#4-3

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FY 1978-82 MSAP EXECUTIVE SUMMARY FOR TRAINING
($ Millions)

Inter-American	FY 76 Grant (A)	FY 77 Grant (A)	FY 78 Grant	FMS Cash	Commercial	Total
Argentina	.920	.900	.800			.800
Bolivia	.720	.600	.500			.500
Brazil	1.120	1.100	.900			.900
Chile			.800	1.200	.300	2.300
Columbia	.750	.700	.500			.500
Dominican Republic	.670	.500	.500	.600		1.100
Ecuador	.970	.900	.700			.700
El Salvador	.840	.600	.500			.500
Guatemala	.430	.500	.400			.400
Haiti	.200	.200	.200			.200
Honduras	.840	.600	.500			.500
Mexico	.100	.200	.200			.200
Nicaragua	.840	.600	.500			.500
Panama	.380	.400	.300			.300
Paraguay	.410	.400	.300			.300
Peru	.940	.900	.800	1.000	.200	2.000
Uruguay	.520	.500	.400			.400
Venezuela	.750	.700	.500	.300		.800
Total	11.400	10.300	9.300	3.100	.500	12.900
Grand Total	29.800	32.000	26.085	275.873	84.700	486.658
Training General Cost	.200	.200	.200			
Total Training Effort	30.000	32.200	26.285	275.873	84.700	486.858

(A) FY 1976 and FY 1977 Executive Branch Request

506

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Office of the Secretary of Defense
Chief, RDD, ESD, WHS
Date: 01 Sep 2017 Authority: EO 13526
Declassify: X Deny in Full: _____
Declassify in Part: _____
Reason: _____
MDR: 17 -M- 2333

+ 5 U.S.C § 552

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FY 1978-82 MSAP EXECUTIVE SUMMARY FOR TRAINING
($ Millions)

	FY 79				FY 80			
Inter-American	Grant	FMS Cash	Commercial	Total	Grant	FMS Cash	Commercial	Total
Argentina	.800			.800	.800			.800
Bolivia	.500			.500	.500			.500
Brazil	.900			.900	.900			.900
Chile	.800	1.200	.300	2.300	.800	1.200	.300	2.300
Columbia	.500			.500	.500			.500
Dominican Republic	.500	.600		1.100	.500	.600		1.100
Ecuador	.700			.700	.700			.700
El Salvador	.500			.500	.500			.500
Guatemala	.400			.400	.400			.400
Haiti	.200			.200	.200			.200
Honduras	.500			.500	.500			.500
Mexico	.200			.200	.200			.200
Nicaragua	.500			.500	.500			.500
Panama	.300			.300	.300			.300
Paraguay	.300			.300	.300			.300
Peru	.800	1.000	.200	2.000	.800	1.000	.200	2.000
Uruguay	.400			.400	.400			.400
Venezuela	.500	.100		.600	.500	.300		.800
Total	9.300	2.900	.500	12.700	9.300	3.100	.500	12.900
Grand Total	24.525	254.873	38.700	318.098	24.225	249.323	15.600	289.148
Training General Cost	.200				.200			
Total Training Effort	24.725	254.873	38.700	318.298	24.425	249.323	15.600	289.348

509

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FY 1978-82 MSAP EXECUTIVE SUMMARY FOR TRAINING
($ Millions)

