

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, AND 30

1. REQUISITION NUMBER
BR700024

PAGE 1 OF 8

2. CONTRACT NO. HQ0034-07-C-0002
 3. AWARD/EFFECTIVE DATE 14-May-2007
 4. ORDER NUMBER
 5. SOLICITATION NUMBER HQ0034-07-R-0002
 6. SOLICITATION ISSUE DATE 17-Apr-2007

7. FOR SOLICITATION INFORMATION CALL
 a. NAME DEBRA HILL
 b. TELEPHONE NUMBER (No Collect Calls) 703-693-8969
 8. OFFER DUE DATE/LOCAL TIME 12:00 PM 02 May 2007

9. ISSUED BY CODE HQ0034
 WHS. ACQUISITION AND PROCUREMENT OFFICE
 1155 DEFENSE PENTAGON
 ROSSLYN PLAZA NORTH SUITE 12063
 WASHINGTON DC 20301-1155
 TEL:
 FAX:

10. THIS ACQUISITION IS
 UNRESTRICTED
 SET ASIDE: % FOR
 SMALL BUSINESS
 HUBZONE SMALL BUSINESS
 8(A)
 NAICS:
 SIZE STANDARD:

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED
 SEE SCHEDULE
 12. DISCOUNT TERMS Net 30 Days
 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)
 13b. RATING
 14. METHOD OF SOLICITATION
 RFQ JFB RFP

15. DELIVER TO PENREN CODE HQ0050
 ROBERT GRAY
 PENREN WAREHOUSE
 10505 FURNACE ROAD
 LORTON VA 22079

16. ADMINISTERED BY CODE
SEE ITEM 9

17a. CONTRACTOR/OFFEROR CODE 309M6
 GOVWARE, LLC
 JAMES HAWKINS
 8330 BOONE BLVD. SUITE 320
 VIENNA VA 22182-2659
 TEL. 703-288-3918
 FACILITY CODE

18a. PAYMENT WILL BE MADE BY CODE HQ0338
 DFAS-CO/SOUTH ENTITLEMENT OPERATIONS
 P.O. BOX 182264
 COLUMBUS OH 43218-2264

17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER
 18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED SEE ADDENDUM

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/ SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
SEE SCHEDULE					

25. ACCOUNTING AND APPROPRIATION DATA
See Schedule

26. TOTAL AWARD AMOUNT (For Govt. Use Only)
\$5,832,518.00

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3, 52.212-5 ARE ATTACHED. ADDENDA ARE ARE NOT ATTACHED

27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA ARE ARE NOT ATTACHED

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 0 COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.

29. AWARD OF CONTRACT: REFERENCE GovWare, LLC
 OFFER DATED 02-May-2007 YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS. SEE SCHEDULE

30a. SIGNATURE OF OFFEROR/CONTRACTOR
 UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)
Shirley H. Allen
 14-May-2007

30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)
 30c. DATE SIGNED
 Mr. NAME OF CONTRACTING OFFICER (TYPE OR PRINT)
 Shirley H. Allen Contracting Officer
 TEL: 703-693-8969 EMAIL: shirley.allen@gsa.gov

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
(CONTINUED)**

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/ SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
SEE SCHEDULE					

32a. QUANTITY IN COLUMN 21 HAS BEEN
 RECEIVED INSPECTED ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED: _____

32b. SIGNATURE OF AUTHORIZED GOVERNMENT REPRESENTATIVE	32c. DATE	32d. PRINTED NAME AND TITLE OF AUTHORIZED GOVERNMENT REPRESENTATIVE
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32e. MAILING ADDRESS OF AUTHORIZED GOVERNMENT REPRESENTATIVE	32f. TELEPHONE NUMBER OF AUTHORIZED GOVERNMENT REPRESENTATIVE
	32g. E-MAIL OF AUTHORIZED GOVERNMENT REPRESENTATIVE

