SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 23, AND 30

1. REQUISITION NUMBER
   DNAM90055

2. CONTRACT NO.
   GS-35F-0725P

3. AWARD/DETERMINATION DATE
   14-Dec-2004

4. ORDER NUMBER
   HQ0013-05-F-0018

5. SOLICITATION NUMBER

6. SOLICITATION ISSUE DATE

7. FOR SOLICITATION INFORMATION CALL

8. OFFER DUE DATE LOCAL TIME

9. ISSUED BY
   CODE HQ0013
   DEFENSE SECURITY COOPERATION AGENCY
   201 12TH STREET SOUTH
   SUITE 203
   ARLINGTON VA 22203-5408

   TEL: 703-601-3848

   FAX: 15. DELIVER TO
   CODE HQ0013
   DEFENSE SECURITY COOPERATION AGENCY DSCA
   MS CINDY GOODYEAR
   U.S. DEFENSE DEPT MECHANICSBURG
   5450 CARUSOLE PIKE
   BLDG. 107N
   MECHANICSBURG 17055 PA 17055

   TEL. 800-426-4667 EXT. 2223

17a. CONTRACTOR/OFFEROR
   CODE 48579
   COGNOS CORPORATION
   JIM CARBONE
   15 WAYSIDE ROAD
   BURLINGTON MA 01803-5164

   FAX: 15a. FACILITY CODE 48579

17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH A ADDRESS IN OFFER

18a. PAYMENT WILL BE MADE BY
   CODE F43055
   DPAS-ADYUTWIDE (ATTN: BEVERLY SMITH)
   6700 EAST IRVINGTON PLACE
   DENVER CO 80272-2000

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED

19. ITEM NO.

20. SCHEDULE OF SUPPLIES/SERVICES

SEE SCHEDULE

21. QUANTITY

22. UNIT

23. UNIT PRICE

24. AMOUNT

SEE SCHEDULE

25. ACCOUNTING AND APPROPRIATION DATA

See Schedule

26. TOTAL AWARD AMOUNT (For Govt. Use Only)

$100,507.02

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3, 52.212-5 ARE ATTACHED.

ADDENDA ARE ARE NOT ATTACHED

27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED.

ADDENDA ARE ARE NOT ATTACHED

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 9 COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.

29. AWARD OF CONTRACT: REFERENCE "Your email quote # 907401"

OFFER DATED 13-Dec-2004. YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS. SEE SCHEDULE

30a. SIGNATURE OF OFFEROR/CONTRACTOR
   (SIGNATURE OF CONTRACTING OFFICER)
   30b. NAME AND TITLE OF SIGNER
       (TYPE OR PRINT)

30c. DATE SIGNED

31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) 31c. DATE SIGNED

Page 6

FAR (48 CFR) 53.212

AUTHORIZED FOR LOCAL REPRODUCTION
PREVIOUS EDITION IS NOT USABLE

STANDARD FORM 1449 (REV 4/2002)
Prescribed by OSA

15-Dec-2004

TOYE LATIMORE / DO NOT USE
TEL: (703)601-3848
EMAIL: toye.latimore@dsca.mil
SEE SCHEDULE
<table>
<thead>
<tr>
<th>ITEM NO</th>
<th>SUPPLIES/SERVICES</th>
<th>QUANTITY</th>
<th>UNIT</th>
<th>UNIT PRICE</th>
<th>AMOUNT</th>
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<tbody>
<tr>
<td>0001</td>
<td>Impromptu Administrator Support</td>
<td>19</td>
<td>Each</td>
<td>$165.58</td>
<td>$3,146.02</td>
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<td>Maintenance Support</td>
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<td></td>
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<td></td>
<td>FOB: Destination</td>
<td></td>
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ACRN AA
CIN: 0000000000000000000000000000000000000000

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<td>Each</td>
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<td>NET AMT</td>
<td>$66,800.00</td>
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ACRN AA
CIN: 0000000000000000000000000000000000000000
INSPECTION AND ACCEPTANCE TERMS

Supplies/services will be inspected/accepted at:

<table>
<thead>
<tr>
<th>CLIN</th>
<th>INSPECT AT</th>
<th>INSPECT BY</th>
<th>ACCEPT AT</th>
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<td>Destination</td>
<td>Government</td>
<td>Destination</td>
<td>Government</td>
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<tr>
<td>0002</td>
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DELIBERATION INFORMATION

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<tr>
<th>CLIN</th>
<th>DELIVERY DATE</th>
<th>QUANTITY</th>
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<th>UIC</th>
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<tbody>
<tr>
<td>0001</td>
<td>POP 01-JAN-2005 TO 31-DEC-2005</td>
<td>N/A</td>
<td>DEFENSE SECURITY COOPERATION AGENCY DSCA MS. CINDY GOODYEAR U.S. DEFENSE DEPT MECHANICSBURG 5450 CARLISLE PIKE BLDG. 107N MECHANICSBURG 17055 PA 17055 (717) 605-9087 FOB: Destination</td>
<td>HQ0013</td>
</tr>
<tr>
<td>0002</td>
<td>POP 01-JAN-2005 TO 31-DEC-2005</td>
<td>N/A</td>
<td>(SAME AS PREVIOUS LOCATION) FOB: Destination</td>
<td>HQ0013</td>
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ACCOUNTING AND APPROPRIATION DATA

AA: 9TX-11X8242 6809 4G5 6809 ADMOO P5T10 1671 2500 DNAM50065 380100
AMOUNT: $100,507.02
CIN 000000000000000000000000000000000: $100,507.02

INVOICE INSTRUCTIONS

1. Please submit invoices to the following addressee:

Defense Security Cooperation Agency (DSCA)
DSADC
ATTN: Cindy Goodyear
5450 Carlisle Pike
Bldg. 107 North
Mechanicsburg, PA 17055.

Phone: (717) 605-9087
Fax: (717) 605-9319
Email: Cindy.Goodyear@dsadc.dsca.mil

The invoice document shall include as a minimum, the following information in order to ensure proper payment:

- a. Name and address of the contractor (legal and doing business as);
- b. Cage Code number;
- c. Invoice number and date;
- d. Contract Number and/or Task Order Number;
- e. Contract line items number(s) and/or sub line item number for; service/delivery rendered;
- f. Period of Performance covered by invoice;
- g. Name, title, and phone number of person to be notified in case of defective invoices.

INSTRUCTIONS FOR PAYMENT OFFICE:

Do not prorate payments on this contract. Invoices are to be paid per specific contract line item number (CLIN) and accounting classification reference number ACRN) in order of allocation as cited by the contractor. A copy of the final paid invoice should be forwarded to the Issuing Office’s address in Block 9.

COR NAME AND ADDRESS:

Defense Security Cooperation Agency (DSCA)
DSADC
ATTN: Cindy Goodyear
5450 Carlisle Pike
Bldg. 107 North
Mechanicsburg, PA 17055.

Phone: (717) 605-9087
Fax: (717) 605-9319
Email: Cindy.Goodyear@dsadc.dscamil
DEFENSE SECURITY COOPERATION AGENCY (DSCA)

PERFORMANCE WORK STATEMENT FOR:
IMPROMPTU ADMINISTRATOR/RIGHT-TO-COPY 10/
ALLIANCE SUPPORT

DEFENSE SECURITY ASSISTANCE DEVELOPMENT CENTER (DSADC)

DATE: 12-09-2004

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1. Introduction
This is an annual renewal of the Impromptu (an ad hoc query/report generator) maintenance contract which has been in place for several years. Continuation of this support is needed to guarantee continuing generation of critical reports capability for DSAMS personnel.

2. Background
Impromptu is an ad hoc query/report generator software that was selected as the Commercial Off The Shelf (COTS) tool to be integrated into the Defense Security Assistance Management System (DSAMS) application to provide user community real time information from the DSAMS Oracle database.

Maintenance license renewal is required to provide continued critical support for generation of Impromptu reporting and to provide any recurring product updates.

3. Program Objects and Scope of Work

Period of Performance: 1 January 2005 through 31 December 2005

Continuing coverage for Impromptu support/maintenance includes renewal of 19 each Impromptu Administrators and 100 Impromptu Right to Copy 10 with the Alliance level of support (designated team of individuals specifically tasked to oversee DSAMS issues).