	FY 81				FY 82			
Inter-American	Grant	FMS Cash	Commercial	Total	Grant	FMS Cash	Commercial	Total
Argentina	.800			.800	.800			.800
Bolivia	.500			.500	.500			.500
Brazil	.900			.900	.900			.900
Chile	.800	1.200	.300	2.300	.800	1.200	.300	2.300
Columbia	.500			.500	.500			.500
Dominican Republic	.500	.600		1.100	.500	.600		1.100
Ecuador	.700			.700	.700			.700
El Salvador	.500			.500	.500			.500
Guatemala	.400			.400	.400			.400
Haiti	.200			.200	.200			.200
Honduras	.500			.500	.500			.500
Mexico	.200			.200	.200			.200
Nicaragua	.500			.500	.500			.500
Panama	.300			.300	.300			.300
Paraguay	.300			.300	.300			.300
Peru	.800	1.000	.200	2.000	.800	1.000	.200	2.000
Uruguay	.400			.400	.400			.400
Venezuela	.500	.300		.800	.500	.500		1.000
Total	9.300	3.100	.500	12.900	9.300	3.300	.500	13.100
Grand Total	21.525	248.073	18.700	288.298	21.325	202.920	2.200	226.445
Training General Cost	.200			.200	.200			.200
Total Training Effort	21.725	248.073	18.700	288.298	21.525	202.920	2.200	226.645

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Chief, Records & Declass Div, WHS
Date: SEP 01 2017

[redacted]

SECURITY ASSISTANCE MASTER PLANNING AND PHASING WORKSHEET

CLASSIFICATION: [redacted]

AS OF DATE: 1 JAN 76

1. ITEM: HELICOPTER UH-1H

PRIME CONTRACTOR: BELL HELICOPTER CO
PLANT LOCATION: FORT WORTH, TEXAS

QUANTITIES TO BE DELIVERED FROM PRODUCTION

	CY 1976				CY 1977				CY 1978				CY 1979				CY 1980				CY 1981				CY 1982			
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
2. ASSET PRODUCTION (Calendar year)																												
a. FUNDED/PROGRAMMED PRODUCTION (Sum of Sub's)	22	18	16	16	0	19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
b. MAXIMUM PRODUCTION RATE	22	18	16	16	0	19	0	0	345	345	345	345	345	345	345	345	345	345	345	345	345	345	345	345	345	345	345	345

3. FIRM REQUIREMENTS

	AUTHORIZED OBJECTIVE	ON HAND
a. US Procuring Service: ARMY	36,777 (Dec-77)	36,610 (Dec-00)
b. Other US (1) AIR FORCE (PREDECS)	N/A	N/A
(2)		
(3)		
(4) Pay Back of Diverted Assets to Services		

a. Accepted LOAs/MAP Funded FY 76 & 77 Direct Buy	QTY ORDERED	DELIVERED
(1) THAILAND THAI	4	0
(2) PHILIPPINES PHIL	1	0
(3) PHILIPPINES PHIL	1	0
(4) DOMINICAN REPUBLIC DOMR	4	0
(5) GUATEMALA GUAT	4	0
(6) VENEZUELA VEN	1	0
(7) VENEZUELA VEN	1	0
(8) NEW ZEALAND NZL	1	0
(9) BRAZIL BRA	4	0
(10)		
(11)		
(12)		
(13)		
(14)		
(15)		
(16)		
(17)		
(18)		
(19)		
(20)		
(21)		
(22)		
(23)		
(24)		
(25)		
(26)		
(27)		
(28)		
(29)		
(30)		

	CY 1976 1	2	3	4	CY 1977 1	2	3	4	CY 1978 1	2	3	4	CY 1979 1	2	3	4	CY 1980 1	2	3	4	CY 1981 1	2	3	4	CY 1982 1	2	3	4
d. Shortfall (-) or Available (+)	0	0	0	0	0	0	0	0	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345

4. LOAs TENDERED & LOAs RECEIVED

a. Country	Status	Case No.	QTY OFFERED	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
(1) VENEZUELA	17 Feb 76	VEN	2	-2					-3																										
(2) THAILAND	1 Jan 76	VEN																																	
(3)																																			
(4)																																			
(5)																																			
(6)																																			
(7)																																			
(8)																																			
(9)																																			
b. Shortfall (-) or Available (+)				-2	0	0	0	0	-3	0	0	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345	+345

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[redacted]

543

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Chief, Records & Declass Div, WHS
Date: SEP 0 1 2017