33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	34. VOUCHER NUMBER	35. AMOUNT VERIFIED CORRECT FOR	36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	37. CHECK NUMBER
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38. S/R ACCOUNT NUMBER	39. S/R VOUCHER NUMBER	40. PAID BY
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41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT	42a. RECEIVED BY (<i>Print</i>)		
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER	41c. DATE	42b. RECEIVED AT (<i>Location</i>)	
		42c. DATE REC'D (<i>YY/MM/DD</i>)	42d. TOTAL CONTAINERS

Section SF 1449 - CONTINUATION SHEET

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0001	Capacity DMX3 Hardware/software Pkg FFP Additional SAN Capacity: Contractor shall provide EMC hardware/software per attached GovWare, LLC CLIN 0001 proposal. PPA Code: 5349 PURCHASE REQUEST NUMBER: BR700024	1	Each	(b)(4)	(b)(4)
NET AMT					(b)(4)
ACRN AA					(b)(4)

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0002	IMCEN Hardware/software Pkg FFP Additional SAN Capacity: Contractor shall provide EMC hardware/software per attached GovWare, LLC CLIN 0002 proposal. PPA Code: 5349 PURCHASE REQUEST NUMBER: BR700024	1	Each	(b)(4)	(b)(4)
NET AMT					(b)(4)
ACRN AA					(b)(4)

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0003	PENREN DMX3 Hardware/software Pkg FFP Additional SAN Capacity: Contractor shall provide EMC hardware/software per attached GovWare, LLC CLIN 0003 proposal. PPA Code: 5349 PURCHASE REQUEST NUMBER: BR700024	1	Each	(b)(4)	(b)(4)

NET AMT

(b)(4)

ACRN AA

(b)(4)

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0004	OSD DMX3/Switches Hardware/software Pkg FFP Additional SAN Capacity: Contractor shall provide EMC hardware/software per attached GovWare, LLC CLIN 0004 proposal. PPA Code: 5349 PURCHASE REQUEST NUMBER: BR700024	1	Each	(b)(4)	(b)(4)

NET AMT

(b)(4)

ACRN AA

(b)(4)

INSPECTION AND ACCEPTANCE TERMS

Supplies/services will be inspected/accepted at:

CLIN	INSPECT AT	INSPECT BY	ACCEPT AT	ACCEPT BY
0001	N/A	Government	N/A	Government
0002	N/A	Government	N/A	Government
0003	N/A	Government	N/A	Government
0004	N/A	Government	N/A	Government

DELIVERY INFORMATION

CLIN	DELIVERY DATE	QUANTITY	SHIP TO ADDRESS	UIC
0001	15-JUN-2007	1	PENREN ROBERT GRAY PENREN WAREHOUSE 10505 FURNACE ROAD LORTON VA 22079 703-693-5506 FOB: Destination	HQ0050
0002	15-JUN-2007	1	(SAME AS PREVIOUS LOCATION) FOB: Destination	HQ0050
0003	15-JUN-2007	1	(SAME AS PREVIOUS LOCATION) FOB: Destination	HQ0050
0004	15-JUN-2007	1	(SAME AS PREVIOUS LOCATION) FOB: Destination	HQ0050

ACCOUNTING AND APPROPRIATION DATA

AA: (b)(4)
 AMOUNT: \$5,832,518.00
 CIN BR7000240001: (b)(4)
 CIN BR7000240002: (b)(4)
 CIN BR7000240003: (b)(4)
 CIN BR7000240004: (b)(4)

CLAUSES INCORPORATED BY REFERENCE

52.212-4	Contract Terms and Conditions--Commercial Items	FEB 2007
52.212-5	Contract Terms and Conditions Required to Implement Statutes or Executive Orders--Commercial Items	MAR 2007
252.201-7000	Contracting Officer's Representative	DEC 1991
252.212-7001	Contract Terms and Conditions Required to Implement Statutes or Executive Orders Applicable to Defense Acquisitions of Commercial Items	MAR 2007
252.232-7003	Electronic Submission of Payment Requests	MAR 2007

CLAUSES INCORPORATED BY FULL TEXT

CONTRACTING OFFICER'S REPRESENTATIVE (COR)

The COR is a representative for the Government with limited authority who has been designated in writing by the Contracting Officer to provide technical direction, clarification, and guidance with respect to existing specifications and statement of work (SOW)/statement of objectives (SOO) as established in the contract. The COR also monitors the progress and quality of the Contractor's performance for payment purposes. The COR shall promptly report Contractor performance discrepancies and suggested corrective actions to the Contracting Officer for resolution.

