

Hilton, Sharon A CIV WHS AD (US)

From: Hilton, Sharon A CIV WHS AD (US)
Sent: Wednesday, June 17, 2015 10:41 AM
To: (b)(6)
Cc: Murtha, Michael J CIV WHS AD (US); (b)(6) CIV OSD OUSD ATL (US); (b)(6) CIV OSD OUSD ATL (US); (b)(6)
Subject: RE: Multi-Lingual and Sentiment Analysis contract HQ0034-15-P-0002
Attachments: B02 HQ0034-15-P-0002.doc; MLSA signed front page.pdf
Signed By: (b)(6)

(b)(6)

Attached is the fully executed purchase order HQ0034-15-P-0002 for the Multi-Lingual and Sentiment Analysis. Mr. (b)(6) Director Office of Technical Intelligence, is your POC for the technical aspects of the contract. His team will be the ones using your product. Please contact Mr. (b)(6) to arrange the access to your database and any training necessary at (b)(6) or (b)(6).

If there are any contractual questions, please do not hesitate to call or email me. Thank you again for supporting the Department of Defense.

Please let me know if you have any questions.

V/R
Sharon Hilton
Contract Specialist
Washington Headquarters Services
Acquisition Directorate (WHS/AD)
1225 South Clark St, Ste 910
Arlington, VA 22202
Phone: (b)(6)
(b)(6)
<http://www.whs.mil/our-organization/acquisition-directorate>

-----Original Message-----

From: (b)(6)
Sent: Wednesday, June 17, 2015 10:06 AM
To: Hilton, Sharon A CIV WHS AD (US)
Cc: Murtha, Michael J CIV WHS AD (US); (b)(6) CIV OSD OUSD ATL (US); (b)(6) CIV OSD OUSD ATL (US); (b)(6)
Subject: Re: Multi-Lingual and Sentiment Analysis contract HQ0034-15-P-0002

Sharon,

Thank you kindly for working with us in this compressed time window. We are agreeable to the change. Please find the signed document attached.

(b)(6)

From: "Hilton, Sharon A CIV WHS AD (US)" <(b)(6)>
Date: Wednesday, June 17, 2015 at 8:36 AM
To: (b)(6)
Cc: "Murtha, Michael J CIV WHS AD (US)" <michael.j.murtha2.civ@mail.mil>, "(b)(6) CIV OSD OUSD ATL (US)" (b)(6) CIV OSD OUSD ATL (US)" (b)(6), (b)(6)
Subject: RE: Multi-Lingual and Sentiment Analysis contract HQ0034-15-P-0002

(b)(6)

Thank you for the quick turn-around. The Contracting Officer has agreed to all of the production description being included into the contract except the first sentence of #8. We would like to strike up a firm fixed contract, but with that sentence that reads "Pricing and data limitations, as well as data use rights, are subject to change." we cannot agree to and still have a contract.

The Contracting Officer has taken that sentence out of your product description. I have attached the draft contract. If this is agreeable please sign and return and the Contracting Officer will sign this contract.

V/R
Sharon Hilton
Contract Specialist
Washington Headquarters Services
Acquisition Directorate (WHS/AD)
1225 South Clark St, Ste 910
Arlington, VA 22202
Phone: (b)(6)
(b)(6)
<http://www.whs.mil/our-organization/acquisition-directorate>

-----Original Message-----

From: (b)(6)
Sent: Wednesday, June 17, 2015 8:03 AM
To: Hilton, Sharon A CIV WHS AD (US)
Cc: Murtha, Michael J CIV WHS AD (US); (b)(6) CIV OSD OUSD ATL (US); (b)(6) CIV OSD OUSD ATL (US); (b)(6)
Subject: Re: Multi-Lingual and Sentiment Analysis contract HQ0034-15-P-0002

Sharon,

Good morning and, on behalf of the entire Babel Street team, thank you. We are very much looking forward to supporting the DoD. I know from our conversation yesterday that we are trying to do a quick turn on this. As such, please find attached the signed and dated award. In light of the turn time, We have gone ahead and added the product description, data limits and reference to our software terms and conditions - all our original submission. Of course, if you should have any questions, please do not hesitate to call me. I have provided my contact information below for your convenience.

Again, thank you for this opportunity.

(b)(6)
COO
Babel Street
1818 Library Street, Suite 500
Reston, Virginia 20190
Office: (b)(6)
Mobile: (b)(6)

On 6/16/15, 3:02 PM, "Hilton, Sharon A CIV WHS AD (US)" (b)(6) wrote:

Good Afternoon (b)(6)

Congratulations!

Your firm has won the award for the Multi-Lingual and Sentiment Analysis contract HQ0034-15-P-0002. Please review the award, sign, date, and return the front page to us via email as soon as possible. Once we receive the signed document the Contracting Officer will countersign and release the award. I will then send you the fully executed award via email.

Please let me know if you have any questions.

Thank you for supporting the Department of Defense.

V/R
Sharon Hilton
Contract Specialist
Washington Headquarters Services
Acquisition Directorate (WHS/AD)
1225 South Clark St, Ste 910
Arlington, VA 22202
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(b)(6)
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