SECURITY ASSISTANCE MASTER PLANNING AND PHASING WORKSHEET

CLASSIFICATION: CONFIDENTIAL

AS OF DATE: 1 JAN 76

1. ITEM: CHAPARRAL 4M FIRE UNIT LAUNCHER — PRIME CONTRACTOR: AERONUTRONIC FORD; PLANT LOCATION: NEWPORT BEACH, CA

QUANTITIES TO BE DELIVERED FROM PRODUCTION

	CY 1976 1	CY 1976 2	CY 1976 3	CY 1976 4	CY 1977 1	CY 1977 2	CY 1977 3	CY 1977 4	CY 1978 1	CY 1978 2	CY 1978 3	CY 1978 4	CY 1979 1	CY 1979 2	CY 1979 3	CY 1979 4	CY 1980 1	CY 1980 2	CY 1980 3	CY 1980 4	CY 1981 1	CY 1981 2	CY 1981 3	CY 1981 4	CY 1982 1	CY 1982 2	CY 1982 3	CY 1982 4
2. ASSET PRODUCTION (Calendar year)																												
a. FUNDED/PROGRAMMED PRODUCTION (Base of 3a,b,c)			5	15	19	18	18	27	23	0	0																	
b. MAXIMUM PRODUCTION RATE			5	15	19	18	18	27	23	27	27																	
3. FIRM REQUIREMENTS — AUTHORIZED OBJECTIVE: 488; ON HAND: 436																												
a. US Procuring Service: ARMY			0	0	0	0	2	27	23	0	0																	
b. Other US (1)																												
(2)																												
(3)																												
(4) Pay Back of Diverted Assets to Stockpile: Approved LOA/MAP Funded FY 75 & 77 (Direct Buy) — QTY REQUIRED: 35; DELIVERED: 8			5	5	5	5	5	5	8	8	8																	
(1) ARGEN. FFT (6)																												
(2) BOLIVIA FFT (6)																												
(3)																												
(4)																												
(5)																												
(6)																												
(7)																												
(8)																												
(9)																												
(10)																												
d. Shortfall (-) or Available (+)			0	0	0	0	0	0	0	+27	+27																	
4. LOAs TENDERED & LOAs RECEIVED — QTY OFFERED																												
a. Countries (1)																												
(2)																												
(3)																												
(4)																												
(5)																												
(6)																												
(7)																												
(8)																												
(9)																												
(10)																												
b. Shortfall (-) or Available (+)			0	0	0	0	0	0	0	+27	+27																	
5. LOAs REQUESTED — QTY REQUESTED																												
a. Countries (1)																												
(2)																												
(3)																												
(4)																												
(5)																												
(6)																												
(7)																												
(8)																												
(9)																												
(10)																												
b. Shortfall (-) or Available (+)			0	0	0	0	0	0	0	+27	+27																	
6. PRICE AND AVAILABILITY REQUESTS (Include direct sales, FMS and High Probability MAP issues) — QTY REQUESTED: 36																												
a. Countries (1) ARGENTINA FFT (6)			5	15	19	18	18	27	23	26	8																	
(2)																												
(3)																												
(4)																												
(5)																												
(6)																												
(7)																												
(8)																												
(9)																												
(10)																												
b. Shortfall (-) or Available (+)			0	0	0	0	0	0	0	+1	+27																	

7. OTHER DATA:

a. FMS End Item Procurement Lead Time: 30 Months.

b. FMS Support Lead Time: _____ Months. (INCLUDED IN 7A)

c. Service Procurement Unit Price — Latest buy $ 364,109 in FY 76 Dollars.

d. Recent FMS Program Unit Price $ 660,836 in FY 76 Dollars. (DOES NOT INCL. GFE)

e. Lead Time to Reach Maximum Production Rate (Sb) Within Existing Facilities: 27 MONTHS

f. R & D Unit Non-recurring Surcharge $ 26,417 (CHARGE OR PROGRAM — INCLUDED PRETAX OF 7C.)

