY THOSE CONTRACTORS WITH ACCEPTABLE TECHNICAL PROPOSALS WILL BE NOTIFIED AND ALLOWED TO SUBMIT A COST PROPOSAL.

WHILE THE IMMEDIATE REQUIREMENT IS PROPOSED FOR A 5-MONTH PERIOD, IT IS ANTICIPATED A FOLLOW-ON REQUIREMENT WILL BE Executed. SPECIFIC DETAILS WILL BE DETERMINED DURING THIS CONTRACT PERIOD.

SUBMISSIONS CAN BE MADE ELECTRONICALLY TO:

CONTINUATION SHEET

ITEM NO. SUPPLIES/SERVICES QUANTITY UNIT UNIT PRICE AMOUNT

-OPTIONAL FORM 33B V-201

Prepared by USA FOR 1685 1563 53 110
STATEMENT OF OBJECTIVES

The Iraqi Ministry of Oil seeks to contract for a security infrastructure to protect the petrochemical industry throughout Iraq. The concept is for a contractor to initially provide the preponderance of the security architecture and then slowly transfer that responsibility to Iraqi control over a two year time frame. The end state is a well trained guard force and mature security infrastructure capable of protecting the multibillion dollar oil infrastructure.

The Ministry of Oil seeks to have the contractor(s) provide technical proposal that will include the contractor's concept to execute the security infrastructure required. Contractor's capabilities, experience and past performance should be identified in the technical proposal. As a minimum, the technical proposal must identify based upon their knowledge how they plan to hire, vet, train, equip and operate a guard force from the Iraqi populace. This security force needs to be of sufficient size and have the skill set to meet the infrastructure requirements. The training received must include the use of force, identification examination, verbal de-escalation skills, defensive tactics, threat reduction, weapons skills, first aid skills, and explosive device detection and evacuation procedures. Contractor should address a continuous education system to professionally develop individuals identified in leadership positions, entry level and managerial positions. Contractor will identify the standards they will use in establishing and determining the graduates will be technically and tactically proficient and be prepared to assume positions in the oil asset protection force. As a minimum, graduates must be capable of being licensed IAW guidance from the Ministry of the Interior. Contractor will be required to establish a database and produce ID cards for all the personnel graduating from the contractor's training program. The technical proposal must propose the security infrastructure required to provide the command and control for the security force and needs to include personnel to assist the Ministry of Oil in standing up the security infrastructure.

The lead contractor person would be responsible for all security matters and act as lead security advisor to the Ministry of Oil. This person would be equivalent to an Executive Vice President of a medium-sized American Corporation. Contractor should identify their key personnel's knowledge and experience in the oil security industry who will be establishing the security plan for the oil infrastructure. Contractor will submit a list of five (5) contracts of the same or similar type to demonstrate previous experiences. The list should indicate the scope of the contracts. Contractor will also submit as part of the proposal, resumes of the top three personnel who will be involved in the project. To evaluate past performance, the contractor will submit a list of five previous contracts they had completed. The list will include the contract number, a point of contact, a good telephone number, and email address.

Contractor must identify their timeline to accomplish an assessment of approximately 140 key sites and security site plans developed based on the assessments.

Contractor should address in technical proposal how they expect to accomplish logistics to include such items as vehicles, weapons, ammunition, communications, uniforms, life support and barrier materials.
Contractor should address any proposed reporting procedures (i.e., siteyps, incidents, etc) in the technical proposal.
Contractors with acceptable technical proposals will be asked to submit cost proposals.
Global Risk Strategies
MMI Buildings/PSD Training
Terms and Conditions

1. Submission of Offers. The contractor will submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in the solicitation. Offers may be submitted on letterhead stationery or as otherwise specified in the solicitation. At a minimum, offers must show:
   a. The solicitation number.
   b. The time specified in the solicitation for receipt of offers.
   c. The name, address, and telephone number of the offeror.
   d. A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary.
   e. Terms of any express warranty.
   f. Price and any discount terms.
   g. Payment address (if different from mailing address)
   h. Acknowledgment of solicitation amendments (if any)
   i. Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers, and other relevant information)
   j. A statement specifying the extent of agreement with all terms, conditions, and provisions included in the solicitation. Offers that fail to furnish required representations or information, or reject the terms and conditions of the solicitation may be excluded from consideration.