The COR is NOT authorized to take any direct or indirect actions or make any commitments that will result in changes to price, quantity, quality, schedule, place of performance, delivery or any other terms or conditions of the written contract.

The Contractor is responsible for promptly providing written notification to the Contracting Officer if it believes the COR has requested or directed any change to the existing contract (or task/delivery order). No action shall be taken by the Contractor for any proposed change to the contract until the Contracting Officer has issued a written directive or written modification to the contract (or task/delivery order). The Government will not accept and is not liable for any alleged change to the contract unless the change is included in a written contract modification or directive signed by the Contracting Officer.

If the Contracting Officer has designated an Alternate COR (ACOR), the ACOR may act only in the absence of the COR (due to such reasons as leave, official travel, or other reasons for which the COR is expected to be gone and not readily accessible for the day).

COR authority IS NOT delegable.

INVOICING INSTRUCTIONS (WHS, A&PO Mar 2007)

In compliance with DFARS 252.232-7003, "Electronic Submission of Payment Request (March 2003)", Washington Headquarters Services, Acquisition & Procurement Office (WHS, A&PO) utilizes WAWF-RA to electronically process vendor request for payment. The web based system is located at <https://wawf.eb.mil>, which provides the technology for government contractors and authorized Department of Defense (DOD) personnel to generate, capture and process receipt and payment-related documentation in a paperless environment. The contractor is required to utilize this system when submitting invoices and receiving reports under this contract. Submission of hard copy DD250/Invoice/Public Vouchers (SF1034) will no longer be accepted for payment.

The contractor shall (i) ensure an Electronic Business Point of Contract is designated in Central Contractor Registration at <http://www.ccr.gov/> and (ii) register to use WAWF-RA at <https://wawf.eb.mil> within ten (10) days after award of the contract or modification incorporating WAWF-RA into the contract. The designated CCR EB point of contact is responsible for activating the company's CAGE code on WAWF by calling 1-866-618-5988. Once the company CCR EB is activated, the CCR EB will self-register on the WAWF and follow the instructions for a group administrator. Step by step instructions to register are available at <http://wawf.eb.mil>.

The contractor is directed to select either "Invoice as 2-in-1" for services only or "Invoice and Receiving Report (Combo)" for supplies or any combination of goods and services. Both types of invoices fulfill the requirement for submission of the Material Inspection and Receiving Report, DD Form 250.

Back up documentation may be attached to the invoice in WAWF under the "Misc Info" tab. Fill in all applicable information under each tab.

The following required information should automatically pre-populate in WAWF; if it does not populate, or does not populate correctly, enter the following information:

“Issue by DoDAAC” field enter **HQ0034**

“Admin DoDAAC” field enter **HQ0034**

“Payment DoDAAC” field enter **HQ0338**

“Service Acceptor/Extension” or “Ship to/ Extension” field enter **HQ0050** and **ALTSIT** extension

“Inspect By DoDAAC/ EXT” fields LEAVE BLANK

“LPO DoDAAC/ EXT” fields - Leave blank

Contractor shall verify that the DoDAACs automatically populated by the WAWF-RA system match the above information. If these DoDAACs do not match then the contractor shall correct the field(s) and notify the contracting officer of the discrepancy (ies).

Take special care when entering Line Item information . The Line Item tab is where you will detail your request for payment and material/services that were provided based upon the contract. Be sure to fill in the following items exactly as they appear in the contract:

- Item Number: If the contract schedule has more than one ACRN listed as sub items under the applicable Contract Line Item Number (CLIN), use the 6 character, separately identified Sub Line Item Number (SLIN) (e.g. – 0001AA) or Informational SLIN (e.g. – 000101), otherwise use the 4 character CLIN (e.g. – 0001).
 - ACRN: Fill-in the applicable 2 alpha character ACRN that is associated with the CLIN or SLIN.
- Note – DO NOT INVOICE FOR MORE THAN IS STILL AVAILABLE UNDER ANY CLIN/SLIN/ ACRN.*
- Unit Price
 - Unit of Measure

Shipment numbers must be formatted as follows:

Three (3) alpha characters followed by four (4) numeric characters.