g. Support Problems/Requests: ITEM 7C & E: SEE ATTACHED.

h. Training Problems/Pushing Lead Times: *To BE HELD FOR PACKAGE SHIPMENT

i. Other Significant Data: (Cost, Performance, Technical, Operational, Second Source, Increased Production Plans, etc.) NONE

j. Contract Options Available for FMS for Current and One Additional Year: DAAH01-75-C-0482 Basic 36 (YR.A) Optional 37 (SEL. Renewal)

k. Point of Contact: NAME: [illegible] SYMBOL: [illegible] TEL. NO. [illegible]

CLASSIFICATION: CONFIDENTIAL

553

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Chief, Records & Declass Div, WHS
Date: SEP 0 1 2017

SECURITY ASSISTANCE MASTER PLANNING AND PHASING WORKSHEET

CLASSIFICATION: [redacted]

AS OF DATE: 1 JAN 76

1. ITEM: SHARPSHOOT MISSILE MIM-72A
PRIME CONTRACTOR: [illegible]
PLANT LOCATION: [illegible]

QUANTITIES TO BE DELIVERED FROM PRODUCTION

	CY 1976				CY 1977				CY 1978				CY 1979				CY 1980				CY 1981				CY 1982			
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
2. ASSET PRODUCTION (Calendar year)																												
a. FUNDED/PROGRAMMED PRODUCTION (Base of 3a,b,c)							124	210	210	425	525	525	525	500														
b. MAXIMUM PRODUCTION RATE							124	210	210	425	525	900	900	900														
3. FIRM REQUIREMENTS																												
a. US Projecting Service: ARMY FY76-78										425	525	525	525	500														
b. Other US (1)																												
(2)																												
(3)																												
(4) Pro Rata of Unserved Amts to Service							188	110	270																			
c. Approved LOAs/MAP Funded FY 73 & 77/Direct Ref																												
(1) MOROCCO																												
(2) [illegible]																												
(3) CHINA																												
(4)																												
(5)																												
(6)																												
d. Shortfall (-) or Available (+)							0	0	0	0	0	+375	+375	+400														
4. LOAs TENDERED & LOIs RECEIVED																												
a. Country (1)																												
(2)																												
(3)																												
(4)																												
(5)																												
(6)																												
b. Shortfall (-) or Available (+)																												
5. LOAs REQUESTED																												
a. Country (1)																												
(2)																												
(3)																												
(4)																												
(5)																												
(6)																												
b. Shortfall (-) or Available (+)																												
6. PRICE AND AVAILABILITY REQUESTS (Include direct sales, FMS and High Probability MAP interest)																												
a. Country (1) ARGENTINA FMT (E)									216	108	108																	
(2)																												
(3)																												
(4)																												
(5)																												
(6)																												
(7)																												
(8)																												
(9)																												
(10)																												
b. Shortfall (-) or Available (+)							0	0	-216	-108	-108	+375	+375	+400														

	AUTHORIZED OBJECTIVE	ON HAND
3. FIRM REQUIREMENTS		

	QTY ORDERED	DELIVERED
c. (1) MOROCCO	[illegible]	0
(2) [illegible]	[illegible]	[illegible]
(3) CHINA	[illegible]	0

	QTY OFFERED
4. LOAs TENDERED & LOIs RECEIVED	

	QTY REQUESTED
5. LOAs REQUESTED	

	QTY REQUESTED
6. PRICE AND AVAILABILITY REQUESTS	
a. (1) ARGENTINA FMT (E)	[illegible]

7. OTHER DATA:

a. FMS End Item Procurement Lead Time 34 Months.

b. FMS Support Lead Time 34 Months.

c. Service Procurement Unit Price – Latest buy $ (SEE NOTE 7) in FY _____ Dollars.

d. Recent FMS Program Unit Price $ _____ in FY _____ Dollars.