2. Period for Acceptance of Offers. The offeror agrees to hold the prices in its offer firm for 30 calendar days from the date specified for receipt of offers, unless another time period is specified in an addendum to the solicitation.

3. Product Samples. When required by the solicitation, product samples shall be submitted at or prior to the time specified for receipt of offers. Unless otherwise specified in this solicitation, these samples shall be submitted at no expense, and return at the sender's request and expense, unless they are destroyed by preaward testing.

4. Multiple Offers. Offerors are encouraged to submit multiple offers presenting alternative terms and conditions or items for satisfying the requirements of this solicitation. Each offer submitted will be evaluated separately.

5. Late Submissions, Modifications, Revisions, and Withdrawals of Offers.

   a. Offers are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach the Contracting Officer designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 1630 hours, local time, for the designated contracting office on the date that offers or revisions are due.
b. Any offer, modification, revision, or withdrawal of an offer received at the contracting office designated in the solicitation after the exact time specified for receipt of offers is “late” and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition, and
   1) if it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the contracting office not later than 1700 hours one working day prior to the date specified for receipt of offers, or
   2) there is acceptable evidence to establish it was received at the location designated for the receipt of offers and was under government control prior to the time set for receipt of offers, or
   3) if the solicitation was a request for proposals, it was the only proposal received.

c. However, a late modification of an otherwise successful offer that makes the offer's terms more favorable to the contracting organization issuing the solicitation will be considered at any time it is received and may be accepted.

d. Acceptable evidence to establish the time of receipt at the contracting office includes the time/date stamp of that installation on the offer wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of contracting office personnel.

e. If an emergency or unanticipated event interrupts normal processes so that offers cannot be received at the contracting office designated for receipt of offers by the exact time specified in the solicitation, and urgent requirements preclude amendment of the solicitation or other notice of the extension of the closing date, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal processes resume.

f. Offers may be withdrawn by written notice received at any time before the exact time set for receipt of offers. Oral offers in response to oral solicitations may be withdrawn orally. If the solicitation authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for receipt of offers, subject to the conditions specified in the solicitation concerning facsimile offers. An offer may be withdrawn in person by the offeror or its authorized representative if, before the exact time set for receipt of offers, the identity of the person requesting withdrawal is established and the person signs a receipt for the offer.

6. Contract Award. The Contracting Officer intends to evaluate offers and award a contract without discussions with offerors. Therefore, the offeror's initial offer should contain the offeror's best terms from a price and technical standpoint. However, the Contracting Officer reserves the right to conduct discussions if later determined by the Contracting Officer to be necessary. The Contracting Officer may reject any or all offers if such action is in the public interest, accept other than the lowest-priced offer, and waive informalities and minor irregularities in offers received.

7. Multiple Awards. The Contracting Officer may accept any item or group of items of an offer, unless the offeror qualifies the offer by specific limitations. Unless otherwise provided in the schedule, offers may not be submitted for quantities less than those specified. The Contracting Officer reserves the right to make an award on any item for a quantity less than the quantity offered, at the unit prices offered, unless the offeror specifies otherwise in the offer.
8. **Evaluation.** The Contracting Officer will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the contracting activity, price and other factors considered. The following factors shall be used to evaluate offers.

(Contracting Officer lists factors here, in order of importance)

9. **Options.** The Contracting Officer will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Contracting Officer may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of options shall not obligate the Contracting Officer to exercise the option(s).