For Services, enter ‘SER’ followed by the last 4 digits of the invoice number.

For Construction, enter ‘CON’ followed by the last 4 digits of the invoice number.

For Supplies, enter ‘SUP’ followed by the last 4 digits of the invoice number.

If the invoice number is less than 4 digits, enter leading zeros.

Before closing out of an invoice session in WAWF-RA but after submitting your document or documents, the contractor will be prompted to send additional email notifications. Contractor shall click on “Send More Email Notification” on the page that appears. Add the following email address debra.hill.ctr@whs.mil in the first email address block and add any other additional email addresses desired in the following blocks. This additional notification to the government is important to ensure that all appropriate persons are aware that the invoice documents have been submitted into the WAWF-RA system.

If you have any questions regarding WAWF, please contact the WAWF Help Desk at 1-866-618-5988.

Exhibit/Attachment Table of Contents

DOCUMENT TYPE	DESCRIPTION	PAGES	DATE
Attachment 1	GovWare, LLC Proposal	11	02-MAY-2007

SALIENT CHARACTERISTICS

Offerer shall provide product literature for "or equal" items.

The following are the key salient technical parameters and characteristics

- Supports 64000 volumes
- Intermix RAID1, RAID5, RAID6
- Intermix 73, 146, 300, and 500GB drives
- Fiber, Ficon, ISCSI, NAS, Gig-e (for remote replication)
- Integrated backup
- Integrated Security
- Widest range of remote (external) replication options (Synchronous, 2 types Asynchronous. Must be dynamically configurable, concurrent (1 source to 2 targets), and supportable over most network options.
- The storage array provides a point to point architecture to prevent latency for scalability of future application performance.
- Replication software must be SRDF to interoperate with current DCIN/PCIS system. The storage array must be capable of utilizing synchronous and asynchronous data replication from the same disk volume to two different locations. The array must have the ability for secondary sites to replicate to each other in the event the primary site is unusable.
- In the event of failing over to a secondary site – fail back to the primary site must provide immediate access to the data from the primary site with incremental data copy.
- The storage array must provide for 512 GB of mirrored cache.
- The storage management software must provide for provisioning of data across its information lifecycle by supporting 73GB, 146GB, 300GB, and 500GB fibre channel drives.
- The storage management software must provide the following functionality in one common console across multiple platforms for ease of use in Petabyte + environments:
 - Detailed reporting capabilities encompassing:

SALIENT CHARACTERISTICS

- database, filesystem and array utilization, host performance, SAN performance and array performance
- Configuration control for: zoning, LUN masking and automated alerts
- Continuous monitoring: Discover and map topology, map logical relationships, database and filesystem utilization, array utilization, host health, SAN performance.
- Point in time copy of data within the storage array should have the flexibility to be a full copy or a pointer based copy.
- The subsystem must be capable of supporting both RAID 1 (mirroring) and RAID-5 protection.