e. Lead Time to Reach Maximum Production Rate (3b) Within Existing Facilities [illegible]

f. R & D Unit Non-recurring Surcharge $ 2,027 (BASED ON 7c)

g. Support Problems/Impacts:
ITEM 7c + H: SEE ATTACHED

h. Training Problems/Phasing Lead Times:
NOTES
1/ SEE 7c
2/ REQUIREMENTS FOR MIM-72A + MIM-72A PROP ARE CONSIDERED FOR DETERMINATION OF MIM-72A/MIM-72A2 SALES PRICE. PRICE IS ESTIMATED RATE OF FIRST QUARTER HIGHER TO THE FIRM QUANTITY. SUBSEQUENT MAX ESTIMATED RATE OF FIRST QUARTER HIGHER TO THE FIRM QUANTITY.
3/ USING ACCUMULATION OF MIM-72A = DELIVERING TO ARMY MIM-72A MISSILES WITH OR REQUIRED FROM ARMY STOCKS.
4/ REQUIRED FROM ARMY STOCKS. PROVIDED WITH MIM-72A MISSILES WITH OR REQUIRED AS OFFER.
5/ REQUIRED AS OFFER.

i. Other Significant Data: (Cost, Performance, Technical, Operational, Second Source, Increased Production Plans, etc.)
NO PRE-SALE REQUIRED APPROVAL FOR THIS SALE OF MIM-72A
2/ PRODUCTION CONTRACT FOR MIM-72A/MIM-72A2 THIS A DISTRIBUTED CONTRACTOR. THE PRICE IS ESTIMATED CONTRACTOR'S PROFIT. IT SIGNIFICANTLY REDUCE. PRODUCTION MAY REDUCE WHEN OF DETERMINED OF A LATER DATE

j. Contract Options Available for FMS for Current and One Additional Year:
CONTRACT ALLOWED TO BE PURCHASED BY FMS TO FOR FYS INCLUDE: OPT QTY MAX – 90, 70, 110, 170 OR 230
BUT NO ONE OPT QTY CAN BE ESTIMATED NO OR DEFINE EIGHT PRIOR AFTER CONTRACT AWARD.

k. Point of Contact:
NAME: [illegible] [illegible]
SYMBOL: [illegible] [illegible]
TEL. NO. [illegible]

CLASSIFICATION: [redacted]

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Authority: EO 13526
Chief, Records & Declass Div, WHS
Date: SEP 01 2017

SECURITY ASSISTANCE MASTER PLANNING AND PHASING WORKSHEET

CLASSIFICATION: CONFIDENTIAL

AS OF DATE: 1 JAN 76

1. ITEM: Improved Hawk Army Set — PRIME CONTRACTOR: Raytheon Corp — PLANT LOCATION: Bedford, PA

QUANTITIES TO BE DELIVERED FROM PRODUCTION

	CY 1976 1	2	3	4	CY 1977 1	2	3	4	CY 1978 1	2	3	4	CY 1979 1	2	3	4	CY 1980 1	2	3	4	CY 1981 1	2	3	4	CY 1982 1	2	3	4
2. ASSET PRODUCTION (Calendar year)																												
a. FUNDED/PROGRAMMED PRODUCTION (Sum of 3a,b,c)	17	18	18	19	24	18	22	30	30	18	8	12	0	0	0	0												
b. MAXIMUM PRODUCTION RATE	17	18	18	19	24	18	22	30	30	18	60	60	60	60	60	60												

3. FIRM REQUIREMENTS

	AUTHORIZED OBJECTIVE	ON HAND
a. US Projecting Service: ARMY	99	0

b. Other US (1):	QTY ORDERED	DELIVERED
(1) SEAD	19	1
(2) [illegible]	13	
(3) [illegible]	13	
(4) [illegible]	13	
(5) [illegible]	20	

	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
(1) SEAD	1	12	12	12		12	12	12	12	12	12	12																
(2) [illegible]																												
(3) [illegible]																												
(4) [illegible]																												
(5) [illegible]																												
c. Shortfall (-) or Available (+)	0	0	0	0	0	0	0	0	0	0	0	0	+52	+49	+60	+60	+60	+60										