4. Specific Tasks:
Specific support is as defined above as well as any major and minor upgrades. All associated support services also include any troubleshooting with the above items and cannot be predetermined. As this is a support contract, tasks will be identified based on future upgrades or failures which are undefined at this time.

5. Deliverables: N/A


All work associated with this SOW is UNCLASSIFIED.

Sensitivity – Interim access is not authorized for non-U.S. citizen government and contractor personnel involved with developing information systems. The required investigation must be completed and favorably adjudicated prior to authorizing access to DoD systems/networks.

Information Assurance – All software components or products incorporated into DoD information systems must comply with the evaluation and validation requirements of National Security Telecommunications and Information
Systems Security Policy Number 11 (reference (w)). Such products must be satisfactorily evaluated and validated either prior to purchase or as a condition of purchase; i.e., vendors will warrant, in their responses to a solicitation and as a condition of the contract, that the vendor’s product will be satisfactorily validated within a period of time specified in the solicitation and the contract. Purchase contracts shall specify that product validation will be maintained for updated versions or modifications by subsequent evaluation or through participation in the National IA Partnership (NIAP) Assurance Maintenance Program.

In the event security requirements change the contracting office and the contractor will be notified of the changes. These changes may require modifications to the contract and may affect both personnel and tasks.

7. Government Furnished Equipment (GFE)/Government Furnished Information (GFI) Government Furnished Software (GFS): N/A

8. Task Monitors (TM)/COR:

Identify the individuals who will act as the Primary and Alternate TMs.

   a. Primary TM:

<table>
<thead>
<tr>
<th>Name: Gino DePaoli</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organization: Defense Security Assistance Development Center (DSADC)</td>
</tr>
<tr>
<td>Address: 5450 Carlisle Pike, Bldg 107N Mechanicsburg, Pa. 17055</td>
</tr>
<tr>
<td>Phone No.: (717) 605-9272</td>
</tr>
<tr>
<td>Fax No.: (717) 605-9319</td>
</tr>
<tr>
<td>Internet Address: <a href="mailto:gino.depaoli@dsadc.dsca.mil">gino.depaoli@dsadc.dsca.mil</a></td>
</tr>
</tbody>
</table>
b. Alternate TM:

<table>
<thead>
<tr>
<th>Name</th>
<th>Phil Ladouceur</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organization</td>
<td>Defense Security Assistance</td>
</tr>
<tr>
<td></td>
<td>Development Center</td>
</tr>
<tr>
<td>Address</td>
<td>5450 Carlisle Pike, Bldg 107N</td>
</tr>
<tr>
<td>Mechanicsburg, Pa.</td>
<td>17055</td>
</tr>
<tr>
<td>Phone No.</td>
<td>(717) 605-9075</td>
</tr>
<tr>
<td>Fax No.</td>
<td>(717) 605-9319</td>
</tr>
<tr>
<td>Internet Address</td>
<td><a href="mailto:phil.ladouceur@dsadc.dsca.mil">phil.ladouceur@dsadc.dsca.mil</a></td>
</tr>
</tbody>
</table>

9. Other Direct Costs: N/A

10. Contract Type: FFS

11. Contracting POC: The POC for any contracting issues is:

   Ms. Toye Y. Latimore
   Contracting Officer
   Defense Security Cooperation Agency (DSCA)
   201 12th Street, South, Ste 203
   Arlington, VA 22202
   (703) 601-3848
   Email: Toye.Latimore@dsca.mil

12. Document Review: N/A

13. Quality Control and Quality Assurance: Gino DePaoli/IT Specialist,
    Reports/Interface Development Branch; Phil Ladouceur (alternate TM)/
    C. Goodyear (Administrative poc)

14. Document Deliverable Criteria: N/A

15. Other Pertinent Information or Special Considerations: N/A

16. Contractor Travel: N/A

17. Invoices:
18. Period of Performance: The period of performance for this contracting effort will be as follows: 1 January 2005 through 31 December 2005