SAN CAPACITY UPGRADE

HQ0034-07-C-0002

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)
1	80	EA	SB-15-DCH	STOR BAY 15SLT DR ENCL		NSP
2	32	EA	SB-15-DIR	STOR BAY 15SLT DR ENCL		NSP
3	366	EA	DMX2G101461B	146GB 10K 144.81GB ONEDRV		NSP
4	114	EA	DMX2G103001B	300GB 10K 296.91GB ONEDRV		NSP
5	4	EA	DMX3-M9-32GB	DMX3 M9 32GB MEM DIR		NSP
6	2	EA	DMX3-M9-16GB	DMX3 M9 16GB MEM DIR		NSP
7	2	EA	DMX3-00400	DMX3 4PT GE DIR 4M		NSP
8	4	EA	DMX3-62000	DMX3 8PT FC DIR 6M2S		NSP
9	9	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
10	18	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
11	8	EA	DMX3-GE-SRDF	DMX3 GERDF PT		NSP
12	1	EA	24S-CONFIG67	24S-CONFIG67KIT		NSP
13	4	EA	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS		NSP
14	28	EA	SB-BBU	STOR BAY BATTERY BACK-U		NSP
15	2	EA	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D		NSP
16	6	EA	DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D		NSP
17	1	EA	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D		NSP
18	1	EA	DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR		NSP
19	80	EA	SB-15-DCH	STOR BAY 15SLT DR ENCL		NSP
20	32	EA	SB-15-DIR	STOR BAY 15SLT DR ENCL		NSP
21	366	EA	DMX2G101461B	146GB 10K 144.81GB ONEDRV		NSP
22	114	EA	DMX2G103001B	300GB 10K 296.91GB ONEDRV		NSP
23	4	EA	DMX3-M9-32GB	DMX3 M9 32GB MEM DIR		NSP
24	2	EA	DMX3-M9-16GB	DMX3 M9 16GB MEM DIR		NSP
25	2	EA	DMX3-00400	DMX3 4PT GE DIR 4M		NSP
26	4	EA	DMX3-62000	DMX3 8PT FC DIR 6M2S		NSP
27	9	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
28	18	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)
29	8	EA	DMX3-GE-SRDF	DMX3 GERDF PT		NSP
30	1	EA	24S-CONFIG67	24S-CONFIG67KIT		NSP
31	4	EA	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS		NSP
32	28	EA	SB-BBU	STOR BAY BATTERY BACK-U		NSP
33	2	EA	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D		NSP
34	6	EA	DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D		NSP
35	1	EA	DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR		NSP
36	1	EA	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D		NSP
37	80	EA	SB-15-DCH	STOR BAY 15SLT DR ENCL		NSP
38	32	EA	SB-15-DIR	STOR BAY 15SLT DR ENCL		NSP
39	366	EA	DMX2G101461B	146GB 10K 144.81GB ONEDRV		NSP
40	114	EA	DMX2G103001B	300GB 10K 296.91GB ONEDRV		NSP
41	4	EA	DMX3-M9-32GB	DMX3 M9 32GB MEM DIR		NSP
42	2	EA	DMX3-M9-16GB	DMX3 M9 16GB MEM DIR		NSP
43	2	EA	DMX3-00400	DMX3 4PT GE DIR 4M		NSP
44	4	EA	DMX3-62000	DMX3 8PT FC DIR 6M2S		NSP
45	9	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
46	18	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
47	8	EA	DMX3-GE-SRDF	DMX3 GERDF PT		NSP
48	1	EA	24S-CONFIG67	24S-CONFIG67KIT		NSP
49	4	EA	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS		NSP
50	28	EA	SB-BBU	STOR BAY BATTERY BACK-U		NSP
51	2	EA	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D		NSP
52	6	EA	DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D		NSP
53	1	EA	DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR		NSP
54	1	EA	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D		NSP
55	80	EA	SB-15-DCH	STOR BAY 15SLT DR ENCL		NSP

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)
56	32	EA	SB-15-DIR	STOR BAY 15SLT DR ENCL		NSP
57	366	EA	DMX2G101461B	146GB 10K 144.81GB ONEDRV		NSP
58	114	EA	DMX2G103001B	300GB 10K 296.91GB ONEDRV		NSP
59	4	EA	DMX3-M9-32GB	DMX3 M9 32GB MEM DIR		NSP
60	2	EA	DMX3-M9-16GB	DMX3 M9 16GB MEM DIR		NSP
61	2	EA	DMX3-00400	DMX3 4PT GE DIR 4M		NSP
62	4	EA	DMX3-62000	DMX3 8PT FC DIR 6M2S		NSP
63	9	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
64	18	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
65	8	EA	DMX3-GE-SRDF	DMX3 GERDF PT		NSP
66	1	EA	24S-CONFIG67	24S-CONFIG67KIT		NSP
67	4	EA	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS		NSP
68	28	EA	SB-BBU	STOR BAY BATTERY BACK-U		NSP
69	2	EA	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D		NSP
70	6	EA	DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D		NSP
71	1	EA	DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR		NSP
72	1	EA	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D		NSP
					CLIN 0001 TOTAL	\$
Product and Pricing Notes:						
1. NSP=Not Separately Priced						
2. The above Total Price includes 36 month Hardware Warranty.						