4. LOAs TENDERED & LOIs RECEIVED

a. Country	Status	Case No.	QTY OFFERED
(1) Taiwan			12 (12 MAPDP)

	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
(1) Taiwan														12	12													
b. Shortfall (-) or Available (+)	0	0	0	0	0	0	0	0	0	0	0	0	+42	+28	+60	+60	+60	+60										

5. LOAs REQUESTED

a. Country	Status	Case No.	QTY REQUESTED
(1)			

	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
b. Shortfall (-) or Available (+)	0	0	0	0	0	0	0	0	0	0	0	0	+42	+28	+60	+60	+60	+60										

6. PRICE AND AVAILABILITY REQUESTS (Include direct sales, FMS and High Priority MAP support)

a. Country	QTY REQUESTED
(1) Argentina F/A-5(2)	52
(2) Chile F/A-5(2)	52
(3) Malaysia	12

	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
(1) Argentina													12	12	12	12												
(2) Chile							3	12																				
(3) Malaysia																												
b. Shortfall (-) or Available (+)	0	0	0	0	0	-3	-13	0	0	-18	+20	+10	+46	+60	+60	+60												

7. OTHER DATA:

a. FMS End Item Procurement Lead Time: 30 Months.

b. FMS Support Lead Time: 18-36 Months.

c. Service Procurement Unit Price — Latest buy $ 240,000 in FY 76 Dollars.

d. Recent FMS Program Unit Price $ 274,905 in FY 76 Dollars.

e. Lead Time to Reach Maximum Production Rate (Old Within Existing Facilities: 24 Months.

f. R & D Unit Non-recurring Surcharge $ 4% (Not Paid)

g. Support Problems/Impacts: Items 76+11: See Attached.

h. Training Problems/Facing Lead Times:

i. Other Significant Data: (Cost, Performance, Technical, Operational, Sound Source, Increased Production Plans, etc.): NONE

j. Contract Options Available for FMS for Current and One Additional Year: NONE

k. Point of Contact: NAME: [illegible] Chief SYMBOL: [illegible] TEL. NO. [illegible]

CONFIDENTIAL

CLASSIFICATION: _____

DECLASSIFIED IN FULL
Authority: EO 13526
Chief, Records & Declass Div, WHS
Date: SEP 0 1 2017

SECURITY ASSISTANCE MASTER PLANNING AND PHASING WORKSHEET
(CON'T)

CLASSIFICATION: CONFIDENTIAL

AS OF DATE: 1 JAN 76

1. ITEM: IMPROVED HAWK MISSILE — PRIME CONTRACTOR: RAYTHEON — PLANT LOCATION: ANDOVER, MASS.

QUANTITIES TO BE DELIVERED FROM PRODUCTION

	CY 1976				CY 1977				CY 1978				CY 1979				CY 1980				CY 1981				CY 1982			
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
6. LOAs REQUESTED — QTY REQUESTED																												
a. Country																												
b. Backlog (-) or Available (+)	0	0	0	0	0	0	0	0	0	0	+ 499	+ 576	+ 762	+ 769	+ 768	+ 764	+ 773	+ 779	+ 577									
8. PRICE AND AVAILABILITY REQUESTS (Include direct sales, FMS and High Probability MAP Interest) — QTY REQUESTED																												
a. Country: Netherlands													20															
Belgium																	20	20	20									
Denmark																	200	200	176									
Iran Phase													75	150														
Greece													25	25														
Malaysia																												
b. Backlog (-) or Available (+)	0	0	0	0	0	-36	0	0	0	-60	+ 184	+ 159	+ 614	+ 614	+ 940	+ 765	+ 773	+ 779	+ 577									

7. OTHER DATA:

a. FMS End Item Procurement Lead Time 30 Months.

b. FMS Support Lead Time 18-36 Months.