10. **Notice of Award.** A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance of the offer, shall result in a binding contract without further action by either party. Before the offer's scheduled expiration time, the Contracting Officer may accept an offer (or part of an offer) whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

11. **Protests.** A contractor wishing to object to the terms of a solicitation, the termination of a solicitation, the award of a contract, or the termination of the award of a contract, shall present the matter to the Contracting Officer for an initial decision. The contractor shall state to the Contracting Officer the basis for the protest. If the contractor does not agree with the Contracting Officer's initial decision, the Contractor may appeal the initial decision to the Head of Contracting Activity, CPA, for resolution. The decision of the Head of Contracting Activity, CPA, shall be the final decision in the matter.

12. **Evaluation of Foreign Currency Offers.** If the Contracting Officer receives offers in more than one currency, the Contracting Officer will evaluate offers by converting the foreign currency to United States currency using rate in effect on the date specified for receipt of offers, if award is based on initial offers, or, if award is based on revised offers, on the date specified for receipt of proposal revisions.

13. **Inspection/Acceptance.** The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Contracting Officer reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Contracting Officer may require repair or replacement of nonconforming supplies or reperformance of nonconforming services at no increase in contract price. The Contracting Officer must exercise the post-acceptance rights:

a. **Within a reasonable time after the defect was discovered or should have been discovered,** and

b. **Before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.**
14. **Assignment.** The Contractor shall not assign, transfer, or make any other disposition of this Contract, or any part thereof, without the prior written consent of the Contracting Officer.

15. **Changes.** Changes in the terms and conditions of this contract may be made only by written agreement of the parties.

16. **Disputes.** This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. Sections 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal, or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the United States Federal Acquisition Regulation Clause 52.233-1, Disputes, which is incorporated herein by reference. The contractor shall proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.

17. **Excusable Delays.** The Contractor shall be liable for default unless nonperformance is caused by an occurrence beyond the reasonable control of the Contractor and without its fault or negligence such as, acts of God or the public enemy, acts of the Governmental activity in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. The Contractor shall notify the Contracting Officer in writing as soon as it is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence.

18. **Invoice.** The Contractor shall submit an original invoice and three copies (or electronic invoice if authorized) to the address designated in the contract to receive invoices. The invoice must include:
   a. Name and address of the Contractor.
   b. Invoice date and number.
   c. Contract number, contract line item number, and, if applicable, the order number.
   d. Description, quantity, unit measure, unit price, and extended price of the items delivered.
   e. Shipping number and date of shipment, including the bill of lading number and weight of shipment if shipped on a bill of lading.
   f. Terms of any discount for prompt payment offered.
   g. Name, title, and phone number of person to notify in event of defective notice.

19. **Patent Indemnity.** The Contractor shall indemnify the Government agency involved in this contract and its officers, employees, and agents against liability, including costs, for actual or alleged direct or indirect contributory infringement of, or inducement to infringe, any patent, trademark, or copyright, arising out of the performance of this contract, provided the Contractor is reasonably notified of such claims and proceedings.

20. **Payment.** Payment shall be made for items accepted by the Contracting Officer that have been delivered to the delivery destinations set forth in this contract. In connection with any discount offered for early payment, time shall be computed from the date of the invoice. For the purpose of computing the discount earned, payment shall be considered to have been made on
the date which appears on the payment check or the specified payment date if an electronics fund transfer payment is made.

21. **Risk of Loss.** Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract shall remain with the Contractor until, and shall pay to the Contracting Officer upon:
   a. Delivery of the supplies to a carrier, if transportation is f.o.b. origin.
   b. Delivery of the supplies to the Contracting Officer or a representative at a destination specified in the contract, if transportation is f.o.b. destination.

22. **Taxes.** The contract price includes all applicable taxes and duties.

23. **Termination for Convenience.** The Contracting Officer reserves the right to terminate this contract, or any part hereof, for the sole convenience of the Government activity. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this contract, the Contractor shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the Contractor can demonstrate to the satisfaction of the Contracting Officer using its standard record keeping system, have resulted from the termination. The Contracting Officer, upon reasonable advanced notice, may inspect the financial records relating to this contract including the amounts paid to subcontractors and the locations where any portion of the Contractor's performance occurs. The Contracting Officer may review the Contractor's financial statements upon request.