SAN CAPACITY UPGRADE

HQ0034-07-C-0002

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total List Price (USD)
IMCEN 64 DRIVE CAPACITY UPGD (19.2TB RAW)						
1	64	EA	DMX2G103001BU	300GB10K 296.91GBONEDRV U		NSP
IMCEN (2 DMX3 BUILD OUT ~344TB RAW)						
2	64	EA	SB-15-DCH-U	STOR BAY 15SLT DR ENCL U		NSP
3	16	EA	SB-15-DIR-U	STOR BAY 15SLT DR ENCL U		NSP
4	260	EA	DMX2G101461BU	146GB10K 144.81GBONEDRV U		NSP
5	4	EA	DMX2G103001BU	300GB10K 296.91GBONEDRV U		NSP
6	2	EA	DMX3-M9-32GBU	DMX3 M9 32GB MEM DIR UPG		NSP
7	4	EA	DMX3-80000BU	DMX3 8PT 4G FC DIR 8M0SU		NSP
8	5	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
9	10	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
10	2	EA	DMX3-PWRMODU	DMX3 PWR MOD 24 SYS UPG		NSP
11	20	EA	SB-BBU-U	STOR BAY BATTERY BACK-UP		NSP
12	1	EA	DMX3-DBDR-3DU	DMX3 DRV BAY DCON 3D UPG		NSP
13	4	EA	DMX3-DBDC-3DU	DMX3 DRV BAY DACHN 3D UPG		NSP
14	1	EA	DMX3-2DAPAIRU	DMX3 DISK DIR 2 PAIR UPG		NSP
15	64	EA	SB-15-DCH-U	STOR BAY 15SLT DR ENCL U		NSP
16	16	EA	SB-15-DIR-U	STOR BAY 15SLT DR ENCL U		NSP
17	260	EA	DMX2G101461BU	146GB10K 144.81GBONEDRV U		NSP
18	4	EA	DMX2G103001BU	300GB10K 296.91GBONEDRV U		NSP
19	2	EA	DMX3-M9-32GBU	DMX3 M9 32GB MEM DIR UPG		NSP
20	4	EA	DMX3-80000BU	DMX3 8PT 4G FC DIR 8M0SU		NSP
21	5	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
22	10	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
23	2	EA	DMX3-PWRMODU	DMX3 PWR MOD 24 SYS UPG		NSP

SAN CAPACITY UPGRADE

HQ0034-07-C-0002

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total List Price (USD)
24	20	EA	SB-BBU-U	STOR BAY BATTERY BACK-UP		NSP
25	1	EA	DMX3-DBDR-3DU	DMX3 DRV BAY DCON 3D UPG		NSP
26	4	EA	DMX3-DBDC-3DU	DMX3 DRV BAY DACHN 3D UPG		NSP
27	1	EA	DMX3-2DPAIRU	DMX3 DISK DIR 2 PAIR UPG		NSP
					CLIN 0002 TOTAL	\$ (b) (4)
Product and Pricing Notes:						
1. NSP=Not Separately Priced						
2. The above Total Price includes 36 month Hardware Warranty.						

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)
1	8	EA	SB-15-DIR	STOR BAY 15SLT DR ENCL		NSP
2	12	EA	DMX2G101462B	146GB 10K 144.81GB MIRR		NSP
3	2	EA	DMX2G101461B	146GB 10K 144.81GB ONEDRV		NSP
4	16	EA	DMX2G103001B	300GB 10K 296.91GB ONEDRV		NSP
5	4	EA	DMX3-M9-8GB	DMX3 M9 8GB MEM DIR		NSP
6	2	EA	DMX3-00400	DMX3 4PT GE DIR 4M		NSP
7	2	EA	DMX3-80000B	DMX3 8PT 4G FC DIR 8M0S		NSP
8	2	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
9	4	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
10	8	EA	DMX3-GE-SRDF	DMX3 GERDF PT		NSP
11	1	EA	24S-CONFIG01	24S-CONFIG01KIT		NSP
12	2	EA	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS		NSP
13	2	EA	SB-BBU	STOR BAY BATTERY BACK-U		NSP
14	1	EA	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D		NSP
15	1	EA	DMX3-1DAPAIR	DMX3 DISK DIR PAIR		NSP
16	1	EA	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D		NSP
					CLIN 0003 Total	\$ (4)
Product and Pricing Notes:						
1. NSP=Not Separately Priced						
2. The prices offered in this quotation are based on the combined discounts of all items and shall not be ordered separately.						
3. The above Total Price includes 36 month Hardware Warranty.						
4. The total price above includes a trade-in of 3 of the 4 serial numbers identified below.						