c. Service Procurement Unit Price – Latest buy $ 60,000 in FY 75 Dollars.

d. Present FMS Program Unit Price $ 128,991.00 in FY 76 Dollars.

e. Lead Time to Reach Maximum Production Rate (Old Middle Entering Facilities) 3.5 Months.

f. R & D Unit Non-recurring Surcharge $ 1% (UNIT PRICE)

g. Support Problems/Requests: DURING 76+77 SEE ATTACHED.

h. Training Problems/Facing Lead Times:

① HARDWARE COST ONLY
② INCLUDES ALL COSTS PAID:
③ LOT ACCEPTANCE COST (TARGETS + ROUGH SHIPPAT)
④ OUT YEAR HIGER UNIT COST
⑤ TRANSPORTATION
⑥ HIGHER PROFIT PRATIO PAID FMS (APPROX 4%)
⑦ G.A. AND EXPE COST

i. Other Significant Data (Cost, Performance, Technical, Operational, Second Source, Improved Production Plant, etc.) NONE

j. Current Options Available for FMS for Current and One Additional Year:
A. [illegible] - [illegible]
B. OPT QTY - [illegible]
C. OPT QTY [illegible]
OPTION EXPIRES 15 FEB 76

k. Point of Contact
NAME: [illegible]
SYMBOL: [illegible]
TEL. NO. [illegible]

CLASSIFICATION: CONFIDENTIAL

558

DECLASSIFIED IN FULL
Authority: EO 13526
Chief, Records & Declass Div, WHS
Date: SEP 01 2017

[redacted]

SECURITY ASSISTANCE MASTER PLANNING AND PHASING WORKSHEET
(CON'T)

CLASSIFICATION: [redacted]

AS OF DATE: 1 JAN 76

2. ITEM: AIM-9B MODS TO AIM-9J

PRIME CONTRACTOR: [illegible]
PLANT LOCATION: [illegible]

QUANTITIES TO BE DELIVERED FROM PRODUCTION

	QTY REQUESTED	CY 1976 1	2	3	4	CY 1977 1	2	3	4	CY 1978 1	2	3	4	CY 1979 1	2	3	4	CY 1980 1	2	3	4	CY 1981 1	2	3	4	CY 1982 1	2	3	4
5. LOAs REQUESTED																													
a. Countries																													
(1)																													
(2)																													
(3)																													
(4)																													
(5)																													
(6)																													
b. Shortfall (-) or Available (+)																													
6.* PRICE AND AVAILABILITY REQUESTS (Include direct sales, FMS and High Probability MAP interest)	QTY REQUESTED																												
a. Countries																													
(1) ARGENTINA	750																												
(2) BRAZIL	150																												
(3)																													
(4)																													
(5)																													
(6)																													
(7)																													
(8)																													
(9)																													
(10)																													
(11)																													
(12)																													
(13)																													
b. Shortfall (-) or Available (+)		0	0	0	0	0	0	150*	0	150*																			

7. OTHER DATA:

a. FMS End Item Procurement Lead Time 12 Months.

b. FMS Support Lead Time 16 Months.

c. Service Procurement Unit Price — Latest buy $ 7552 in FY 76 Dollars.

d. Recent FMS Program Unit Price $ 7105 in FY 76 Dollars.

e. Lead Time to Reach Maximum Production Rate (2b) Within Existing Facilities 12 Months.

f. R & D Unit Non-recurring Surcharge $ n/a.

g. Support Problems/Impacts:

h. Training Problems/Facing Lead Times:

i. Other Significant Data: (Cost, Performance, Technical, Operational, Second Source, Increased Production Plans, etc.)

j. Contract Options Available for FMS for Current and One Additional Year:

k. Point of Contact:

NAME: LTC WOOD
SYMBOL: [illegible]
TEL. NO. [illegible]

CLASSIFICATION: [redacted]

[redacted]

587

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Authority: EO 13526
Chief, Records & Declass Div, WHS
Date: SEP 0 1 2017