24. **Termination for Cause.** The Contracting Officer may terminate this contract, or any part hereof, for cause in the event of any default by the Contractor, or if the Contractor fails to comply with any contract terms and conditions, or fails to provide the Contracting Officer, upon request, with adequate assurances of future performance. In the event of termination for cause, the Government agency shall not be liable to the Contractor for any amount of supplies or services not accepted, and the Contractor shall be liable for any and all rights and remedies provided by law. If it is determined that the Contracting Officer improperly terminated this contract for cause, such termination shall be deemed a termination for convenience.

25. **Title.** Unless specified elsewhere in this contract, title to items furnished under this contract shall pass to the Government agency upon acceptance, regardless of when or where the Government agency takes physical possession.

26. **Warranty.** The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

27. **Immunities.** Except as provided in this contract, the Government of Iraq or its agents, including the CPA or other governmental agencies, have not waived any of their privileges or immunities.
28. Legal Status. The Contractor is an independent contractor. The Contractor's employees will not be considered government employees for any purpose. The Contractor is solely responsible for compensation agreements with employees.

29. Contractor's Responsibility for Employees. The Contractor is responsible for the professional and technical competence of its employees and will select reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct. The Contracting Officer may require that the Contractor remove from the job employees who endanger persons or property, or whose continued employment under this contract is inconsistent with the interest of military security.

30. Subcontracting. Except as authorized in this contract, the Contractor may not subcontract any portion of the performance of this Contract to another without the prior written consent of the Contracting Officer. The terms of any subcontract will be subject to and conform with the provisions of this Contract.

31. Indemnification. The Contractor shall defend, indemnify, and hold harmless all government entities involved in this contract, together with the entities' officers, agents, and employees from and against all suits, claims, or liabilities of any kind arising out of acts or omissions of the Contractor, its employees, or the Contractor's subcontractors.

32. Insurance. The Contractor represents and warrants that it shall maintain appropriate insurance including general commercial liability and workers compensation coverage in an adequate amount to cover third parties claims arising from or in connection with this Contract. Upon request, the Contractor will provide satisfactory evidence of the insurance required under this article.

33. Use of Names and Symbols. Except as required by this Contract, the Contractor will not advertise or otherwise make public the fact that it is a contractor to the governmental entity in this Contract, nor will the Contractor use the name or emblem of the governmental entity for commercial purposes.

34. Limitation of Liability. Except as otherwise provided by an express warranty, the Contractor will not be liable to the governmental entity for consequential damages resulting from any defect or deficiencies in accepted items.

35. Inconsistency between English Version and Translation of Contract. In the event of inconsistency between any terms of this contract and any transaction into another language, the English language meaning shall control.

36. Correspondence in English. The Contractor shall ensure that all contract correspondence that is addressed to the governmental entity awarding this contract is submitted in English or with an English translation.

37. Conflicts of Interest. The Contractor warrants that no governmental official has received or will be offered by the Contractor any direct or indirect benefit in connection with or
arising from the award of this contract. The Contractor agrees that any breach of this provision is a breach of an essential term of this Contract.

38. Order of Precedence (except for Construction Contracts). Any inconsistencies in this solicitation or contract shall be resolved by giving precedence in the following order:
   a. The schedule of supplies/services.
   b. The Assignments, Disputes, Payments, Invoice, Other Compliances clauses of this contract.
   c. Addenda to this solicitation or contract, including any license agreements for computer software.
   d. Solicitation provisions (if this is a solicitation)
   e. The other standard clauses in this contract.
   f. Other documents, exhibits, and attachments.
   g. The specification (the narrative description of the work)

39. Other Compliances. The Contractor shall comply with all applicable laws, rules, and regulations applicable to its performance under this contract.

40. Source of Funds. The obligation under this contract is made with CPA Funds, as defined in CPA Memorandum Number __________, dated __________. No funds, appropriated or other, of any Coalition country are or will be obligated under this contract.