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)
			TRADE-IN (3 of 4)			
			**Assumes PENREN production moves to another DMX3			
			DMX800 (U SOURCE) SER#HK187940117			
			Quantity (2) GigE Cards (MDMX8-G)			
			Quantity (2) 4GB Cache Directors (MDMX-M5-4096)			
			Quantity (1) Fibre Channel ports (4) GE ports (2) (MDMX8-4020)			
			DMX800 (U SITE)	HK187940126		
			Quantity (2) GigE Cards (MDMX8-G)			
			Quantity (2) 4GB Cache Directors (MDMX-M5-4096)			
			Quantity (1) Fibre Channel ports (4) GE ports (2) (MDMX8-4020)			
			DMX800 (S SOURCE TEST)	HK187940101		
			Quantity (2) GigE Cards (MDMX8-G)			
			Quantity (2) 4GB Cache Directors (MDMX-M5-4096)			
			Quantity (1) Fibre Channel ports (4) GE ports (2) (MDMX8-4020)			
			DMX800 (S SITE)	HK187940093		
			Quantity (2) GigE Cards (MDMX8-G)			
			Quantity (2) 4GB Cache Directors (MDMX-M5-4096)			
			Quantity (1) Fibre Channel ports (4) GE ports (2) (MDMX8-4020)			

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)
DMX3 CONFIGURATION						
1	8	EA	SB-15-DIR	STOR BAY 15SLT DR ENCL		NSP
2	5	EA	DMX2G103002B	300GB 10K 296.91GB MIRR		NSP
3	38	EA	DMX2G103001B	300GB 10K 296.91GB ONEDRV		NSP
4	9	EA	DMX2G101462B	146GB 10K 144.81GB MIRR		NSP
5	2	EA	DMX2G101461B	146GB 10K 144.81GB ONEDRV		NSP
6	4	EA	DMX3-M9-8GB	DMX3 M9 8GB MEM DIR		NSP
7	2	EA	DMX3-00400	DMX3 4PT GE DIR 4M		NSP
8	2	EA	DMX3-80000	DMX3 8PT FC DIR 8M0S		NSP
9	2	EA	DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D		NSP
10	4	EA	DMX-ACON3P-50	AC CONNECTOR 3 PHASE		NSP
11	8	EA	DMX3-GE-SRDF	DMX3 GERDF PT		NSP
12	1	EA	24S-CONFIG01	24S-CONFIG01KIT		NSP
22	2	EA	SB-BBU	STOR BAY BATTERY BACK-U		NSP
23	1	EA	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D		NSP
24	1	EA	DMX3-1DAPAIR	DMX3 DISK DIR PAIR		NSP
25	1	EA	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D		NSP
26	2	EA	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS		NSP
SWITCH CONFIG						
44	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP
45	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP
46	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP
47	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP
48	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP
49	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP
50	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP
51	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP
52	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP
53	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP

Line #	Qty	Units	EMC Product ID	Description	"OR EQUAL" PRODUCT ID	Total Price (USD)	
54	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP	
55	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP	
56	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP	
57	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP	
58	1	EA	DS-4100B-00	BRCD 32-PORTS W/16 ACTIVE	EA	NSP	
59	1	EA	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	EA	NSP	
				Hardware Summary			
				Software Summary			
					CLIN 0004 Total	\$	(b) (4)
Product and Pricing Notes:							
1. NSP=Not Separately Priced							
2. The prices offered in this quotation are based on the combined discounts of all items and shall not be ordered separately.							